WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$ 15,400.00	$ 15,400.00
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 5					
Ethernet Modules					
WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					

WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 7					
Services Module Options					
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	$ 16,497.25	$ 16,497.25
NAM Software Options					
SC-SVC-NAM-3.5	SC-SVC-NAM-3.5	Cisco Catalyst 6500 Series NAM Software 3.5	1	$-	$ -
Power Cables					
2500W, 3000W, and 6000W Power Cables					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	$-	$ -
Power Supply Options					
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -
Cisco Smartnet	CON-SNT-WS-C6509	1 year 8x5 NBD Smartnet Coverage	1	$-	$ -
	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	$-	$ -
		WS-C6509-E 600 Adams_DistBlk_S1 - Total Price			**$ 59,889.50**
Name	**Catalog Num**	**[illegible]**	**Qty**	**[illegible]**	**Total Price**
WS-C6509-E 600 Adams_DistBlk_S2	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,15RU,no PS,no Fan Tray	1	$5,225.00	$5,225.00
Fan Tray Options					

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WS-C6509-E-FAN	WS-C6509-E-FAN	Catalyst 6509-E Chassis Fan Tray	1	$ 272.25	$ 272.25
Module Option 1					
Supervisor Options					
WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$ 15,400.00	$ 15,400.00
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 5					
Ethernet Modules					

WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 7					
Services Module Options					
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	$ 16,497.25	$ 16,497.25
NAM Software Options					
SC-SVC-NAM-3.5	SC-SVC-NAM-3.5	Cisco Catalyst 6500 Series NAM Software 3.5	1	$-	$ -
Power Cables					
2500W, 3000W, and 6000W Power Cables					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	$-	$ -
Power Supply Options					
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -
Cisco Smartnet	CON-SNT-WS-C6509	1 year 8x5 NBD Smartnet Coverage	1	$-	$ -
	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	$-	$ -
				WS-C6509-E 600 Adams_DistBlk_S2 - Total Price	**$ 59,889.50**
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

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WS-C6509-E 150_DistBlk_S1	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,15RU,no PS,no Fan Tray	1	$5,225.00	$5,225.00
Fan Tray Options					
WS-C6509-E-FAN	WS-C6509-E-FAN	Catalyst 6509-E Chassis Fan Tray	1	$ 272.25	$ 272.25
Module Option 1					
Supervisor Options					
WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$ 15,400.00	$ 15,400.00
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -

Module Option 5					
Ethernet Modules					
WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 7					
Services Module Options					
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	$ 16,497.25	$ 16,497.25
NAM Software Options					
SC-SVC-NAM-3.5	SC-SVC-NAM-3.5	Cisco Catalyst 6500 Series NAM Software 3.5	1	$-	$ -
Power Cables					
2500W, 3000W, and 6000W Power Cables					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	$-	$ -
Power Supply Options					
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -
Cisco Smartnet	CON-SNT-WS-C6509	1 year 8x5 NBD Smartnet Coverage	1	$-	$ -
	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	$-	$ -
				WS-C6509-E 150_DistBlk_S1 - Total Price	**$ 59,889.50**

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Name	Catalog Name	Description	Qty	Unit Price	Total Price
WS-C6509-E 150_DistBlk_S2	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,15RU,no PS,no Fan Tray	1	$5,225.00	$5,225.00
Fan Tray Options					
WS-C6509-E-FAN	WS-C6509-E-FAN	Catalyst 6509-E Chassis Fan Tray	1	$ 272.25	$ 272.25
Module Option 1					
Supervisor Options					
WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$ 15,400.00	$ 15,400.00
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					

MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 5					
Ethernet Modules					
WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 7					
Services Module Options					
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	$ 16,497.25	$ 16,497.25
NAM Software Options					
SC-SVC-NAM-3.5	SC-SVC-NAM-3.5	Cisco Catalyst 6500 Series NAM Software 3.5	1	$-	$ -
Power Cables					
2500W, 3000W, and 6000W Power Cables					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	$-	$ -
Power Supply Options					
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -
Cisco Smartnet	CON-SNT-WS-C6509	1 year 8x5 NBD Smartnet Coverage	1	$-	$ -
	CON-SNT-	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	$-	$ -

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	WSSVNAM2				
				WS-C6509-E 150_DistBlk_S2 - Total Price	$ 59,889.50
Name	Catalog Number	Description	Qty	Unit Price	Ext. Price
WS-C6509-E 160_DistBlk_S1	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,15RU,no PS,no Fan Tray	1	$5,225.00	$5,225.00
Fan Tray Options					
WS-C6509-E-FAN	WS-C6509-E-FAN	Catalyst 6509-E Chassis Fan Tray	1	$ 272.25	$ 272.25
Module Option 1					
Supervisor Options					
WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$ 15,400.00	$ 15,400.00
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					

WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 5					
Ethernet Modules					
WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 7					
Services Module Options					
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	$ 16,497.25	$ 16,497.25
NAM Software Options					
SC-SVC-NAM-3.5	SC-SVC-NAM-3.5	Cisco Catalyst 6500 Series NAM Software 3.5	1	$-	$ -
Power Cables					
2500W, 3000W, and 6000W Power Cables					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	$-	$ -
Power Supply Options					
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -

