Computer AC
POWER SOLUTIONS, INC.

7845 Trinity Road, Suite 102
Memphis, TN 38018-2271

901-853-5900 / 800-365-8816
901-853-5834 fax

www.computerac.com

Providing quality power assurance - Nationwide

Debra D. Louis, Buyer
Shelby County Government
Purchasing Department
160 N. Main St. Suite 550
Memphis, TN 38103

5/14/08

Redundant Power and Cooling Solution
RFP# 08-004-80

Thank you for the opportunity to respond to Subject RFP. Computer AC, Inc. is in full compliance with all RFP Requirements and the COST & FEES TOTAL cost shown below provides all Equipment, Installations and on going Services specified.

NO COST MODIFICATIONS or adjustments to the RFP are shown on Page 2.
COST (PLUS & MINUS) OPTIONS are offered on pages 3 & 4.

ATTACHMENTS:

* Response Sheet
* Utilization Report
* W-9
* EOC Statement of Policy and Compliance Status Report
* Certificate of Liability Insurance W/ Shelby County Government Certification Statement
* Experience of Respondent * References / Capabilities
* Detailed Quote Report Listing FOR RFP REQUIREMENTS - ISX#544517
  Detailed pricing on this document is APC Estimated Retail Pricing (ERP) Pre Discount.
* Room layouts: RFP#08-004-80 and ISX#544517

COST & FEES RFP # 08-004-80

TOTAL $ 308,215.00

NO COST MODIFICATIONS MADE (pg. 2)

COST (PLUS & MINUS) OPTIONS (pg. 3 & 4)

APC High Power Partner

InfraStruXure POWER RACK COOLING
On-demand architecture for network-critical physical infrastructure

APC Certified Service Center

UPS Systems • Batteries • Precision Air • Racks • Generators • Transfer Switches

NO COST (included) MODIFICATIONS

In keeping with best practices we have made the following NO COST modifications.

1) Both of the 2(N+1) Redundant Symmetra UPS and Power Distribution Unit pairs have been placed at the same (back) end of the room rather than at opposite ends of the two rows. See Room Layouts.

This change allows the heavy Power Distribution Whips that take power from each UPS to each Rack Enclosure in the rows to flow in the same direction greatly reducing the installation of same as well as easing future cable additions and modifications. It also allows only one Power cable ladder on the back wall to bring power cables to the other row from both UPS. This concentration of UPS at one end also isolates their noise at the back of the room.

It also results in a permanent and relatively low heat load at the UPS end of the rows and 'squares up' the heat producing server rows; both of these accommodate the No Cost Modification #2 below.

2) The ACRP101 Computer Room Air Conditioning (CRAC) units have been staggered to better remove heat in the Central 'Hot' aisle. When the protected equipment in the room is increased and requires power above 30kW; an increased number of power modules in the Scalable Symmetra UPS will be required. At or near that power level the individual ACRP Cooling units will no longer be able to provide cooling redundancy when the other unit either fails or undergoes Preventive Maintenance Service. A third ACRP101 will need to be added at that time to provide cooling redundancy and the staggering of these initial two units will also allow optimum, triangular placement of all three eventual ACRP101 CRAC units among the equipment rows. See room layouts.

3) Near each corner of the room/configuration a combination Temperature and Humidity Sensor has been substituted for four of the sixteen Temperature sensors in the rows.

Maintaining Humidity level by adding or reducing moisture in the air is a primary responsibility and capability of the ACRP101 CRAC units. Mandatory – Cost is included.

COST (PLUS or MINUS) OPTIONS

Each of these Shelby County options will either raise or lower the RFP# 08-004-80 Total Base Cost on page 1 by the amount shown at the end of the option description.

1) Substitute the new APC Infrastructure Central AP9470 for the RFP specified Infrastructure Manager AP92200 and AP9435 Software Module combination.

Infrastructure Manager AP92200 was enhanced by the AP9435 Software Module . Infrastructure Central AP9470 includes those enhancements together with additional functionality, ease of use and expansion features too numerous to mention. Infrastructure Manager AP92200 will soon not be available for sale but will be supported for ten years.

NET INCREASE TO COST & FEES RFP # 08-004-80 $ 910.00

2) Provide and attach Automatic Transfer Switches (ATS) with eleven 120 V 20 Amp outlets on each of the two walls in lieu of Duplex outlets hardwired and piped from each UPS as specified. Feed each of these dual sourced (ATS) outlet groups of eleven from each UPS via over head 6" Ladder Racks and flexible Power Whips we provide.

This modification will provide redundant UPS power to any single corded devices (and dual corded) mounted on or near the wall mount boards now or in the future. It will increase the number of 120 Volt 5-15/20 outlets available and provide a convenient signal cable path from the walls to the rows of rack mounted equipment. Reduced Hardwire installation more than offsets other costs.

