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SHERIFF'S PURCHASING SHERIFF'S PURCHASING

"Bass Annie", Inc.®

BassAnnieBoats.Com

(901) 785-7409

Custom Work is Our Specialty

Bid Response

Shelby County Sealed Bid # SBI001385

Body & Frame Work

Open Date: 5/9/2008
Time: 2:30 pm

A C WHARTON JR.
MAYOR

SHELBY COUNTY PURCHASING DEPT.

160 N. MAIN – SUITE 550
MEMPHIS, TENNESSEE 38103-1880
(901) 545-4360

REQUEST FOR QUOTATION			
NUMBER SB	I001385		DATE 4/18/08

THE ABOVE NUMBER MUST APPER ON ALL QUOTATIONS AND RELATED CORRESPONDENCE.
THIS IS NOT AN ORDER

AS A CONDITION TO BID AWARD, IF ITEM(S) CONTAINED IN THIS BID REQUIRE MATERIAL SAFETY DATA SHEETS, THE SUCCESSFUL BIDDER SHALL PROVIDE DATA SHEETS WITH DELIVERY OF PRODUCTS.

QUOTE NOT LATER THAN	DATE DELIVERED REQ.	F.O.B.	REQUISITION NUMBER	REQUISITION DATE	BUYER
2:30 PM 5/9/08	ASAP	DESTINATION	03955	3/20/08	B. BRENNER

If you do not respond to this request for bid a "BID" or "NO BID", we will assume that you no longer wish to bid on the commodity indicated below, and your company's name may be removed from the mailing list.

928-19 BODY & FRAME WORK

BASE YOUR QUOTATIONS ON THE TERMS AND CONDITIONS PRINTED AND/OR TYPED HEREON

ITEM	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
			NOTICE TO BIDDERS: THIS IS OUR SEALED BID **I001385**, WHICH IS DUE NO LATER THAN **2:30 PM, 5/9/08.** THE "GENERAL TERMS AND CONDITIONS", AS OUTLINED IN SECTION II, WILL TAKE THE PLACE OF THE "GENERAL BID REQUIREMENTS" SHOWN ON THE NEXT PAGE OF THIS REQUEST FOR QUOTATION FORM. IF YOU DO NOT RESPOND TO THIS REQUEST FOR BID WITH A "BID" OR A "NO BID", WE WILL ASSUME YOU NO LONGER WISH TO BID ON THE COMMODITY INDICATED ABOVE, AND YOUR COMPANY'S NAME MAY BE REMOVED FROM THE MAILING LIST. PAGE 1 OF 3 (SIGNATURE REQUIRED ON THIS PAGE)		

THIS IS NOT AN ORDER

NOTE DELIVERY REQUIRED AND IN QUOTING, ADVISE DEFINITE DELIVERY — TOTAL →

FIRM NAME	TELEPHONE NO.	DATE OF QUOTATION
Bass Annie, Inc.	901-785-7409	5-8-2008
FEDERAL I. D. NO.	TERMS	DELIVERY PROMISED
62-1711773	30 days NET	DAYS A.R.O.
EFFECTIVE UNTIL	SIGNATURE	OFFICIAL TITLE
90 days	Annie Ruth Rice	President / CEO

ALL BOXES ABOVE MUST BE COMPLETED FOR YOUR BID TO BE CONSIDERED. SEE GENERAL BID REQUIREMENT ON NEXT PAGE.

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ITEM	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
			VEHICLE BODY REPAIRS		
1			Body Labor Hourly Rate $ 19.75		
2			Paint Labor Hourly Rate $ 19.75		
3			Paint Supplies Hourly Rate $ 19.75		
4			Body Supplies Hourly Rate $ 19.75		
5			New Parts billed at repair shop Price Less (-) 5 % % Discount		
6			All outside repairs to be billed at Cost plus (+) 10 %		
7			Additional Striping & Decal Hourly rate charge No Charge		

PAGE 2 OF 3

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FEDERAL I. D. NO.	TERMS	DELIVERY PROMISED
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EFFECTIVE UNTIL	SIGNATURE	OFFICIAL TITLE
90 days	Annie Ruth Rice	President / CEO

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928-19 BODY & FRAME WORK

BASE YOUR QUOTATIONS ON THE TERMS AND CONDITIONS PRINTED AND/OR TYPED HEREON

ITEM	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
			VEHICLE BODY REPAIRS		
8			Towing charge per vehicle if applicable $ 65.00		
9			Warranty information as attached.		
			PAGE 3 OF 3		

THIS IS NOT AN ORDER

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FIRM NAME	TELEPHONE NO.	DATE OF QUOTATION
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62-1711773	30 days net	DAYS A.R.O.