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Cisco Smartnet	CON-SNT-WS-C6509	1 year 8x5 NBD Smartnet Coverage	1	$-	$ -
	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	$-	$ -
				WS-C6509-E 160_DistBlk_S1- Total Price	**$ 59,889.50**
Name	**Catalog Num.**	[illegible]	[illegible]	[illegible]	[illegible]
WS-C6509-E 160_DistBlk_S2	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,15RU,no PS,no Fan Tray	1	$5,225.00	$5,225.00
Fan Tray Options					
WS-C6509-E-FAN	WS-C6509-E-FAN	Catalyst 6509-E Chassis Fan Tray	1	$ 272.25	$ 272.25
Module Option 1					
Supervisor Options					
WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$ 15,400.00	$ 15,400.00
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					

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WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 5					
Ethernet Modules					
WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 7					
Services Module Options					
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	$ 16,497.25	$ 16,497.25
NAM Software Options					
SC-SVC-NAM-3.5	SC-SVC-NAM-3.5	Cisco Catalyst 6500 Series NAM Software 3.5	1	$-	$ -
Power Cables					
2500W, 3000W, and 6000W Power Cables					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	$-	$ -
Power Supply Options					
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	1	$2,750.00	$2,750.00
Software Options					
Supervisor 720 Software					

Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -
Cisco Smartnet	CON-SNT-WS-C6509	1 year 8x5 NBD Smartnet Coverage	1	$-	$ -
	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	$-	$ -
				WS-C6509-E 160_DistBlk_S2 - Total Price	**$ 59,889.50**
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
Small Form Factor SX Gbics	GLC-SX-MM=	GE SFP, LC Connector SX Transceiver	150	$ 275.00	$ 41,250.00
Small Form Factor LX Gbics	[redacted]	GE SFP, LC Connector LX Transceiver	50	$ 547.25	$ 27,362.50
				SFP SX & LX Gbic - Total Price	$ 68,612.50

Data Center - Internet Edge Redundancy

[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
CISCO3845	CISCO3845	3845 w/AC PWR,2GE,1SFP,4NME,4HWIC, IP Base, 64F/256D	1	$7,150.00	$7,150.00
3845 AC Power Supply Option					
PWR-3845-AC	PWR-3845-AC	Cisco 3845 AC power supply	1	$-	$ -
3845 Flash Options					
MEM3800-64U256CF	MEM3800-64U256CF	64 to 256 MB CF Factory Upgrade for Cisco 3800 Series	1	$-	$ -
3845 Software Options					
S384IPB - IP BASE SOFTWARE					
S384IPB-12403	S384IPB-12403	Cisco 3845 IP BASE W/O CRYPTO	1	$-	$ -
Expand default memory options					
MEM3800-256D-INCL	MEM3800-256D-INCL	256BM SDRAM default memory for 3800	1	$-	$ -
Maximize Flash Bundle Offer					
MAX-28/38-FLASH-BN	MAX-28/38-FLASH-BN	Maximum Compact and USB Flash	1	$ 467.50	$ 467.50
POWER CABLES					

CAB-AC	CAB-AC	Power Cord,110V	1	$-	$ -
Router and Security Device Manager					
ROUTER-SDM	ROUTER-SDM	Device manager for routers	1	$-	$ -
USB Flash Memory					
MEMUSB-256FT	MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series	1	$-	$ -
CON-SNT-3845	CON-SNT-3845	SMARTNET 8X5XNBD 3845 w/AC PWR,2GE,1S	1	$-	$ -
				CISCO3845 #1 - Total Price	**$ 7,617.50**
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
CISCO3845	CISCO3845	3845 w/AC PWR,2GE,1SFP,4NME,4HWIC, IP Base, 64F/256D	1	$7,150.00	$7,150.00
3845 AC Power Supply Option					
PWR-3845-AC	PWR-3845-AC	Cisco 3845 AC power supply	1	$-	$ -
3845 Flash Options					
MEM3800-64U256CF	MEM3800-64U256CF	64 to 256 MB CF Factory Upgrade for Cisco 3800 Series	1	$-	$ -
3845 Software Options					
S384IPB - IP BASE SOFTWARE					
S384IPB-12403	S384IPB-12403	Cisco 3845 IP BASE W/O CRYPTO	1	$-	$ -
Expand default memory options					
MEM3800-256D-INCL	MEM3800-256D-INCL	256BM SDRAM default memory for 3800	1	$-	$ -
Maximize Flash Bundle Offer					
MAX-28/38-FLASH-BN	MAX-28/38-FLASH-BN	Maximum Compact and USB Flash	1	$ 467.50	$ 467.50
POWER CABLES					
CAB-AC	CAB-AC	Power Cord,110V	1	$-	$ -
Router and Security Device Manager					
ROUTER-SDM	ROUTER-SDM	Device manager for routers	1	$-	$ -
USB Flash Memory					