NET DECREASE TO COST & FEES RFP # 08-004-80 $ (430.00)

3) Add the fourth and final Battery Complement to the Symmetra PX40 UPS units.

Three of four possible Symmetra Battery Complements are included in the RFP. These batteries have an anticipated life of five years. Adding the fourth and final complement will increase the on battery runtime by approximately four minutes up to approximately nine minutes at full load. Additionally, all batteries in the configuration will remain the same age and require replacement at approximately the same time for the life of the system.

NET INCREASE TO COST & FEES RFP # 08-004-80 $ 1,312.50

Redundant Power and Cooling Solutions RFP# 08-004-80 5/14/08 Page 3

COST (PLUS or MINUS) OPTIONS

4) Use Six existing and in room/use Dell 42U Enclosures in the ISX configuration.

Six Dell racks in the room are the same size/color and have the same front/rear door perforations and dual rear doors as the APC NetShelter SX Enclosures. APC makes third party 'Roof Adaptors' that allow flexible placement of included InfraStructure Power and Data Troughs and Partitions to be placed on these look alike Dell racks.

Computer AC, Inc. will provide APC Roof Adaptors and mount included Rack Power Distribution Units in these Enclosures.

NET DECREASE TO COST & FEES RFP # 08-004-80 $ (4,305.00)*

*$717.50 per enclosure if all 6 Current Rack Enclosures are retained. OPTION #4

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APC

Proposal Response Sheet
High Power Partner, Stocking Distributor & Certified Service Center
Consulting Services, RFP # 08-004-74

Name of firm: COMPUTER AC, INC.
Firm's Website: APCSERVICECENTER.COM

Mailing Address:
7845 TRINITY
MEMPHIS, TN 38018
Phone: 901 853-5900
Fax: 901 853-5834

Remit Address:
P.O. BOX 38183-2340
MEMPHIS, TN
Phone: 901 853-5900
Fax: 901 853-5834
Payment Terms: NET 30

Authorized Representative: W.A. Yarbrough Print: W. A. YARBROUGH
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address: Bill@COMPUTERAC.COM

Authorized Representative:_____ Print:_____
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address:_____

The signature (s) above indicates that certifies that:

(i) the Proposer's signatory is an agent authorized to submit proposals on behalf of the organization/firm;
(ii) all declarations in the proposal and attachments are true to the best of reasonable knowledge;
(iii) all aspects of the proposal, including cost, have been determined independently, without consultation with any other prospective Proposer or competitor for the purpose of restricting competition;
(iv) the offer made in the proposal is firm and binding for 90 days after receipt of the proposal by the County; and
(v) all aspects of this RFP and the proposal submitted are binding for the duration if this proposal is selected and a contract awarded.

EOC #: V-1108-12082 (If you do not have a valid EOC #, please contact the EOC Office at 901-545-4336)

_____ Check here if you qualify as a MBE_____, or WBE_____
(Minority or Woman owned Business Enterprise) If so, please indicate the classification below:
African American Hispanic American Asian American Native American Other _____

✓ Check here if you qualify as an LOSB (Locally owned Small Business)

This page MUST be printed on your company letterhead or stationary.

Full Time Permanent Employees

	Male						Female				
	Subtotals	White	African American	Hispanic	Asian Pacific Islander	Other	White	African American	Hispanic	Asian Pacific Islander	Other
Officials and Managers	1	1									
Professionals											
Technicians	1	1									
Sales Workers	3	3									
Office and Clerical	1						1				
Crafts workers (Skilled)											
Operative (Semi-Skilled											
Laborers (Unskilled											
Service Workers											
Totals	6	5					1				

How was the above information as to race or ethnicity established? ☐ A) Visual Survey ☑ B) Employee Records

Please list the date for employment information reported : 5-1-08 ☐ Other Please Specify:

The Concept of race used by the Equal Employment Opportunity Commission does not denote clear-cut scientific definitions of anthropologic origins. For the purpose of this report an employee may be include in the group to which he or she appears to belong, identities with, or is regarded in the community as belonging. However, no person should be counted in more than one race/ethnic category

NOTE: 1 The Category "HISPANIC" while not a race identification is included as separates race/ethnic category because of the employment discrimination often encountered by this group; for this reason do not include HISPANIC under either "white" or "black".