EFFECTIVE UNTIL	SIGNATURE	OFFICIAL TITLE
90 days	Annie Ruth Lee	President / CEO

ALL BOXES ABOVE MUST BE COMPLETED FOR YOUR BID TO BE CONSIDERED. SEE GENERAL BID REQUIREMENT ON NEXT PAGE.

Bass Annie, Inc.
Cosmetic Boat & Auto Body Repair

Warranty-

We warrant our services and work for the life of this contract against all defects in materials & workmanship including paint, for as long as Shelby County owns the vehicle, excluding normal wear & tear and abuse.

Vehicle Towing-

"On Call" 24/7 towing will be provided

Insurance Requirements-

Levels of existing Insurance coverage can be increased and additional insurance requirements will be met upon award of the contract.

Camera Surveillance-

We use an ADT Security System which includes:

- 4 digital cameras
- DVD High Resolution backup system

Additional Information-

- Out facility is built to Earth Quake Code Standards with Storm Brace Reinforcements.
- Double Walls 35/65 PSI Structured Steel.

Paining Capabilities-

We use an Unicore Commercial & Industrial Truck Booth

- Curing Capability Minimum of 180% F
- Oven 6 million BTU's

Bass Annie, Inc. Cosmetic Boat & Auto Body Repairs

References

Client	City of Memphis City & Fire Department, General Services Office of Fleet Management
Contact Person	Estrice Boone
Phone	(901) 576-6325
Fax:	(901) 576-6252
E-mail	Estrice.boone@memphistn.gov
Client	MATA
Contact Person	Will Hudson
Phone	(901) 722-7111
Fax:	(901) 22-7123
E-mail	whudson@matatransit.com
Client	UPS, Fleet Management
Contact Person	George Welch
Phone	(901) 409-1006
Cell:	(901) 626-5204
E-mail	gwelch@ups.com

ACORD™ CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 5/8/2008

PRODUCER (901)767-3600 FAX: (901)763-2613
Clay and Land Insurance, Inc
866 Ridgeway Loop Rd
Suite 200
Memphis TN 38120

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED
ANNIE RICE
3792 SEWANEE RD

MEMPHIS TN 38109-4024

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: Ohio Casualty	24074
INSURER B:	
INSURER C:	
INSURER D:	
INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A		GENERAL LIABILITY [X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: [X] POLICY [ ] PRO-JECT [ ] LOC	BLO52793796	10/10/2007	10/10/2008	EACH OCCURRENCE	$ 1,000,000
						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100,000
						MED EXP (Any one person)	$ 10,000
						PERSONAL & ADV INJURY	$ 1,000,000
						GENERAL AGGREGATE	$ 1,000,000
						PRODUCTS - COMP/OP AGG	$ 1,000,000
		AUTOMOBILE LIABILITY [ ] ANY AUTO [ ] ALL OWNED AUTOS [ ] SCHEDULED AUTOS [ ] HIRED AUTOS [ ] NON-OWNED AUTOS				COMBINED SINGLE LIMIT (Ea accident)	$
						BODILY INJURY (Per person)	$
						BODILY INJURY (Per accident)	$
						PROPERTY DAMAGE (Per accident)	$
		GARAGE LIABILITY [ ] ANY AUTO				AUTO ONLY - EA ACCIDENT	$
						OTHER THAN AUTO ONLY: EA ACC	$
						AGG	$
		EXCESS/UMBRELLA LIABILITY [ ] OCCUR [ ] CLAIMS MADE				EACH OCCURRENCE	$
						AGGREGATE	$
		[ ] DEDUCTIBLE					$
		[ ] RETENTION $					$
		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below				WC STATU-TORY LIMITS / OTH-ER	
						E.L. EACH ACCIDENT	$
						E.L. DISEASE - EA EMPLOYEE	$
						E.L. DISEASE - POLICY LIMIT	$
		OTHER					

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS

CERTIFICATE HOLDER
(901)785-1873
FOR INFORMATION PURPOSES ONLY

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE
H Montgomery/BMG

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MEMPHIS AND SHELBY COUNTY TENNESSEE
BUSINESS TAX RECEIPT

TAX PERIOD: 07/01/2006 TO 07/01/2007

License/Receipt: 0200742944 RL
PAID: 10/25/2007
Account Number: 089005407

Retail $ 49726.00
Whsle $

30

07/01/2008

	CITY	COUNTY
Business Tax	93.24	93.24
Less Credits	15.00	15.00
Minimum Bus. Tax	15.00	15.00
Penalty	16.50	16.50
Interest	0.97	0.97
Collecting Fee	5.00	7.00
Total Received	115.71	117.71

BASS ANNIE COSMETIC BOAT REPAIR
ANNIE RUTH RICE
3789 SEWANEE RD

MEMPHIS TN 38109-4039

DEBBIE STAMSON, COUNTY CLERK

Debbie Stamson

FOR: 3789 SEWANEE RD TAXPAYER'S COPY

By: NJOHNSON

BASS ANNIE , INC.