MEMUSB-256FT	MEMUSB-256FT	256MB USB Flash Token for Cisco 1800/2800/3800 series	1	$-	$ -
CON-SNT-3845	CON-SNT-3845	SMARTNET 8X5XNBD 3845 w/AC PWR,2GE,1S	1	$-	$ -
				CISCO3845 #2 - Total Price	**$ 7,617.50**
Name	**Catalog Item**	**Description**	**Qty**	**Unit Price**	**Total Price**
GSS-4492R-K9 Global Site Selector	GSS-4492R-K9	Global Site Selector	1	$ 10,997.25	$ 10,997.25
Cisco Services					
CON-SNT-GSS4492R	CON-SNT-GSS4492R	SMARTNET 8X5XNBD Global Site Selector	1	$-	$ -
Power Cables					
CAB-AC	CAB-AC	Power Cord,110V	1	$-	$ -
Software Options for GSS-4492R-K9					
SF-GSS-V1.3-K9	SF-GSS-V1.3-K9	GSS version 1.3	1	$-	$ -
				GSS-4492R-K9 Global Site Selector #1 - Total Price	**$ 10,997.25**
Name	**Catalog Item**	**Description**	**Qty**	**Unit Price**	**Total Price**
GSS-4492R-K9 Global Site Selector	GSS-4492R-K9	Global Site Selector	1	$ 10,997.25	$ 10,997.25
Cisco Services					
CON-SNT-GSS4492R	CON-SNT-GSS4492R	SMARTNET 8X5XNBD Global Site Selector	1	$-	$ -
Power Cables					
CAB-AC	CAB-AC	Power Cord,110V	1	$-	$ -
Software Options for GSS-4492R-K9					
SF-GSS-V1.3-K9	SF-GSS-V1.3-K9	GSS version 1.3	1	$-	$ -
				GSS-4492R-K9 Global Site Selector #2 - Total Price	**$ 10,997.25**
Name	**Catalog Item**	**Description**	**Qty**	**Unit Price**	**Total Price**
WS-C6504-E-ACE-1	WS-C6504-E-ACE-K9	ACE 4G 6504 Bundle	1	$ 27,500.00	$ 27,500.00

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Fan Tray Options					
FAN-MOD-4HS	FAN-MOD-4HS	High-Speed Fan Module for 7604/6504-E	1	$-	$ -
Module Option 1 (included Supervisor)					
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$ 547.25	$ 547.25
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					
WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 3 (ACE Module)					
ACE Free Promotional Data Center Security License					
ACE-SEC-LIC-K9	ACE-SEC-LIC-K9	ACE Free Promotional Data Center Security License	1	$-	$ -
ACE Module Software Options					
SC6K-3.0.0A13-ACE	SC6K-3.0.0A13-ACE	ACE 3.0.0A1(3) Software Release	1	$-	$ -

Performance License Options					
ACE-04G-LIC	ACE-04G-LIC	Application Control Engine (ACE) 4Gbps License	1	$-	$ -
ACE10-6500-K9	ACE10-6500-K9	Application Control Engine Service Module	1	$-	$ -
Module Option 4					
Services Module Options					
WS-SVC-FWM-1-K9	WS-SVC-FWM-1-K9	Firewall blade for 6500 and 7600, VFW License Separate	1	$ 19,247.25	$ 19,247.25
Firewall Module Software Options					
SC-SVC-FWM-2.3-K9	SC-SVC-FWM-2.3-K9	Firewall Module Software 2.3 for 6500 and 7600, 2 free VFW	1	$-	$ -
PDM Software Expand Class					
SF-PIX-PDM-4.1	SF-PIX-PDM-4.1	PIX Device Manager for FW Module2.3 for Catalyst 6500	1	$-	$ -
CON-SNT-WS-FWM1K9	CON-SNT-WS-FWM1K9	8x5xNBD Svc, Firewall blade for Catalyst 6500	1	$-	$ -
Power Cord Options					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	1	$-	$ -
Power Supply Options					
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	1	$-	$ -
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9L-12218SXF	S733ISK9L-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH LAN ONLY	1	$-	$ -
	CON-SNT-ACE10650	SMARTNET 8X5XNBD Application Control Engine Service	1	$-	$ -
	CON-SNT-WSC6504E	SMARTNET 8X5XNBD Cisco Catalyst 4-sl	1	$-	$ -
				WS-C6504-E-ACE-1 - Total Price	**$ 55,544.50**
Name	**Description**				
WS-C6504-E-ACE-2	WS-C6504-E-ACE-	ACE 4G 6504 Bundle	1	$ 27,500.00	$ 27,500.00

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	K9				
Fan Tray Options					
FAN-MOD-4HS	FAN-MOD-4HS	High-Speed Fan Module for 7604/6504-E	1	$-	$ -
Module Option 1 (included Supervisor)					
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$ 547.25	$ 547.25
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Module Option 2					
Ethernet Modules					
WS-X6748-GE-TX	WS-X6748-GE-TX	Cat6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45	1	$8,250.00	$8,250.00
Distributed Forwarding Card Option					
WS-F6700-CFC	WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	$-	$ -
Memory Option					
MEM-XCEF720-256M	MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	$-	$ -
Module Option 3 (ACE Module)					
ACE Free Promotional Data Center Security License					
ACE-SEC-LIC-K9	ACE-SEC-LIC-K9	ACE Free Promotional Data Center Security License	1	$-	$ -
ACE Module Software Options					