For the purpose of this report the following race/ethnic categories will be used:

a) The Category "White" (not of Hispanic origins): All persons having origins in any of the original peoples of Europe, North Africa or Middle East.

b) The Category "African American." Persons having origins in any of the original peoples of Africa

c) The Category "Hispanic.'" All persons of Mexican, Puerto Rican, Cuban, Central or South American. For other Spanish culture regardless of race.

d) The Category "Asian or Pacific Islander." All persons having origins in any of the original peoples of the Far Fast, Southeast Asia, the Indian Sub-Continent, or the Pacific Islands. This area includes for example, China, Japan, Korea, the Philippine Islands, and Samoa

e) The Category "American Indian or Alaskan Native." All persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation community recognition

Source: Bureau of the Census

APC

A Schneider Electric

APC Design Portal

InfraStruXure

BY DEMAND

Detailed Quote Report

Solution Number: ISX544517-006
Solution Name: Shelby County Server Room

To receive an actual U.S. or Canadian standard ISX freight quote based off of this design, email freight.quote@apcc.com. Please provide the ISX number (with revision) and the ship-to location. We will respond with a freight quote on the same business day (prior to 3pm EST) that will be honored when your PO is received. Please specify any custom delivery requirements at time of request; union or additional labor, flat bed, crane, rigging, and non-standard business hour deliveries. Allow 2 business days for custom freight quotes.

Today's Date: 13 May 2008
Current Status: Approved
Date Current Status Set: 13 May 2008
Last Save Date: 13 May 2008

Bill to address: Computer AC
Bill Yarbrough
PO BOX 382340
GERMANTOWN, TN 38183-2340
US
Phone: 901-853-5900

Ship to address: Shelby County
Steve Solaas
7470 Haley Road Server Room x
Memphis, TN 38018
US
Phone: 901-508-2384

Area messages: Area 1

- Site Coordination Service was not included for this solution. Solutions containing InRow Cooling, Room ATS, Power Generators or solutions with more than 7 racks should include Site Coordination Service.

Shipping Method: Standard Shipping
Total System Weight: 16684 lb

Freight Carrier: United Van Lines
Freight Estimate: $4,006.00 USD

Qty	Item	Description	Item Price	Price
		Area name: Area 1 **InfraStruXure Designer** **Equipment**		
1	SY30K40F	Symmetra PX 30kW Scalable to 40kW N+1, 208V	34,600.00	34,600.00
1	PSX-PDU120V	120 V TYPE PDU		