LOSB-S-0309-12536

May 07, 2008

Bass Annie's marine business expands to automobile repairs

BY MICHAEL PAULK

It was personal necessity, more than entrepreneurial drive, that led Annie Ruth Rice into the boat repair business.

Rice, 60, founded Bass Annie, Inc., a company that specializes in the repair of boats and vehicles, in the garage of her home in 1990 after she damaged her boat while fishing in the Bass 'N' Gal Tournament.

Bass Annie, Inc.
Repairs and customizes boats and vehicles
Address: 3789 Sewanee Road
Owner: Annie Ruth Rice
Phone: 785-7409
Web site: www.bassannieboats.com

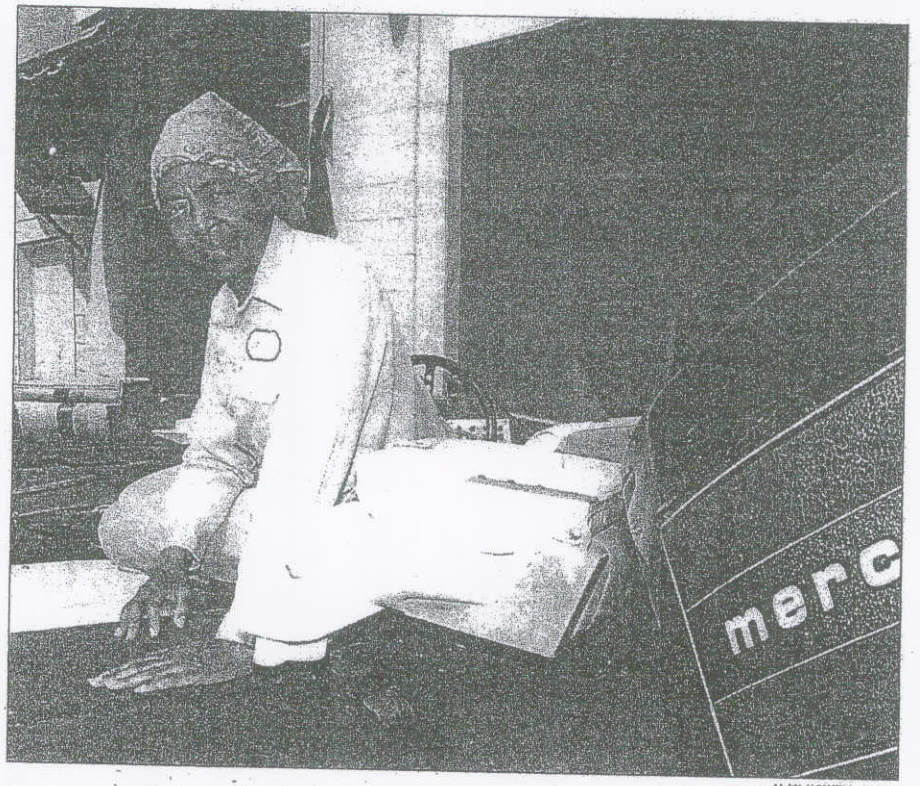
An avid fisherman all her life, Rice says she was forced to repair her own boat because she could not afford the expensive estimates she received from several professional repair shops. At the time, she knew nothing about repairing the hull of a boat.

In spite of her lack of experience, she went out and bought the materials herself, fixed her boat and in the process found a new calling.

"I never was afraid of a challenge so I said, 'Why not?' " Rice says. "I had no idea at the time that it was my spiritual calling."

Word in the fishing and boating community spread quickly and Rice was soon repairing boats for customers.

For several years, she continued to work out of her garage, which she expanded several times, until her volume of business forced her to expand into a new facility.



ALAN HOWELL / MBJ

Annie Ruth Rice's business naturally evolved into auto repairs.

"When I built my second bay, I thought I was uptown then," Rice says.

Today, Rice's operations consist of a newly built 12,000-square-foot facility at 3789 Sewanee across from her home.

The modern facility is complete with office space, a paint booth with a heating and curing system, a 100-foot crane and frame equipment capable of lifting 40,000 pounds.

Her business offers fiberglass gelcoating, aluminum boat welding, metal boat and trailer painting, metal flaking and removal of scars and scratches, boat covers, carpet and upholstery, boat trailer and jet ski repairs, and floors and transoms. But that's just the marine business.

Rice's company has diversified into working on customizing cars and also does rehabilitation and body work on municipal vehicles like ambulances and garbage trucks.

