Price comparison
SBI000674 to SBI001193

	SBI000674			SBI001193 , Due 5/30/06 NOVACOPY		
	2005 Usage # of copies	Bid cost per copy	Extension	Bid cost per copy	Extension	*New Speed
Level One Machines - 25 cpm	1,801,130	$0.037	$66,641.81	$0.029	$52,232.77	35 cpm
Level Two Machines - 35 cpm	6,103,050	$0.023	$140,370.15	$0.029	$176,988.45	35 cpm
Level Three Machines - 45 cpm	3,761,183	$0.020	$75,223.66	$0.019	$71,462.48	50 cpm
Level Four Machines - 55 cpm	7,140,919	$0.017	$121,395.62	$0.019	$135,677.46	50 cpm
Level Five Machines - 65 cpm	5,745,013	$0.013	$74,685.17	$0.023	$132,135.30	75 cpm
Level Six Machines - 75 cpm	4,033,384	$0.022	$88,734.45	$0.029	$116,968.14	105 cpm
	28,584,679	**$0.020**	**$567,050.86**	**$0.024**	**$685,464.59**	

cpm = copies per minute

Notes: Estimated cost per copy would increase $.004 overall under the new contract with NovaCopy, Inc. However, the new machine speeds and "multitasking" features are to Shelby County's advantage. Some machines also have color capability that is not available on the current contract.

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