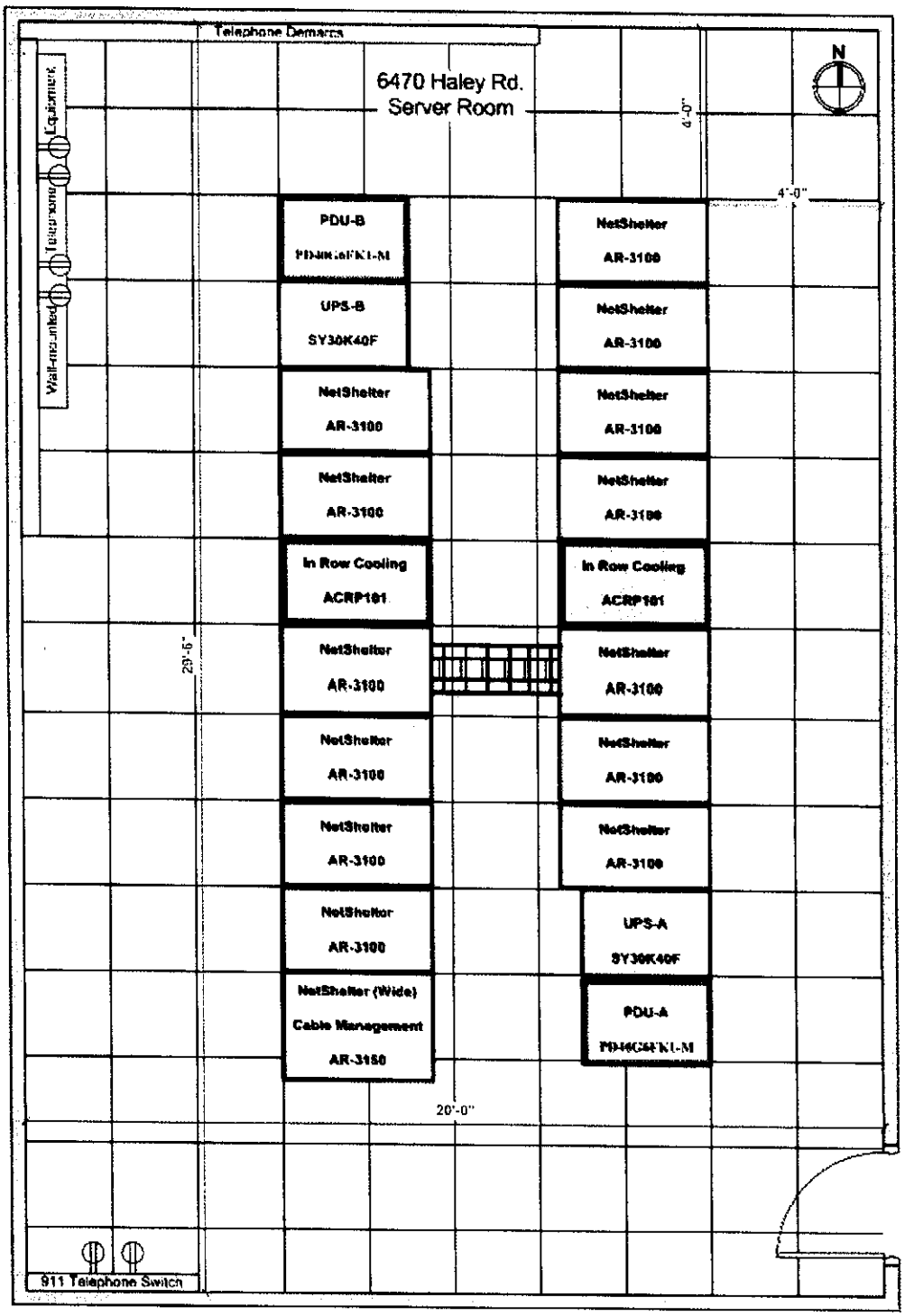
1	ELECTRICAL SYSTEM 120V	ELECTRICAL SYSTEM 120V	--	--
1	0G-PD40F6FK1-M	TYPE B PDU INCL. 208V ISOLATION TRANSFORMER & MBP	--	--
1	DISTRIBUTION BREAKERS 120V	TYPE & AMP OF DISTRIBUTION CKT BRKS	--	--
14	0M-4264	3-POLE, 20A BOLT-ON SQUARE D BREAKER	--	--
42	0M-0218	S/A BLANK PNL 1P CKTBRK NAM PSX-PDU	--	--
1	DISTRIBUTION CORDSETS 120V	OVERHEAD DISTRIBUTION CORDSETS	--	--
1	0M-5350-007	TC 5WIRE W/L21-20 7FOOT	--	--
1	0M-5350-011	TC 5WIRE W/L21-20 11FOOT	--	--
1	0M-5350-013	TC 5WIRE W/L21-20 13FOOT	--	--
1	0M-5350-015	TC 5WIRE W/L21-20 15FOOT	--	--
1	0M-5350-017	TC 5WIRE W/L21-20 17FOOT	--	--
2	0M-5350-019	TC 5WIRE W/L21-20 19FOOT	--	--
2	0M-5350-021	TC 5WIRE W/L21-20 21FOOT	--	--
1	0M-5350-023	TC 5WIRE W/L21-20 23FOOT	--	--
1	0M-5350-027	TC 5WIRE W/L21-20 27FOOT	--	--
1	0M-5350-029	TC 5WIRE W/L21-20 29FOOT	--	--
1	0M-5350-031	TC 5WIRE W/L21-20 31FOOT	--	--
1	0M-5350-033	TC 5WIRE W/L21-20 33FOOT	--	--
1	INSTRUMENTATION 120V	INSTRUMENTATION OPTIONS	--	--
1	AR8108BLK	1U Airflow Management Blanking Panel Kit (Qty 2) Black	--	--
1	OPTIONS & ACCESSORIES 120V	OPTIONS AND ACCESSORIES	--	--
1	0G-PSX-B-UM-EN	USER MANL ASSY PSX B	--	--
1	RACK COLOR	RACK COLOR	--	--
1	0M-1292	KIT PSX-PDU BLACK EXTERIOR	--	--
		[PSX-PDU120V] Total:		20,541.28
1	SY30K40F	Symmetra PX 30kW Scalable to 40kW N+1, 208V	34,600.00	34,600.00
1	PSX-PDU120V	120 V TYPE PDU		
1	ELECTRICAL SYSTEM 120V	ELECTRICAL SYSTEM 120V	--	--
1	0G-PD40F6FK1-M	TYPE B PDU INCL. 208V ISOLATION TRANSFORMER & MBP	--	--
1	DISTRIBUTION BREAKERS 120V	TYPE & AMP OF DISTRIBUTION CKT BRKS	--	--
14	0M-4264	3-POLE, 20A BOLT-ON SQUARE D BREAKER	--	--
42	0M-0218	S/A BLANK PNL 1P CKTBRK NAM PSX-PDU	--	--
1	DISTRIBUTION CORDSETS 120V	OVERHEAD DISTRIBUTION CORDSETS	--	--
1	0M-5350-007	TC 5WIRE W/L21-20 7FOOT	--	--
1	0M-5350-009	TC 5WIRE W/L21-20 9FOOT	--	--

