



**Shelby County
Tennessee**

Mark H. Luttrell, Jr., Mayor

**Request for Proposal
Shelby County Government
Purchasing Department**

160 N. Main, Suite 900
Memphis, TN 38103

Issued: April 29, 2016

Due: May 20, 2016 no later than 4:00 P.M. (Central Daylight Time)

**RFP #16-004-71
Electronic Monitoring
(Juvenile Court)**

Shelby County Government is soliciting written proposals, on a competitive basis, from interested and qualified companies or professionals for the provision of a variety of electronic monitoring services at varying levels of 24/7 supervision to a maximum of 400 juveniles in the custody of Juvenile Court located at 616 Adams, Memphis, Tennessee. Information regarding this RFP is located on the County's website at www.shelbycountyttn.gov. At the top of the home page, click on the links "Department", "P" for the Purchasing Department and "Bids" to locate the name of the above-described RFP.

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Note: Please make sure you pay close attention to Sections: I-V, IX & XI. These sections will clearly outline what information is required to properly respond and prepare your RFP response.

Please download all of the additional information and attachments that accompany this RFP.

I. INTRODUCTION

Shelby County Government (the “County”), on behalf of the Juvenile Court of Memphis and Shelby County is seeking proposals from interested and qualified companies or professionals to provide a variety of electronic monitoring services at varying levels of 24/7 supervision to a maximum of 400 juveniles (the “Services”). This Request for Proposal (“RFP”) is being released to invite interested and qualified companies or professionals to prepare and submit proposals in accordance with instructions provided where the successful candidate(s) will be selected and invited to enter into a contractual relationship with Shelby County for the Services outlined in this RFP. In this RFP, the terms proposer and Provider are used interchangeably unless the context indicates otherwise.

II. MINIMUM PROPOSER REQUIREMENT

All Proposers must:

1. Have a minimum of five (5) years experience in performing the work described in the RFP.
2. Have sufficient licensed, competent, and skilled staff, with experience in performing the Services.
3. Have all appropriate licenses and certifications required in the State of Tennessee to perform the Services and procure all permits, pay all charges, taxes and fees.
4. **Apply** and **qualify** for a vendor number and an Equal Opportunity Compliance (EOC) certification number through our EOC Administration (*see the details outlined below in Section II, Minimum Proposer Requirement*) **prior to submitting your response.**
5. Attest that you adhere to all Title VI requirements and provide proof/documentation if necessary.
6. Provide proof of the minimum insurance requirements (**MANDATORY**, please review closely).
7. Provide three (3) references from recent clients
8. Provide product demonstrations at Juvenile Court

Please Note: *As a part of doing business with Shelby County, each individual, company or organization is required to obtain a vendor number and an “Equal Opportunity Compliance” certification number.*

*If your company does **NOT** have a vendor number and EOC number you can access the online applications to receive the numbers indicated above at www.shelbycountyttn.gov. To obtain a vendor number and an EOC number, please follow the instructions below:*

Vendor Number (Purchasing Department)

At the top of the home page, click on the links “Department”, “P” for the Purchasing Department and “Conducting Business with Shelby County”. The “Vendor Registration” link is at the bottom of the drop down box. Please download the application instructions and read thoroughly

prior to accessing the application. (Applications for a vendor number are accepted online only.)

Equal Opportunity Compliance (EOC) Number (EOC Administration Office)

At the top of the home page, click on the links “Department”, “E” for the Equal Opportunity Compliance and “Contract Compliance Program”. The “Contract Compliance Packet” link is in the middle of the page. Please print the packet and *mail or fax* the completed packet to the EOC office. The mailing address is 160 N. Main, Street, 2nd Floor, Suite 200, Memphis, TN 38103. The fax number is 901-222-1101.

If you have any questions regarding the application, you may contact Purchasing at (901) 222-2250 or the EOC Administration at (901) 222-1100.

Note: To inquire whether your company is a certified vendor with Shelby County Government or after submitting the above applications, you may contact the Buyer of this RFP, Carla Hayes at carla.hayes@shelbycountyttn.gov to assist in expediting the process.

