Equal Opportunity Compliance

Company Details

Bid Number: RFP080811 DIGITAL ORTHOGRAPHICS PROJECTIONS

Company Name: SANBORN, LLC **CID:** 27574

Other name (DBA):
Vendor Number: Owner Code: O
Company Type: Service
Commodity: AERIAL PHOTOGRAPHY, PHOTOGRAMMETRY & MAPPING
Firm Type: Subsidiary
Certified: National Standards
County: National, SM: 27.20%
Phone: Fax: EMail:
KnowAs:
Additional Notes:

EnteredBy: Enter
DateEntered: 8/17/2007
EditBy: Doris
DateEdit: 8/17/2007

Compliance History

Compliance Date 08/27/2007 ☐ Compliance
Compliace Code C ☐ Certificate
EOC Number: EOC-S-0808-11794
Number: Last Edited By: doris.vester
Percent: Date Last Edited: 8/27/2007
Expires: 8/31/2008 **Current**
Status:
Survey Number: 0

Contacts:

Contact First Name:
Contact Last Name:
Contact Title: GARY EATON, SR. V. PRES.
Contact Phone: 7043474552
Contact Date: 08/17/2007
Contact Notes:

Active Contact
Entered By:
Date Entered:
Last Edited By:
Edit Date:

Contact First Name:
Contact Last Name:
Contact Title:
Contact Phone:
Contact Date: 08/17/2007
Contact Notes: *PARENT CO.:THE SANBORN MAP CO.
1935 JAMBOREE DR., #100
COLORADO SPRINGS, CO 80920
EL PASO COUNTY

Inactive Contact
Entered By:
Date Entered:
Last Edited By:
Edit Date:

Mailing Addresses:

Equal Opportunity Compliance

Company Details

Bid Number: RFP080811 DIGITAL ORTHOGRAPHICS PROJECTIONS

Company Name: SANBORN, LLC **CID: 27574**

Mailing Addresses:

Address: 2925 E. INDEPENDENCE BLVD., #100

MailCity: CHARLOTTE ST: NC Zip: 28205

County: Active Mailing Address

Entered By: Last Edited By:

Date Entered: Edit Date:

Equal Opportunity Compliance

Company Details

Bid Number: RFP080811 DIGITAL ORTHOGRAPHICS PROJECTIONS

Company Name: SANBORN, LLC **CID: 27574**

Survey	Job Description	Sex	African American	Indian/ Alaskan	Asian	Hispanic	White
11446	Office And Clerical	Male	0	0	0	1	2
11446	Office And Clerical	Female	0	1	0	2	8
11446	Officials And Managers	Male	1	0	0	1	22
11446	Officials And Managers	Female	0	0	1	0	5
11446	Professionals	Male	0	0	0	2	26
11446	Professionals	Female	0	0	0	0	7
11446	Sales Workers	Male	0	0	0	0	9
11446	Technicians	Male	1	0	5	5	83
11446	Technicians	Female	2	0	1	2	48

Shelby County Government

A C Wharton, Jr.
Mayor

November 28, 2007

Mr. Ryan M. King
Pinnacle Mapping Technologies, Inc.
8021 Knue Rd, Suite 113
Indianapolis, IN 46250

RE: RFP #08-008-11R, Digital Orthographic Projection Services

Dear Mr. King:

We are pleased to inform you that your firm has been selected to provide **Digital Orthographic Projection Services for the Shelby County Register** that was issued on the above-described RFP.

A contract for these services will be forwarded to your office for your review and approval. Until then, no work should begin on this project until you receive an official "Notice to Proceed," along with a fully negotiated and executed copy of the contract.

Thank you for your proposal and congratulations on your selection. Shelby County Government looks forward to the successful and timely delivery of this very important service and your company's efforts in reaching this goal.

Sincerely,

Clifton Davis
Administrator of Purchasing
Shelby County Government

CD/shw

cc: Joe Reves, Administrator
Tom Leatherwood, County Register
Kathy K. Johnson, Assistant Contract Administrator
Bernita Poole, Contracts Administration

Purchasing Department
160 N. Main, Suite 550
Memphis, TN 38103
(901) 545-4365
Fax: (901) 545-4531

Shelby County Tennessee

A C Wharton, Jr., Mayor

Memorandum

To: Honorable A C Wharton, Jr.
Shelby County Mayor

From: Clifton Davis, Administrator
Purchasing Department

Date: November 26, 2007

Re: RFP #08-008-11R, Digital Orthographic Projection Services

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Five (5) companies submitted proposals indicating their interest in the above-described project.