SC6K-3.0.0A13-ACE	SC6K-3.0.0A13-ACE	ACE 3.0.0A1(3) Software Release	1	$-	$ -
Performance License Options					
ACE-04G-LIC	ACE-04G-LIC	Application Control Engine (ACE) 4Gbps License	1	$-	$ -
ACE10-6500-K9	ACE10-6500-K9	Application Control Engine Service Module	1	$-	$ -
Module Option 4					
Services Module Options					
WS-SVC-FWM-1-K9	WS-SVC-FWM-1-K9	Firewall blade for 6500 and 7600, VFW License Separate	1	$ 19,247.25	$ 19,247.25
Firewall Module Software Options					
SC-SVC-FWM-2.3-K9	SC-SVC-FWM-2.3-K9	Firewall Module Software 2.3 for 6500 and 7600, 2 free VFW	1	$-	$ -
PDM Software Expand Class					
SF-PIX-PDM-4.1	SF-PIX-PDM-4.1	PIX Device Manager for FW Module2.3 for Catalyst 6500	1	$-	$ -
CON-SNT-WS-FWM1K9	CON-SNT-WS-FWM1K9	8x5xNBD Svc, Firewall blade for Catalyst 6500	1	$-	$ -
Power Cord Options					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	1	$-	$ -
Power Supply Options					
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	1	$-	$ -
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9L-12218SXF	S733ISK9L-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH LAN ONLY	1	$-	$ -
	CON-SNT-ACE10650	SMARTNET 8X5XNBD Application Control Engine Service	1	$-	$ -
	CON-SNT-WSC6504E	SMARTNET 8X5XNBD Cisco Catalyst 4-sl	1	$-	$ -
				WS-C6504-E-ACE-2 - Total Price	**$ 55,544.50**

Unified Wireless

Name	Description	[illegible]	[illegible]	[illegible]	[illegible]
WS-C6504-E-WISM-1	WS-C6504-E-WISM	Cat 6504-E WiSM bundle(SUP720-3B,WiSM, Fan Tray, (2) P/S)	1	$ 43,447.25	$ 43,447.25
Expansion Class for WISM Bundles					
SWISMK9-32	SWISMK9-32	Wireless Services Module Software Version 3.2	1	$-	$ -
WS-SVC-WISM-1-K9	WS-SVC-WISM-1-K9	CISCO WIRELESS SERVICES MODULE (WISM)	1	$-	$ -
Fan Tray Options					
FAN-MOD-4HS	FAN-MOD-4HS	High-Speed Fan Module for 7604/6504-E	1	$-	$ -
Module Option 1 (included Supervisor)					
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					
MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Power Cord Options					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	2	$-	$ -
Power Supply Options					

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PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	1	$-	$ -
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	1	$-	$ -
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -
Supervisor Options					
WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$-	$ -
Cisco Smartnet	CON-SNT-6504WISM	SMARTNET 8X5XNBD Catalyst 6504-E with WiSM Bundle	1	$-	$ -
	CON-SNT-WSSVCW1K	SMARTNET 8X5XNBD CISCO wireless svc module (WISM)	1	$-	$ -
				WS-C6504-E-WISM-1 - Total Price	**$ 43,942.25**
Name	**Catalog Num**	**Description**	**Qty**	**Unit Price**	**Ext Price**
WS-C6504-E-WISM-2	WS-C6504-E-WISM	Cat 6504-E WiSM bundle(SUP720-3B,WiSM, Fan Tray, (2) P/S)	1	$43,447.25	$43,447.25
Expansion Class for WISM Bundles					
SWISMK9-32	SWISMK9-32	Wireless Services Module Software Version 3.2	1	$-	$-
WS-SVC-WISM-1-K9	WS-SVC-WISM-1-K9	CISCO WIRELESS SERVICES MODULE (WISM)	1	$-	$-
Fan Tray Options					
FAN-MOD-4HS	FAN-MOD-4HS	High-Speed Fan Module for 7604/6504-E	1	$-	$ -
Module Option 1 (included Supervisor)					
Compact Flash Options					
MEM-C6K-CPTFL256M	MEM-C6K-CPTFL256M	Cat6500 Sup720/Sup32 Compact Flash Mem 256MB	1	$ 495.00	$ 495.00
MSFC2 DRAM Options					

MEM-MSFC2-512MB	MEM-MSFC2-512MB	Catalyst 6500 512MB DRAM on the MSFC2 or SUP720 MSFC3	1	$-	$ -
RF Boot Flash Upgrade Options					
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	$-	$ -
SP Boot Flash Upgrade Options					
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 (512MB CF included)	1	$-	$ -
Flash Memory Options					
MEM-C6K-CPTFL512M	MEM-C6K-CPTFL512M	Catalyst 6500 Sup720/Sup32 Compact Flash Mem 512MB	1	$-	$ -
Supervisor DRAM Options					
MEM-S2-512MB	MEM-S2-512MB	Catalyst 6500 512MB DRAM on the Supervisor (SUP2 or SUP720)	1	$-	$ -
Power Cord Options					
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	2	$-	$ -
Power Supply Options					
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	1	$-	$ -
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	1	$-	$ -
Software Options					
Supervisor 720 Software					
Native IOS					
S733ISK9-12218SXF	S733ISK9-12218SXF	Cisco CAT6000-SUP720 IOS IP SERVICES SSH	1	$-	$ -
Supervisor Options					
WS-SUP720-3B	WS-SUP720-3B	Catalyst 6500/Cisco 7600 Supervisor 720 Fabric MSFC3 PFC3B	1	$-	$ -
	CON-SNT-6504WISM	SMARTNET 8X5XNBD Catalyst 6504-E with WiSM Bundle	1	$-	$ -
	CON-SNT-WSSVCW1K	SMARTNET 8X5XNBD CISCO wireless svc module (WISM)	1	$-	$ -
				WS-C6504-E-WISM-2 - Total Price	**$ 43,942.25**