III. CORRESPONDENCE

All correspondence, proposals and questions concerning the RFP are to be submitted to:

**Carla J. Hayes, Buyer
Shelby County Government
160 N. Main St. Suite 900
Memphis, TN 38103**

Respondents requesting additional information or clarification are to contact Ms. Carla Hayes in writing at carla.hayes@shelbycountyttn.gov or at the address listed above. Questions should reference the section of the RFP to which the question pertains and all contact information for the person submitting the questions. ***IN ORDER TO PREVENT AN UNFAIR ADVANTAGE TO ANY RESPONDENT, VERBAL QUESTIONS WILL NOT BE ANSWERED. The deadline for submitting questions will be May 13, 2016 by 12:00 p.m. (CDT).*** These guidelines for communication have been established to ensure a fair and equitable process for all respondents.

Note: All written questions submitted by the deadline indicated above will be answered and posted to the County’s website at www.shelbycountyttn.gov within forty-eight (48) hours of the above cut-off date.

Please be aware that contact with any other personnel (other than the person clearly identified in this document) within Shelby County regarding this RFP may disqualify your company from further consideration.

IV. PROPOSAL SUBMISSION & DEADLINE

All proposals must be received at the address listed above no later than **May 20, 2016 @ 4:00 p.m. (CDT)**. Facsimile or e-mailed proposals will not be accepted since they do not contain original signatures. Postmarks will not be accepted in lieu of actual receipt. Late or incomplete proposals may not be opened and considered. Under no circumstances, regardless of weather conditions, transportation delays, or any other circumstance will this deadline be extended.

V. PROPOSAL TIMELINE

Shelby County reserves the right to modify this timeline at any time. If the due date for proposals is changed, all prospective Proposers shall be notified.

Request for Proposals Released	Friday, April 29, 2016
Questions Due	Friday, May 13, 2016 by 12:00 noon (CDT)
Proposal Due Date	Friday, May 20, 2016 by 4:00 pm (CDT)
Notification of Award	June 2016
Services to Commence	July 1, 2016 or immediately upon execution of the contract

The County may reproduce any of the Proposer's proposal and supporting documents for internal use or for any other purpose required by law.

VI. PROPOSAL CONDITIONS

a. Contingencies

This RFP does not commit the County to award a contract. The County reserves the right to accept or reject any or all proposals if the County determines it is in the best interest of the County to do so. The County will notify all Proposers, in writing, if the County rejects all proposals.

b. Modifications

The County reserves the right to issue addenda or amendments to this RFP.

c. Proposal Submission

To be considered, all proposals must be submitted in the manner set forth in this RFP. It is the Proposer's responsibility to ensure that its proposals arrive on or before the specified time.

d. Incurred Costs

This RFP does not commit the County to pay any costs incurred in the preparation of a proposal in response to this RFP and Proposers agree that all costs incurred in developing this RFP are the Proposer's responsibility.

e. Final Authority

The final authority to award a contract rests solely with the Shelby County Purchasing Department.

f. Proposal Validity

Proposals submitted hereunder will be firm for at least ninety (90) calendar days from the due date unless otherwise qualified.

g. Disclosure of Proposal Contents

Proposer understands and acknowledges that the County is a governmental entity subject to the laws of the State of Tennessee and that any reports, data or other information supplied to the County is subject to being disclosed as a public record in accordance with the laws of the State of Tennessee. All proposals and other materials submitted become the property of Shelby County Government.

h. LOSB

The County encourages the utilization of locally-owned small businesses as sources of subcontract work. The County notifies all respondents that all firms and/or individuals shall comply with the regulations relative to nondiscrimination in federally assisted programs of the Title VI of the Civil Rights Act of 1964, as amended.

LOCALLY OWNED SMALL BUSINESS PURCHASING PROGRAM RULES AND REGULATIONS:

(i) The Administrator of Purchasing in conjunction with the Administrator of EOC shall identify certain goods and services required by the County to be set aside for special purchasing procedures for locally owned small businesses.

(ii) Only certified locally owned small businesses will be allowed to submit competitive bids on the goods or services identified under paragraph (i) above.

(iii) The Administrator of Purchasing shall, in conjunction with the Administrator of EOC, annually review the Shelby County Capital Improvement Program to determine those projects with a construction cost of \$250,000 or more. Contracts amounting to at least ten (10%) of the construction costs of such project shall be awarded to locally owned small businesses as defined herein,

except as set forth in sub-paragraph (vi) of this section, either as part of the conditions of the solicitation for general Providers bidding on these projects, or as separate bids issued by the County for subcontracts that may be assigned to general Providers.