1	0M-5350-011	TC 5WIRE W/L21-20 11FOOT	--	--
1	0M-5350-015	TC 5WIRE W/L21-20 15FOOT	--	--
1	0M-5350-017	TC 5WIRE W/L21-20 17FOOT	--	--
2	0M-5350-019	TC 5WIRE W/L21-20 19FOOT	--	--
2	0M-5350-023	TC 5WIRE W/L21-20 23FOOT	--	--
1	0M-5350-025	TC 5WIRE W/L21-20 25FOOT	--	--
1	0M-5350-027	TC 5WIRE W/L21-20 27FOOT	--	--
1	0M-5350-029	TC 5WIRE W/L21-20 29FOOT	--	--
1	0M-5350-031	TC 5WIRE W/L21-20 31FOOT	--	--
1	0M-5350-033	TC 5WIRE W/L21-20 33FOOT	--	--
1	INSTRUMENTATION 120V	INSTRUMENTATION OPTIONS	--	--
1	AR8108BLK	1U Airflow Management Blanking Panel Kit (Qty 2) Black	--	--
1	OPTIONS & ACCESSORIES 120V	OPTIONS AND ACCESSORIES	--	--
1	0G-PSX-B-UM-EN	USER MANL ASSY PSX B	--	--
1	RACK COLOR	RACK COLOR	--	--
1	0M-1292	KIT PSX-PDU BLACK EXTERIOR	--	--
		[PSX-PDU120V] Total:		20,531.28
2	ACRP101	InRow RP DX Air Cooled 460-480V 60Hz	24,000.00	48,000.00
2	ACCD75205	Condenser 2 EC Fan 14.6 MBH/1F TD 460-480V/3/60	12,700.00	25,400.00
2	ACAC75005	FM FLOODED RECEIVER 62LBS 6 5/8" L	2,050.00	4,100.00
13	AR3100	NetShelter SX 42U 600mm Wide x 1070mm Deep Enclosure	1,250.00	16,250.00
1	AR3150	NetShelter SX 42U 750mm Wide x 1070mm Deep Enclosure	1,525.00	1,525.00
10	AP7960	Rack PDU, Switched, Zero U, 5.7kW, 120V, (24)5-20	959.00	9,590.00
18	AP7961	Rack PDU,Switched,Zero U,5.7kW,208V,(21)C13 & (3)C19	959.00	17,262.00
3	AP9335TH	APC Temperature & Humidity Sensor	139.99	419.97
1	AR8164ABLK	Cable Ladder 6" (15cm) Wide w/Ladder Attachment Kit (AR8166ABLK)	189.99	189.99
1	AR8165ABLK	Cable Ladder 12" (30cm) Wide w/Ladder Attachment Kit (AR8166ABLK)	209.99	209.99
2	AR8160ABLK	Power Cable Trough, InfraStruXure PDU, 600mm Wide	79.99	159.98
15	AR8161ABLK	Power Cable Trough, NetShelter, 600mm Wide	79.99	1,199.85
1	AR8171BLK	Power Cable Trough, NetShelter, 750mm Wide	109.99	109.99
2	ACAC10002	InRow Bridge Trough, Power Cable Shield 600 MM	179.99	359.98
17	AR8162ABLK	Data Cable Partition, NetShelter, 600mm Wide	44.99	764.83
17	AR8163ABLK	Data Cable Partition, NetShelter, 600mm Wide, pass-through	44.99	764.83
1	AR8172BLK	Data Cable Partition, NetShelter, 750mm Wide	79.99	79.99
1	AR8173BLK	Data Cable Partition, NetShelter, 750mm Wide, pass-through	79.99	79.99
2	ACAC10010	InRow Bridge Partition, Data Cable 600 MM	249.99	499.98