	Evaluation Score	EOC Rating	Consultant Fee
1. **Pinnacle Mapping Tech Inc.**	**74.00**	**C**	**$181,890.00**
2. Sanborn	73.40	C	$170,700.00
3. Optimal Geomatics	62.60	C	$245,809.00
4. Kucera Int'l Inc.	59.10	G	$249,120.00
5. G-Squared LLC	56.80	G	$275,000.00

An evaluation committee comprised of five (5) Register's Office staff members evaluated the responses and determined that **Pinnacle Mapping Tech Inc.** was the most responsive consultant to the solicitation. It is recommendation of the evaluation committee, with the concurrence of Purchasing, that Pinnacle Mapping Tech Inc. be awarded the contract to provide digital orthographic projection services for the entire County for the next flying season (January – March 2008).

The evaluation committee concluded that the proposal submitted by Pinnacle Mapping Tech Inc. demonstrated their ability to provide quality services and offered lower flight altitudes along with more flight lines to help create better quality images. Additionally, the recommended vendor has an excellent track record from past work performance and is familiar with the County's existing system; the familiarity with the system will be a benefit with the integration of the findings. A copy of the department's recommendation letter is attached.

EOC Rating Codes:

A Compliance – 90% or more
B Compliance – 80%-89.9%
C Compliance - 50%-79.9%
D Less than 15 employees (automatically qualify)
E Approval by EOC Board of Appeals
F Exception granted by CAO or Administrator of EOC
G Non Compliant – less than 50%

Please indicate your approval or disapproval of this selection in the space provided below:

APPROVED: X

APPROVED WITH CHANGES: _____

DISAPPROVED: _____

DATE: 11/26/07

A C WHARTON, JR., MAYOR

Cc: Joe Reves
Tom Leatherwood

Register's Office

Memo

RECEIVED
07 NOV 14 PM 3:33
PURCHASING DEPT.

To: Celeste S. Walker, Deputy Administrator
Shelby County Government/Purchasing

From: Joe Reves, Administrator

Date: November 14, 2007

RE: RFP # 08-008-11R - Digital Orthographic Projection Services

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Our selection committee has chosen Pinnacle Mapping Technologies, Inc. to be the recipient of this contract. Although Pinnacle Mapping Technologies, Inc. was $11,190 higher than the lowest bidder (Sanborn) we feel that the cost is justified due to the lower flight altitude and more flight lines to be flown both of which should create better quality images. This selection is also due to past work performance which should help with the integration of this new data into our existing system.

Exhibit A

Shelby County
Tennessee

A C Wharton, Jr., Mayor

Request for Proposal

Shelby County Government

Purchasing Department

160 N. Main, Suite 550
Memphis, TN 38103

Issued: August 3, 2007
Due: August 20, 2007 no later than 3:00 P.M. (Central Standard Time)

RFP #08-008-11

Digital Orthographic Projection Services

Shelby County Government is soliciting written proposals, on a competitive basis from qualified Consultants to provide Digital Orthographic Projection for the Shelby County Register (the "Register"). Information regarding this RFP is located on the County's website at www.shelbycountytn.gov. Go to "Purchasing Bids" under Online Services on the home page to locate the above-described RFP.

The proposal, as submitted, should include all rates and information related to the services requested by the RFP specifications. If selected, your proposal will be the basis for negotiating a contract with Shelby County Government. Your proposal must be received in the office of the Deputy Administrator of Purchasing **no later than 3:00 p.m. on Monday, August 20, 2007**. Proposals should be addressed to:

Celeste S. Walker, Deputy Administrator
Shelby County Government
160 N. Main, Rm. 550
Memphis, TN 38103

The package containing an original copy (clearly identified as original) and six (6) copies of your proposal must be sealed and marked with the Proposer's name and "CONFIDENTIAL, "**DIGITAL ORTHOGRAPHIC PROJECTION SERVICES" RFP #08-008-11**" noted on the outside.

Sincerely,

Celeste S. Walker, Deputy Administrator
Purchasing Department Shelby County Government

cc: Joe Reeves
Derrick Mink
Fred Beckham

TABLE OF CONTENTS

I. INTRODUCTION
II. MINIMUM PROPOSER REQUIREMENTS
III. CORRESPONDENCE
IV. PROPOSAL SUBMISSION DEADLINE
V. PROPOSAL TIMELINE
VI. PROPOSAL CONDITIONS
VII. GENERAL REQUIREMENTS AND INFORMATION
VIII. AWARD OF CONTRACT
IX. PURPOSE
X. CONTRACT REQUIREMENTS
XI. PROPOSAL SUBMISSION
XII. PROPOSAL EVALUATION AND SELECTION

Note: Please make sure you pay close attention to Sections: I-V, IX & XI. These sections will clearly outline what information is required to properly respond and prepare your RFP response.