# Shelby County Government

A C Wharton, Jr.
*Mayor*

July 31, 2009

The Honorable Deidre Malone
Chairman, Shelby County Board of Commissioners
160 N. Main, Suite 450
Memphis, TN 38103

Dear Chairman Malone:

Pursuant to the rules and regulations governing the Memphis and Shelby County Center City Revenue Finance Corporation, I hereby nominate Brandy Johnson-Ward for joint City-County appointment. Term of Service shall begin upon Commission approval and will expire December 31, 2014.

For your use, biographical information is attached and approval of the Board of Commissioners will be appreciated.

Sincerely,

A C Wharton, Jr.
Mayor

ACW/lar

Enclosure

160 North Main Street, Suite 850 ✦ Memphis, TN 38103 ✦ 901-545-4500 ✦ Fax 901-545-4759

## SUMMARY

I. **Description of Item**

**This resolution nominates Brandy Johnson-Ward (BF) for joint City-County appointment to the Memphis and Shelby County Center City Revenue Finance Corporation.**

II. **Source and Amount of Funding**

III. **Contract Items**

**A. Type of Contract – N/A**

**B. Terms – N/A**

IV. **Additional Information Relevant to Approval of this Item**

**Members of the Memphis and Shelby County Center City Revenue Finance Corporation are appointed for a term of six (6) years. This is the first term for Brandy Johnson-Ward. Ms. Johnson-Ward is replacing Cheryl Patterson who has resigned.**

# Board Members

| Appointments | Resolution Date | Expire Date | Member Since | Race | Term |
|---|---|---|---|---|---|
| **M/SC Center City Rev Fin Corp** | | | | | |
| Mr. Paul Brown | 09/27/2004 | 06/18/2009 | 03/26/1984 | | 6 |
| Mr. Wesley Grace | 04/25/2005 | 12/31/2010 | 09/28/1992 | | 6 |
| Mr. Johnny Moore, Jr. - resigned | 09/27/2004 | 12/31/2008 | 12/31/2002 | BM | 6 |
| Ms. Cheryl Patterson - Joint -resign | 09/27/2004 | 06/18/2009 | 12/31/2002 | BF | 6 |
| Mr. Martin Truitt | 09/27/2004 | 12/31/2008 | 12/31/2002 | BM | 6 |

Board/Commission

Division of County Government

Name: Brandy Johnson-Ward

Date of Birth: May 1, 1979 Race Black M. ____ F. X

Business Name: ____

Business Address: ____ Zip: ____ Phone ____

E-mail brandyann21@hotmail.com Fax ____

Education: Univ. of Memphis, Bachelor of Arts Political Science with Minor in English

Name of Spouse: Marcus Ward Number of Children 0

Home Address: 8690 Riverwood Farms Pkwy 38016 Phone 901-753-8344

Resident of Shelby County 12 years.

Have you ever been convicted of a felony? Yes ____ No X

I give authorization to Shelby County Government to request that the Shelby County Sheriff's Department perform a background check. Yes X No ____

I also understand that other sources including the official state websites listing sexual predators and a check of outstanding balances owed to departments and offices of county government may be performed. Yes

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

N/A

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

Marcus Ward, Senior Assistant Attorney, City of Memphis

The City of Memphis contracts with the county of Shelby as it relates to certain intergovernmental Matters, however, no contracts inure to our personal benefit

Signature Brandy Johnson-Ward

Date 6/30/09

(For Office Use Only)

**Attendance Record** (if applicable)

No. of Meetings ____ No. Attend ____ No. Absent ____

**Disposition:**

Approval ____ Resolution ____ Item # ____

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS, AUTHORITIES OR COMMISSIONS**

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private county, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are disciminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

1 Junior League of Memphis
2 Leadership Memphis, Class of 2006, Alumni
3
4
5
6
7
8

List below any of the aforementioned clubs of which you belong that do not have female members.

1 N/A
2
3
4

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

1 N/A
2
3
4

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:
Yes (No)

Submitted: Brandy Johnson-Ward
(Print Name)

Signature: Brandy Johnson-Ward

Date: 6/30/09

# GRATUITY DISCLOSURE FORM

**Shelby County Ethics Commission**

*INSTRUCTIONS: This form is for all persons receiving any Shelby County Government contract, land use approval or financial grant money to report any gratuity that has been given, directly or indirectly, to any elected official, employee or appointee (including their spouses and immediate family members) who is involved in the decision regarding the contract, land use approval, or financial grant of money.*