2	AP9340	APC Environmental Manager	499.00	998.00
12	AP9341	APC Temperature & Humidity Expansion Module	269.99	3,239.88
1	AP92200	InfraStruXure® Manager Server, Hardware & Software Only	2,000.00	2,000.00
1	AP9435	InfraStruXure® Manager Incident Management Module	5,000.00	5,000.00
2	AP9430	InfraStruXure® Manager, 25 Node License Only	1,025.00	2,050.00
13	3827GY-20	APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M	9.75	126.75
1	3827GY-5	APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M	8.75	8.75
13	3827GY-10	APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M	10.75	139.75
15	3827GY-15	APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M	13.25	198.75
6	3827GY-25	APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M	10.99	65.94
5	3827GY-30	APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M	21.99	109.95
1	3827GY-35	APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M	24.99	24.99
4	47136WH	APC CAT 5 INLINE COUPLER, RJ45 FEMALE TO FEMALE, STRAIGHT THROUGH, WHITE	11.75	47.00
2	AP9224110	APC 24 Port 10/100 Ethernet Switch	299.99	599.98
2	AR8429	Horizontal Cable Organizer 1U w/brush strip	34.99	69.98
		Equipment Total:		261,618.65
		Service		
2	WSTRTUP7X24-AX-41	Start-Up Service 7X24	1,525.00	3,050.00
2	WASSEMUPS-PX-21	Scheduled Assembly Service for Symmetra PX 20/40KW UPS and/or PDU	1,175.00	2,350.00
5	WASSEM1-3R-PX-10	InfraStruXure® Assembly Services	409.00	2,045.00
2	WASSEM-AX-41	Scheduled Air Assembly Service for InRow RP DX units	989.00	1,978.00
4	WONSITENBD-PX-21	1 Year Next Business Day Response On-Site Service	2,750.00	11,000.00
4	WONSITENBD-AX-41	1 Year Next Business Day Response On-Site Service	3,850.00	15,400.00
4	WUPGPMV7X24-AX-00	7X24 Scheduling Upgrade from Existing Preventive Maintenance Service	479.00	1,916.00
		Service Total:		37,739.00
		Area (Area 1) Total:		299,357.65
		Area name: Area 2 **Additional Parts and Accessories** **Equipment**		
1	AP9335TH	APC Temperature & Humidity Sensor	139.99	139.99
2	AP9325	APC Leak Sensor - 20 ft (6.1 m)	299.99	599.98
1	AR8136BLK200	1U 19" Black Modular Toolless Airflow Management Blanking Panel - Qty 200	499.00	499.00
10	AR8122BLK	Fixed Shelf 250lbs/114kg Black	89.99	899.90
12	AR8100 +14	M6 Hardware Kit	34.99	419.88
2	ACF202BLK	Rack Side Air Distribution 2U 208/230 50/60HZ	609.00	1,218.00
		Equipment Total:		3,776.75
		Area (Area 2) Total:		3,776.75
ISX544517-006 Shelby County Server Room		**Total ERP Solution Price:**		303,134.40

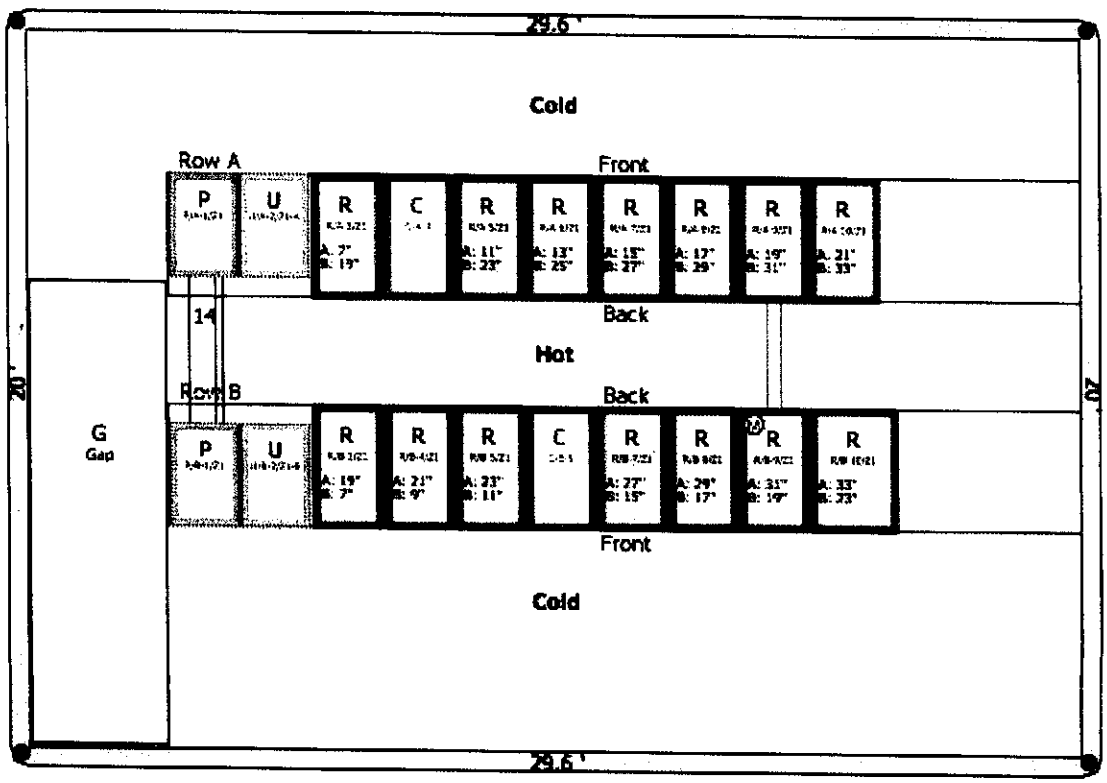
ORIGINAL LAYOUT RFP # 08-004-80

Appendix A



Floor layout

Area 1 - InfraStruXure Designer



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EXPERIENCE OF RESPONDENT

ADDITIONAL INFORMATION

Computer AC, Inc. has designed, specified, sold, installed and serviced Network Critical Physical Infrastructure (NCPI) since 1985. We are a 20 plus year American Power Conversion Partner and maintain their highest levels of Certifications.