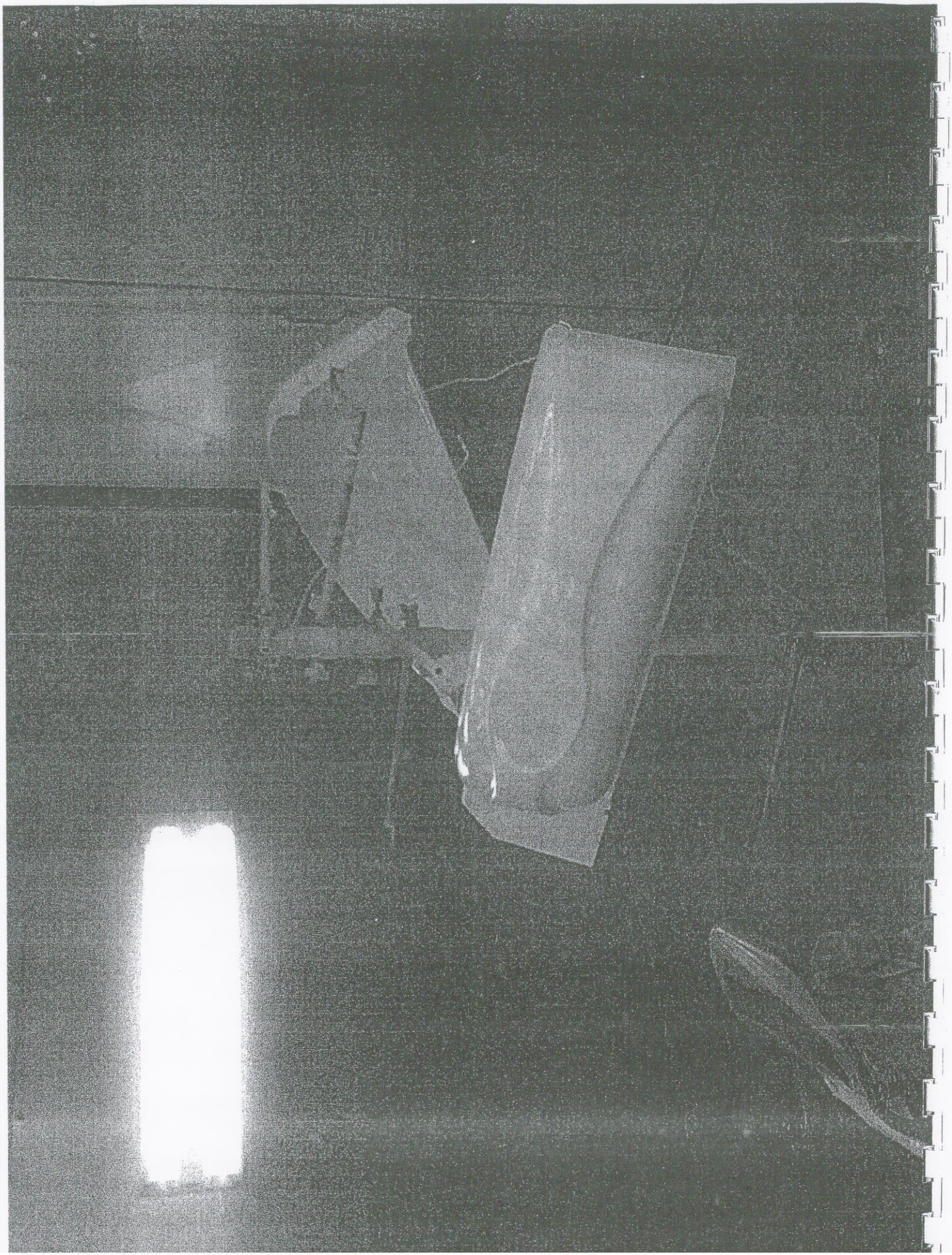
"The boats started getting larger and larger, and then the customers started wanting us to do their cars so we got into that, too," Rice says.

Frances Turner, former managing director at alt.Consulting, worked with Rice as a business consultant and says diversifying into fleet work was important for growing the business.

Today, the vehicles that flow through her doors consist of about 60% cars and 40% boats in the summer, and shifts to about 70% boats during the colder months of winter, she says.

Rice is also proud of the fact that she is able to employ six people at her facility located in the neighborhood where she still lives, known as Boxtown, with her 92-year-old mother.

Staying true to her neighborhood is important to Rice as a business person. Also, keeping up the appearances of her body shop, which often have the reputation for harboring debris and clutter, means a lot to Rice to keep her neighborhood looking nice and for another reason.

"When you go to her business it's immaculate," Turner says. "When you are in her business some days you can eat off of the floor."

CONTACT staff writer Michael Paulk at 259-1726 or mpaulk@bizjournals.com