Aggregated Prices

	WS-C6504-E 160_Core - Total Price	$ 40,260.00
	WS-C6504-E 201_Core - Total Price	$ 40,260.00
	WS-C6509-E 201_DistBlk_S1 - Total Price	$ 59,889.50
	WS-C6509-E 201_DistBlk_S2 - Total Price	$ 59,889.50
	WS-C6509-E Corr_DistBlk_S1 - Total Price	$ 59,889.50
	WS-C6509-E Corr_DistBlk_S2 - Total Price	$ 59,889.50
	WS-C6509-E SCRCS_DistBlk_S1 - Total Price	$ 59,889.50
	WS-C6509-E SCRCS_DistBlk_S2 - Total Price	$ 59,889.50
	WS-C6509-E 600 Adams_DistBlk_S1 - Total Price	$ 59,889.50
	WS-C6509-E 600 Adams_DistBlk_S2 - Total Price	$ 59,889.50
	WS-C6509-E 150_DistBlk_S1 - Total Price	$ 59,889.50
	WS-C6509-E 150_DistBlk_S2 - Total Price	$ 59,889.50
	WS-C6509-E 160_DistBlk_S1- Total Price	$ 59,889.50
	WS-C6509-E 160_DistBlk_S2 - Total Price	$ 59,889.50
	SFP SX & LX Gbic - Total Price	$ 68,612.50
	CISCO3845 #1 - Total Price	$ 7,617.50
	CISCO3845 #2 - Total Price	$ 7,617.50
	GSS-4492R-K9 Global Site Selector #1 - Total Price	$ 10,997.25
	GSS-4492R-K9 Global Site Selector #2 - Total Price	$ 10,997.25
	WS-C6504-E-ACE-1 - Total Price	$ 55,544.50
	WS-C6504-E-ACE-2 - Total Price	$ 55,544.50
	WS-C6504-E-WISM-1 - Total Price	$ 43,942.25
	WS-C6504-E-WISM-2 - Total Price	$ 43,942.25
	Total Proposed Pricing for all Equipment	$ 1,104,009.50

D. Service Pricing and WLAN4400 Pricing

Position / Skill Set	Cost per Hour
Network Engineer (State Contract Pricing)	**$100**
Project Manager (State Contract Pricing)	**$100**
LAN One CCNA	**$83**
LAN One Technician: Mount Equip, etc.	**$58**

Name	Catalog Num	Description	Qty	Unit Price	Total Price
WLAN 4400	AIR-WLC4404-100-K9	4400 Series WLAN Controller for up to 100 Lightweight APs	2	$19,247.25	$ 38,494.50
	AIR-PWR-CORD-NA	AIR Line Cord North America	2	$ -	$ -
	SWLC4400K9-42	Cisco Unified WLAN Controller SW Release 4.2	2	$ -	$ -
	SWLC4400K9-42-ER	Cisco Unified WLAN Controller Emergency SW Release 4.2	2	$ -	$ -
	CON-SNT-WC440410	1 Year SMARTNET 8X5XNBD 4404-100 WLAN Controller	2	$ -	$ -
				Optional AIR-WLC4404-100-K9- Total Price	$ 38,494.50

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E. ACE 4710 PRICING

Name	Catalog Item	Description	Qty	Unit Price	Total Price
ACE 4710	ACE-4710-K9	ACE 4700 Series Application Control Engine Appliance	2	$ -	$ -
	CAB-AC	Power Cord,110V	2	$ -	$ -
	ACE-AP-01-LIC	1Gbps License	2	$15,947.25	$ 31,894.50
	ACE-AP-VIRT-020	20 Virtual Context License	2	$ 6,875.00	$ 13,750.00
	ACE-AP-SW-1.7A	ACE Appliance SW 1.7A	2	$ -	$ -
	CON-SNT-ACE4710	1 Year SMARTNET 8X5XNBD ACE 4700 Series Application Control Eng	2	$ -	$ -
				Optional ACE-4710-K9- Total Price	$ 45,644.50

F. ASA5550 BUNDLE PRICING

Name	Catalog Num	Description	Qty	Unit Price	Total Price
ASA 5550 Bundle	ASA5550-BUN-K9	ASA 5550 Appliance with SW, HA, 8GE+1FE, 3DES/AES	2	$10,997.25	$21,994.50
	CAB-AC	Power Cord,110V	2	$ -	$ -
	SF-ASA-8.0-K8	ASA 5500 Series Software v8.0	2	$ -	$ -
	ASA5500-SC-20	ASA 5500 20 Security Contexts License	2	$ 6,875.00	$13,750.00
	ASA5500-SSL-50	ASA 5500 SSL VPN 50 User License	2	$ 2,197.25	$4,394.50
	ASA-VPN-CLNT-K9	Cisco VPN Client Software (Windows, Solaris, Linux, Mac)	2	$ -	$ -
	ASA5500-ENCR-K9	ASA 5500 Strong Encryption License (3DES/AES)	2	$ -	$ -
	SSM-4GE-INC	SSM-4GE embedded within ASA 5550 systems	2	$ -	$ -
	ASA-180W-PWR-AC	ASA 180W AC Power Supply	2	$ -	$ -
	ASA-ANYCONN-CSD-K9	ASA 5500 AnyConnect Client + Cisco Security Desktop Software	2	$ -	$ -
	CON-SNT-AS5550B	1 Year SMARTNET 8X5XNBD ASA5550 w/ SW, HA, 8GE+1FE, 3DES/AES	2	$ -	$ -
				Optional ASA5550-BUN-K9 - Total Price	$ 40,139.00