We do nothing but NCPI; but we do it all. In Addition to APC we provide Siesmic and Fire Suppression solutions as well as Caterpillar, Kohler Generators in all sizes.

We are a Certified Service Center for APC since 1984 and maintain an inventory of spare ISX parts and Modules at our Shop/Warehouse facility on Trinity Road within minutes of the Shelby County DR & Server Room on Haley Road.

All are welcome at our Demonstration Center on Trinity where we have Symmetra PX UPS, ACSC In Row Cooling, Infrastructure Manager/NetBotz and NetShelter Racks with Bells and Whistles installed.

I have specified, sold and installed UPS systems and Computer room air conditioning since 1974. I am an APC Certified NCPI Design Consultant.

I look forward to continued work with Shelby County.
Please feel free to call (853-5900) or email (bill@computerac.com) me with any question, instruction or request.

Sincerely,

Bill Yarbrough, President, Computer AC, Inc.

APC High Power Partner

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Computer AC, Inc. APC Infrastructure Customer References -1

Shelby County Tax Assessor

160 N, Main, Memphis TN 38103

Leslie Pannell 901-545-4606

Shelby County Schools

2800 Grays Creek Road, Arlington, TN 38002

Scott Truitt 901-256-2654

Southwest Tennessee Community College

5983 Macon Cove, Memphis, TN 38134

Clay Hancock 901-333-4389

National Cotton Council

7193 Goodlet Farms Parkway, Memphis, TN 38018

Barry Aikins 901-274-9030

The West Clinic

100 N. Humphreys Blvd., Memphis, TN 38120

Greg Bilson 901-683-0055 X1119

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Computer AC, Inc. APC Infrastructure Customer References -2

GTx, Inc

175 Toyota Center, Memphis, TN 38103

Al Bailey 901-409-3735

Baldwin County Commission (Two ISX Systems)

312 Courthouse Square, Bay Minette, AL 36507

Warren Donald 251-580-2576

Brother International (Two ISX Systems)

7777 North Brother Blvd. Memphis TN 38133

Bill McAllister 901-826-4604

Crye – Leike

6525 Quail Hollow Road, Memphis, TN 38120

Geoffrey Fargo 901-758-5772

Medtronic – Sofamor Danek (Three ISX Systems)

1800 Pyramid Place, Memphis TN. 38132

Tony Fischer 901-344-1172

Federal Express Corporation

3640 Hacks Cross Rd. Building D-3, Memphis TN. 38125

Nathan Dye 901-434-5778

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Computer AC, Inc. APC Infrastructure Customer References -3

NYK Logistics (Six ISX Systems)

8295 Tournament Drive, Memphis TN. 38125

Mike Nomland 901-794-2225

Health Services Inc.

105 Westpark Drive Suite 300 Brentwood TN 37027

Steve Hernandez 615-376-1310

Pocono Medical Center

206 East Brown, East Stroudsburg PA 183001

Joe Palma 570-476-3799

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APC Certified Service Center

UPS Systems • Batteries • Precision Air • Racks • Generators • Transfer Switches

SHELBY COUNTY GOVERNMENT
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE
CONTRACT COMPLIANCE STATUS REPORT

EOC#V-1108-12082

EXHIBIT B

STATEMENT OF POLICY ON
EQUAL EMPLOYMENT AND AFFIRMATIVE ACTION

It has been the policy of this firm to consider each applicant for employment on the basis of his or her qualifications for the job and without regard to race, color, creed, sex, age, national origin, or physical handicap not related to job requirement.

To give all employees equal consideration with respect to compensation, benefits, and the opportunity to progress without regard to race, color, sex, age, national origin or physical handicap.

In order to reaffirm this policy, this firm subscribes to the following principles: this firm will continue and extend its efforts to recruit, hire, train, and promote individuals without regard to race, color, creed, sex, age, national origin, or handicap not job related.

All decisions on employment must be based on the principle of equal employment opportunity with reliance only on valid requirements for promotional opportunities.

All personnel actions including, but not limited to those relating to compensation, benefits, transfers, lay offs, company sponsored training, and tuition assistance programs are to be administered without regard to race, color, creed, sex, age, national origin, or physical handicap.

All employees are encouraged to use company facilities and participate in all programs sponsored by this company.