1. **NAME**

   Brandy Johnson-Ward

2. **DATE OF GRATUITY**

   N/A

3. **NATURE AND PURPOSE OF THE GRATUITY**

   N/A

4. **NAME OF THE OFFICIAL, EMPLOYEE, APPOINTEE, OR FAMILY MEMBER WHO RECEIVED THE GRATUITY**

   N/A

5. **NAME OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY**

   N/A

6. **ADDRESS OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY**

   N/A

7. **DESCRIPTION OF THE GRATUITY**

N/A

8. **COST OF THE GRATUITY (If cost is unknown and not reasonably discernible by the person giving the gratuity, then the person giving the gratuity shall report a good faith estimate of the cost of the gratuity.)**

N/A

9. **The information contained in this Gratuity Disclosure Form, and any supporting documentation or materials referenced herein or submitted herewith, is true and correct to the best of my knowledge, information and belief and affirm that I have not given, directly or indirectly, any gratuity to any elected official, employee or appointee (including spouse and immediate family members) that has not been disclosed and I affirm that I have not violated the provisions of the Shelby County Government Code of Ethics.**

Brandy Johnson-Ward
**Signature**

6/30/09
**Date**

Brandy Johnson-Ward
**Print Name**

*A copy of your completed form will be placed on the Shelby County Internet website.*

**BRANDY ANN JOHNSON-WARD**
8690 Riverwood Farms Parkway
Cordova, TN 38016
(901) 230-4597
Brandyann21@hotmail.com

## SUMMARY OF QUALIFICATIONS

**Investment Banker:**

Performance driven, insightful investment banker with a proven track record of advising companies, institutions and municipalities on how to achieve their financial goals and implement their strategic plans in a highly competitive and complex investment environment.

**Financial Analysis:**

Proficient in accessing market conditions and developing complex financial data as a basis for decision making to achieve desired results based on historical analysis and financial modeling. Able to utilize computer technology to develop and present appropriate financial results and solutions to clients.

**Research Coordinator/Business Liaison:**

Extensive experience in developing long-term business relationships with clients by researching and structuring investment opportunities to help them achieve their investment goals. Coordinates teams of professionals to obtain relevant information and market intelligence on detailed terms of investment deals. Serves as the liaison between clients, underwriters, and executive management in identifying new business opportunities.

## PROFESSIONAL EXPERIENCE

**DUNCAN-WILLIAMS, INC. – Memphis, Tennessee**
***Vice President – Investment Banking – TN, 2006 – 2009***

- Responsible for providing investment banking services to public sector clients, which include, but are not limited to municipalities, housing authorities, airports, and public sector utility companies.
- Responsible for thoroughly researching market conditions and developments for clients in helping achieve their investment strategies.
- Representative clients include: Memphis, Light Gas, and Water (MLGW), City of Memphis, Shelby County Tennessee, State of Tennessee, Tennessee Housing Development Authority, and other municipal entities.

***Investment Banker 2003 - 2006***

- Responsible for examining financing alternatives, and developing financial solutions for government entities based on market trend analysis.
- Responsible for utilizing financial modeling tools to develop and present financial solutions to clients.
- Successfully worked on the underwriting of several multi-million dollar municipal transactions.

***Financial Analyst 2002 - 2003***

- Responsible for using MUNEX database and other financial systems to provide structural analysis on municipal bond issues.
- Served as a liaison for communications between bond counsel, rating agencies, and financial advisors.
- Duties also included preparing issue data and materials for all public finance closings, as well as creating and compiling the policies and procedures for the Public Finance Department.

## PROFESSIONAL ACHEIVEMENTS

- Secured Duncan Williams, Inc. as an underwriter in a public utility bond issue for MLGW, which was the largest transaction handled by the firm in its 40 year history.
- Successfully negotiated the promotion of Duncan Williams, Inc.'s role in transactions issued by the State of Tennessee from selling group to co-manager.
- Expanded Duncan Williams Inc.'s client base in West and Middle Tennessee, including Nashville and Chattanooga.

## LICENSES and CERTIFICATIONS

- Series 7 General Securities Registered Representative; Series 63 Uniform Securities Agent Law State of Tennessee; Department of Commerce and Insurance Producer.

## EDUCATION

***The University of Memphis, 1997-2001 (Summa Cum Laude)***

- Bachelor of Arts Political Science with a minor in English - 2001; National Deans List; Recipient of the Outstanding Student Award(awarded to the student with the highest GPA in Political Science); Member of the Golden Key Honor Society.

## PROFESSIONAL ORGANIZATIONS

- Leadership Memphis, Executive Leadership Class of 2006; Government Finance Officer's Association; NAACP Silver Life Member; Fundraising Representative, Civitan, Inc.; Junior League of Memphis; Tennessee Government Finance Officers Association; Member; Tennessee Gas Association; Member, Tennessee Municipal Electric Power Association; Tennessee Association of Utility Districts