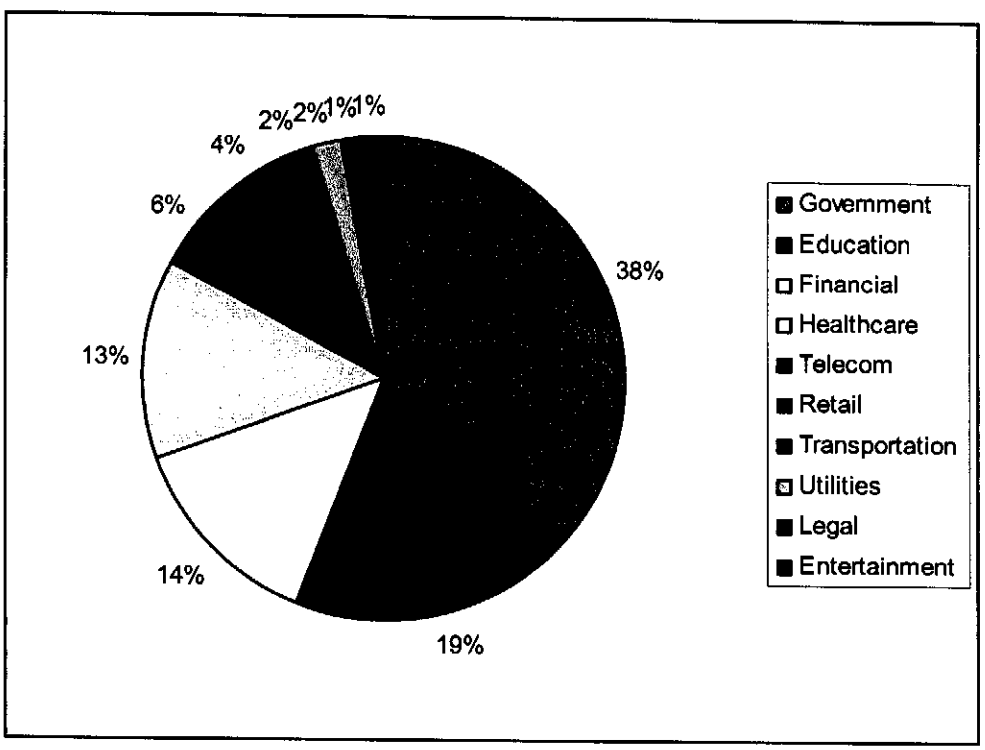
4.0 EXPERIENCE OF THE RESPONDENT

A. A BRIEF DESCRIPTION OF THE HISTORY AND MISSION OF THE PROPOSER, INCLUDING THE RESPONDENT'S BACKGROUND AND MISSION STATEMENT, THE LENGTH OF TIME THE PROPOSER HAS BEEN IN BUSINESS, A DESCRIPTION OF THE PROPOSER'S ORGANIZATIONAL STRUCTURE AND A DESCRIPTION OF THE PROPOSER'S CUSTOMER MAKE-UP;

CTI is an employee owned business founded in 1995 to provide computer network engineering and Internet services built on experience in aerospace systems engineering services. By building on the rigors of aerospace systems engineering, CTI provides a differentiated level of service over its competitors. CTI focuses on industries with large scale, distributed networking needs, such as healthcare, utilities, national commercial, as well as Local, State and Federal governmental organizations. We are a world-class network engineering company consisting of experts who assist our clients in developing and realizing their vision. CTI has grown to over 200 employees with offices throughout the southeastern United States.

Our Vision . . .
"Through innovation, creativity, and technical excellence to be the world's best systems engineering and integration company in the eyes of customers, employees, and competitors."

We are also providing a high level overview of our market presence in for each vertical segment in the industry. As depicted in the figure below, it is evident Coleman has significant business and technical success in the government and educational segments.



B. STATEMENT OF HOW LONG THE PROPOSER HAS PROVIDED SERVICES SIMILAR TO THE SERVICES REQUESTED HEREIN

We have provided network design and implementation services to customers since our inception in 1995 and are more than capable to handle the identified needs in this request.

Historical Corporate Growth

CTI is a closely held private company and will disclose pertinent financial information as required to complete contract negotiations (a recent D&B Supplier Risk Score Report is available). CTI has the financial resources to complete this project and has completed many similar projects in the past. Upon contract award, specific additional financial information may be obtained by contacting Kirk Sawyer, CFO, at (407) 481-8600 x104. However, the following data is provided to demonstrate our financial growth history since the inception of the firm.

Year	Revenue (in Millions)
1995	$0
1996	$1
1997	$3
1998	$7
1999	$10
2000	$16
2001	$27
2002	$48
2003	$53
2004	$67
2005	$102
2006	$162
2007	$206
2008	$275 (projected)

CTI has experienced steady growth in both sales and profitability since its inception with sales for 2007 of $206 million. Sales for year 2008 are anticipated to exceed $275 million. CTI has the financial resources to complete the project as proposed and has successfully completed many similar projects in the past.