Any employee or job applicant may appeal directly to Bill (W.A.) YARBROUGH for review of any action which he or she believes does not conform to these principles.

All members of this firm's management are familiar with this statement of policy and the philosophy behind it, and their responsibilities to apply these principles in good faith for meaningful progress in the utilization of minorities and females.

I hereby certify that the employment data contained in this status report is the correct information.

Accordingly, I further agree to meet the current minimum Affirmative Action goals submitted herewith.

In the event that there is an expansion of this firm's work force, I agree to comply with the requirements of Shelby County Government's Board of Commissioners' Resolution #17 of May 9, 1983.

Name W.A. YARBROUGH Title PRESIDENT

Signature W.A. Yarbrough Date 5/12/08

Company Name COMPUTER AC, INC.

Revised 3/23/92

SHELBY COUNTY GOVERNMENT
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE
CONTRACT COMPLIANCE STATUS REPORT

List the principal individual of this business entity (President, Vice President, Secretary, and Treasurer)

NAME	TITLE	SEX/RACE	PERCENTAGE OF OWNERSHIP	DATE OWNERSHIP OBTAINED
W.A. Yarbrough	President	M/W	100	1975
M.H. Yarbrough	Secretary Treas.	M/W	0	—

Tuesday, October 28, 2003

ACORD CERTIFICATE OF LIABILITY INSURANCE

OP ID: LC
COMAC-0 | 05/12/08

PRODUCER

Page, Chaffin & Riggins Ins.
8122 Walnut Run
Cordova TN 38018
Phone:901-755-5526 Fax:FAX-755-5506

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED

Computer AC, Inc.
7845 Trinity Road #102
Cordova TN 38018

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: The Hartford	
INSURER B:	
INSURER C:	
INSURER D:	
INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A		GENERAL LIABILITY X COMMERCIAL GENERAL LIABILITY CLAIMS MADE X OCCUR X EPLI $5,000 per c GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRO-JECT LOC	20SBANY6362	03/13/08	03/13/09	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 1000000 $ 300000 $ 10000 $ 1000000 $ 2000000 $ 2000000
A		AUTOMOBILE LIABILITY X ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS	20UECKJ7996	03/13/08	03/13/09	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 1000000 $ $ $
		GARAGE LIABILITY ANY AUTO				AUTO ONLY - EA ACCIDENT OTHER THAN AUTO ONLY: EA ACC AGG	$ $ $
A		EXCESS/UMBRELLA LIABILITY OCCUR CLAIMS MADE DEDUCTIBLE X RETENTION $10000	20SBANY6362	03/13/08	03/13/09	EACH OCCURRENCE AGGREGATE	$ 1000000 $ $ $ $
A		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	20WECI04815	03/13/08	03/13/09	WC STATUTORY LIMITS OTHER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	$ 500000 $ 500000 $ 500000
A		OTHER Property Section	20SBANY6362	03/13/08	03/13/09	Contents $1,000ded	$100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

additional insured: Shelby County Government and it's elected officials, appointees and employees

CERTIFICATE HOLDER

SHE1010

Shelby County Government
Contracts Administration
160 N. Main St. #550
Memphis TN 38103

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

Kirk W. Riggins, CIC

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Form **W-9**
(Rev. January 2003)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name
Computer AC, Inc.

Business name, if different from above

Check appropriate box: ☐ Individual/ Sole proprietor ☑ Corporation ☐ Partnership ☐ Other ▶ ☐ Exempt from backup withholding

Address (number, street, and apt. or suite no.)
7845 Trinity Rd.

Requester's name and address (optional)
SHELBY COUNTY

City, state, and ZIP code
Memphis, TN 38018

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. For individuals, this is your social security number (SSN). **However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3.** For other entities, it is your employer identification number (EIN). If you do not have a number, see **How to get a TIN** on page 3.

Note: *If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.*

Social security number
| | | | | | | | | |

or

Employer identification number
6 2 1 0 7 6 3 3 2

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), **and**
2. I am not subject to backup withholding because: **(a)** I am exempt from backup withholding, or **(b)** I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or **(c)** the IRS has notified me that I am no longer subject to backup withholding, **and**
3. I am a U.S. person (including a U.S. resident alien).

Certification Instructions. You must cross out item **2** above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item **2** does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 4.)

Sign Here Signature of U.S. person ▶ W. A. [signature] Date ▶ 5/14/08

Purpose of Form

A person who is required to file an information return with the IRS, must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

U.S. person. Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee.

Note: *If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.*

Foreign person. If you are a foreign person, use the appropriate Form W-8 (see **Pub. 515,** Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the recipient has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.

2. The treaty article addressing the income.

3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.

4. The type and amount of income that qualifies for the exemption from tax.

5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.