PRAM Insurance Services, Inc.

Shelby County Prescription Drug RFP Due Diligence Study

11/30/2007 Update and Finalized on 12/06/2007

Note this was completed formally reviewed and completed with appropriate corrections on 12/06/07.

A Draft was first provided to the client on Friday November the 30th, 2007 " Subject To"

	Baseline (2007 Plan Year)	Forecast for 2008 Plan Year at Trend (no changes)	Barnett Benefits / Medco	CIGNA	Express Scripts	Medco	Walgreens
Retail	$ 9,907,622.00	$ 10,920,892.00	$ 10,156,148.00	$ 10,163,984.00	$ 10,940,819.00	$ 10,425,486.00	$ 10,018,412.00
Mail	$ 1,985,077.00	$ 1,991,895.00	$ 1,975,395.00	$ 1,987,453.00	$ 1,988,542.00	$ 1,988,542.00	$ 1,914,187.00
Total Forecasted Expense at Cost	$ 11,892,699.00	$ 12,912,787.00	$ 12,131,543.00	$ 12,151,437.00	$ 12,929,361.00	$ 12,414,028.00	$ 11,932,599.00
Ranking based upon Cost			2	3	5	4	1
% Savings under Forecast		8.58%	-0.06%	-0.06%	0.00%	1.04%	-7.06%
After Rebate Credit + Admin			$ 11,224,962.00	$ 11,457,512.00	$ 11,966,439.00	$ 11,544,750.00	$ 11,273,201.00
Key Ranking based upon Cost			1	3	5	4	2
Specialty		$ 858,412.00	$ 858,412.00	$ 858,412.00	$ 858,412.00	$ 858,412.00	$ 858,412.00
Administration Fees		$ 3,517.00	$ 2,834.00	$ 228,634.00	$ 3,517.00	$ 2,834.00	$ 99,520.00
Rebate		$ 975,375.00	$ 909,415.00	$ 922,559.00	$ 966,439.00	$ 872,112.00	$ 758,918.00
Implementation Credit		$ -	$ 76,850.00	$ -	$ -	$ 76,850.00	$ -
Total		**$ 12,799,341.00**	$ 12,083,374.00	$ 12,315,924.00	$ 12,824,851.00	$ 12,403,162.00	$ 12,131,613.00
Relative Rank			1	3	5	4	2
Cost Differential based upon Forecast			$ 715,967.00	$ 483,417.00	$ (25,510.00)	$ 396,179.00	$ 667,728.00

SHELBY COUNTY GOVERNMENT
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE
CONTRACT COMPLIANCE ELIGIBILITY CERTIFICATE

Tuesday, March 11, 2008

Company **WALGREENS HEALTH INITIATIVES, INC.**
1411 LAKE COOK ROAD
DEERFIELD, IL 60015

Total Number of Employees: 2749

Company Type:
Service

Pursuant to section 7(c) and 7(g) of the Shelby County Restructure Act of 1974, and Resolution #17, October 20, 1986 of the Board of Commissioners, the statistics submitted by this firm have been reviewed and determined:

to be in compliance with the standards set forth in Resolution #17 and therefore is eligible to submit bids for contracts with Shelby County Government. The following Contract Compliance Eligibility number has been issued for those projects estimated to be below $250,000.00. This number must be displayed on the outside of each bid envelope. The first four digits indicate expiration date of this number (MMYY), after which a review will be required.

EOC Number: **EOC-S-0508-11352**

Expiration Date: **Saturday, May 31, 2008**

CWatkins

Carolyn Watkins, Administrator
Office of Equal Opportunity Compliance

SHELBY COUNTY GOVERNMENT
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE
CONTRACT COMPLIANCE ELIGIBILITY CERTIFICATE

Tuesday, March 11, 2008

Company **EXPRESS SCRIPTS, INC.**
ONE EXPRESS WAY
ST. LOUIS, MO 63121

Total Number of Employees: 11221

Company Type:
Service

Pursuant to section 7(c) and 7(g) of the Shelby County Restructure Act of 1974, and Resolution #17, October 20, 1986 of the Board of Commissioners, the statistics submitted by this firm have been reviewed and determined:

to be in compliance with the standards set forth in Resolution #17 and therefore is eligible to submit bids for contracts with Shelby County Government. The following Contract Compliance Eligibility number has been issued for those projects estimated to be below $250,000.00. This number must be displayed on the outside of each bid envelope. The first four digits indicate expiration date of this number (MMYY), after which a review will be required.

EOC Number: **EOC-S-0508-11295**

Expiration Date: **Saturday, May 31, 2008**

CWatkins

Carolyn Watkins, Administrator
Office of Equal Opportunity Compliance

SHELBY COUNTY GOVERNMENT
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE
CONTRACT COMPLIANCE ELIGIBILITY CERTIFICATE

Tuesday, March 11, 2008

Company **CT GENERAL LIFE INSURANCE COMPANY**
1111 MARKET STREET
CHATTANOOGA, TN 37402

Total Number of Employees: 833

Company Type:
Vendor
Service

Pursuant to section 7(c) and 7(g) of the Shelby County Restructure Act of 1974, and Resolution #17, October 20, 1986 of the Board of Commissioners, the statistics submitted by this firm have been reviewed and determined:

to be in compliance with the standards set forth in Resolution #17 and therefore is eligible to submit bids for contracts with Shelby County Government. The following Contract Compliance Eligibility number has been issued, which must be displayed on the outside of each bid envelope. The first four digits indicate expiration date of this number (MMYY), after which a review will be required.

EOC Number: **EOC-VS-0208-10842**

Expiration Date: **Friday, February 29, 2008**

CWatkins

Carolyn Watkins, Administrator
Office of Equal Opportunity Compliance