C. A GENERAL DESCRIPTION OF THE PROPOSER'S EXPERIENCE AND BACKGROUND IN PROVIDING SERVICES SIMILAR TO THE SERVICES REQUESTED HEREIN;

CTI has over 13 years experience in designing and implementing enterprise level computer networks.

CTI exemplifies the standard for engineering excellence for network design and implementation services by maintaining the most technically adept, the most skilled and the greatest concentration of qualified staff in the southeast United States.

D. ANY OTHER RELEVANT INFORMATION ABOUT THE EXPERIENCE AND KNOWLEDGE BASE OF THE PROPOSER WHICH IS DEEMED TO BE MATERIAL.

CTI has significant experience working with the SCG IT staff. Local CTI engineers have recently provided professional engineering services through a detailed network assessment to recommend changes to the network to support advanced technologies. CTI is familiar with the SCG network and IT staff and is therefore uniquely qualified to provide the services requested in this RFP.

E. RESUME OF EACH EMPLOYEE ENGAGED IN THE SERVICES, INCLUDING THE ROLE OF EACH AND AN OVERVIEW OF THEIR PREVIOUS EXPERIENCE WITH SIMILAR PROJECTS.

Resumes for engineers dedicated to this project are provided in Appendix E. If other resources are deemed necessary, CTI will provide individual's resumes if required.

5.0 REFERENCES

Customer	Contact Information
Tennessee General Assembly Statewide deployment for routers and switches at all TNGA offices. Includes complete Unified Communications deployment at each location.	Tennessee General Assembly Steve Kriegish - IT Director (615) 741-1552 Steve.Kriegish@legislature.state.tn.us Legislative IS 320 6th Avenue North 1st Floor Rachel Jackson Building Nashville, TN 37243
Harrah's Entertainment Core infrastructure upgrade and redundancy project. Upgrade of existing 6509 and added redundant 6509 for 20+ casino locations nationwide.	Harrah's Entertainment George McWhirter Manager Network Engineering Operations (901) 537-3773 1023 Cherry Road Memphis, TN 38117 gmcwhirter@harrahs.com
Memphis City Schools Local school infrastructure deployment including network, wireless, and security.	Memphis City Schools Eric Saunders – Network and Telecommunications Services Manager 2597 Avery Avenue, Room 250 Memphis, TN 38112 (901) 604-4100 SaundersE@mcsk12.net

6.0 ADDITIONAL INFORMATION

A. FINANCING OPTION

Financing Option

Cisco Systems Capital Corporation, in partnership with its municipal funding source, Key Government Finance Inc. ("KGF"), is offering a vendor financing option to facilitate the acquisition contemplated in this proposal. This financing solution is provided to insure that the equipment and services defined in this proposal can be acquired easily, with payments spread out over the next five years.

This financing option is structured to offer a 0% tax-exempt interest rate available to the Shelby County Government through its status as a public entity.

Master Lease-Purchase Agreement ("MLA") - The form of documentation for this transaction would be a Master Lease-Purchase Agreement ("MLA"). The MLA includes a standard (master) set of terms and conditions that are designed to accommodate multiple equipment acquisitions with payments to multiple vendors. The theory behind the Master Lease Agreement is that it will deliver a financing vehicle that provides cost effective and efficient solutions on an ongoing, consistent basis. After Shelby County Government has approved the terms of the documentation, secondary financing schedules can be completed with minimal time commitment from the Lessee.

Equipment Types Financed Under the MLA – Shelby County Government can finance a wide variety of equipment under the MLA, including but not limited to hardware, software, optical cabling, installation, and maintenance.

Benefits of Master Lease/Purchase Agreement

- **Repeat Usage** - The executed master lease purchase agreement can be used as many times as the parties to the financing wish.

- **Multiple Financing Structures** – Each financing under the MLA is structured as an independent "Property Schedule". Each Property Schedule will have its own payment terms. This will allow Shelby County Government to match the payment term for a Property Schedule to its projected term of use for the specific equipment being acquired under that Schedule, insuring that the equipment can be replaced when needed. It also allows Shelby County Government to select, for example, a three year term for items it wishes to replace frequently with newer models, or a five year term for items it expects to keep longer. New Property Schedules can be added to the MLA whenever Shelby County Government wishes to acquire new equipment, or to upgrade or replace existing equipment.

- **Financing Turnaround** - Additional financings under the agreement can be completed with minimal time commitment from the Lessee.

- **Industry Standard Documents** – Our documentation has been drafted by nationally recognized bond counsel and is compliant with all current State and Federal laws for governmental leasing. Terms are tailored to the needs of our state and local government customers.

- **Non-Appropriations Clause** – Our documentation includes a non-appropriations clause that allows Shelby County Government to terminate the lease in the event that its governing body does not appropriate funds to continue lease payments into a subsequent fiscal year.

- **Early Buy-Out Option** – Our documentation includes an Early Buyout Option to insure that Shelby County Government retains flexibility in managing its finances as it deems appropriate. The early buy-out option can be exercised by remitting the "Prepayment Balance" shown for the desired termination date on the amortization schedule incorporated in each Payment Schedule.

- **Technology Refreshment Option** – A Technology Refreshment option (TechRefresh) can be included in individual payment schedules. This option allows a customer to terminate a Lease Schedule early and waive all remaining payments under that Schedule provided that they refresh the equipment with then-current technology under a new Lease Schedule. For example, under a typical sixty month payment schedule the option to refresh would be scheduled at the fifty-fourth month. At that time the customer could elect to return the original equipment and waive the six remaining payments provided that they replace it with then-current technology under a new payment schedule. If upon reaching the fifty-fourth month they elect not to refresh the equipment they simply remit the six remaining payments as scheduled and then they would own that original equipment.

- **Flexible Payment Terms** – We will be pleased to calculate payment schedules tailored to meet Shelby County Government's needs for each individual equipment acquisition. Examples of the ways in which we can provide flexibility in structuring payment schedules include the option to select payments due either monthly, quarterly, semi-annually or annually, or to request a skip-payment or step-payment structure. In a skip payment structure we initiate a funding yet "skip" payments for the first several months. In a step payment structure we initiate a funding yet "step up" the payments such that payments due during the first fiscal year are lower than those that will be due in future fiscal years (multiple steps are possible in a single financing).

- **No Fees or Additional Charges** – We do not charge points, underwriting charges or up front fees for our services.

At Cisco Systems Capital we recognize that our local government customers have a multitude of equipment needs and services all competing for the same annual financial resources. This financing option would allow Shelby County Government to acquire the equipment and services it needs immediately, while spreading the payments for those items out over multiple years. Additional information regarding this option is available upon request.

CTI and Cisco Capital have calculated preliminary numbers based on the Core Hardware section of this response and the following "approximate" lease payments were generated.

- **Approximately $18,400.00 per month for 60 months**

OR

- **5 annual payments of approximately $22,802.00 per year**

B. Cisco Capital – Public Sector Financing

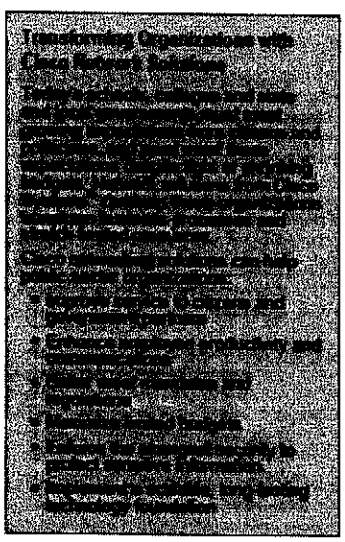
Cisco Capital

Think Smart. Think Capital

At-A-Glance

Cisco Systems Capital® Public Sector Financing Program

Modern network tools can help public sector organizations, such as state and local governments and educational institutions, improve services and productivity. But due to limited budgets, many organizations find it difficult to fund new solutions and keep technology up to date. The Cisco Systems Capital® Public Sector Financing Programs help organizations acquire network solutions today, using currently available funds and future budget appropriations. By financing, governmental organizations can deploy and continually optimize Cisco Networks based on goals and needs without being limited by current budget availability.



Delivering Value

The Public Sector Financing Program from Cisco Capital helps schools and government agencies:

- Lower the total cost of ownership of Cisco network solutions
- Deploy state-of-the-art technologies when needed, despite budgetary constraints
- Structure payment schedules to use both currently available funds and anticipated future appropriations
- Enhance cash flow and conserve capital budget for other needed investments
- Take advantage of unique, below-market financing rates
- Quickly deploy technology with easy, standardized documentation
- Bundle all hardware, software, and services into a single financing arrangement with a single periodic payment

Features of Cisco State and Local Government and Education Financing

For the Public Sector, Cisco Systems Capital® provides flexible financing options at competitive interest rates. Available products include:

- **Tax Exempt Lease Purchase**—Qualified public sector customers can finance acquisitions over a period of 12 to 60 months at low tax-exempt interest rates, using anticipated future appropriations as well as currently available funds. The program combines the benefits of ownership with a financing cost well below what is available to commercial businesses. At the end of the financing term, the equipment may be purchased for $1.
- **Technology Migration Option**—Organizations can upgrade equipment six months prior to the end of the term with a pre-determined savings on the remaining payments. When this option is exercised, the organization executes a new financing agreement with similar terms for the replacement equipment. This program provides maximum flexibility to migrate to new technologies as they become available.
- **Fair Market Value Lease (FMV)**— Allows organizations to rent, rather than purchase, needed equipment. At the end of the rental term, they have options—they may purchase the equipment, continue renting the equipment, or return the equipment with no further obligation. With this program, Cisco Capital offers a low monthly payment while relieving organizations of the risk of technology obsolescence and the burden of end-of-life equipment disposal.
- **Key to all of our financing products—**

  1) Organizations retain the same technology protection as if network equipment were purchased for cash, since Cisco standard warranties are automatically included in all Cisco Capital agreements.

  2) All Cisco Capital Public Sector finance agreements include a standard non-appropriations clause, insuring that payments are considered a current expense of the organization and that the contracts comply with all applicable federal, state and local laws.

Empowering Your Organization with Cisco Capital

Cisco Capital offers easy, flexible financing solutions for organizations of all sizes. With Cisco Capital, organizations can provide employees with the tools they need to be more productive, collaborative, and successful right now—without a large capital investment.

For More Information

To learn more about Cisco Capital public sector financing programs or to request a customized proposal for your project, please contact your local representative by dialing 800-730-4090 or by visiting us online at www.cisco.com/go/ciscocapital.