(iv) After adhering to all other bidding and purchasing requirements of the County, not inconsistent with this part, if no bids are received from locally owned small businesses, then the County may solicit bids for the goods or services from all other sources.

(v) On all purchases and/or contracts entered into by the County, the Purchasing Administrator or his or her designee shall have the right to negotiate with any supplier of goods or services to the County for the inclusion of locally owned small business subProviders and/or suppliers in the contract award.

(vi) Failure by a supplier or proposer to include locally owned small business subProviders or suppliers in its bid or contract may be grounds for rejection of said bid or contract unless the supplier or proposer can show documented evidence of good cause why none were included.

(vii) Any locally owned small business awarded a contract or purchase order under this section shall not sublet, subcontract or assign any work or services awarded to it without the prior written consent of the Mayor or the Purchasing Administrator.

(viii) As to those purchases below the requirement for a formal bid solicitation (currently, under \$15,000) and not included in the locally owned small business set aside, the Administrator of Purchasing shall determine if any locally owned small business offers that product or service. If so, at least one such eligible locally owned small business should be included in the vendors contacted for an opportunity to bid, and the Administrator of Purchasing may, at his discretion, designate in a purchase order the purchase of such goods and services from the identified locally owned small business.

(ix) In those situations where a locally owned small business as defined herein, engages in open competitive bidding for County contracts, the Administrator of Purchasing shall provide for a preference for the locally owned small business where responsibility and quality are equal. Said preferences shall not exceed five percent (5%) of the lowest possible bidder meeting specifications. The preference shall be applied on a sliding scale in the following manner:

- a. A preference of up to five percent (5%) shall be allowed for contracts up to \$500,000.00;
- b. A preference of up to three and five-tenths percent (3.5%) shall be allowed for contracts up to \$750,000.00;

- c. A preference of two and one-half percent (2.5%) shall be allowed for contracts up to \$1,000,000.00;
- d. A preference of two percent (2%) shall be allowed for contracts that exceed \$1,000,000.00.

(x) For construction contracts over \$2,000,000.00, the Administrator of Purchasing shall provide for a preference of two percent (2%) to general Providers meeting the requirements of Section 1, Subparagraph B, if fifty percent (50%) or more of the total work comprising the bid has been or will be awarded to certified locally owned small businesses. The fifty percent subcontracting threshold must be met prior to contract execution.

(xi) The Administrator of Purchasing may divide a single bid package for any purchase of goods and services into two or more smaller bid packages in any case that the Administrator of Purchasing reasonably believes that the smaller bid packages will result in a greater number of bids by locally owned small businesses.

(xii) The Administrator of Purchasing, upon approval of the County Mayor, may establish special insurance and bonding requirements for certified locally owned small businesses so long as they are not in conflict with the laws of the State of Tennessee.

(xiii) The Administrator of Purchasing, with the approval of the County Mayor, shall adopt and promulgate, and may from time to time, amend rules and regulations not inconsistent with the provisions of this ordinance, governing the purchase of goods and services from locally owned small business concerns to effectuate and implement the Locally Owned Small Business Purchasing Program within the intent of this ordinance.

(xiv) The Administrator of EOC shall, in conjunction with the Administrator of Purchasing, provide a written quarterly report to the Mayor and Board of Commissioners which shall include a summary of the purchases selected for this program, a listing of the contracts awarded to locally owned small businesses for the period, and the dollar amounts of each such contract, and the percentage which such contracts bear to the total amount of purchases for the period.

VII. GENERAL REQUIREMENTS

a. Background

The County wishes to engage in a contractual relationship with the best-qualified Consultant selected through a competitive process that will work well with the County's personnel in the performance of the Services in a manner that is cost-effective and practical. The Consultant must be prepared to begin immediately upon receipt of a Notice to Proceed. The term of the Contract for the Services shall be the twelve (12) month period beginning July 1, 2016 through June 30, 2017, with four (4) annual renewal options upon mutual agreement of both parties.

Established in 1984, the Juvenile Court Youth Services Bureau (YSB) operates pursuant to the administrative authority of the Judge of Juvenile Court. The mission of YSB is to develop, manage and supervise community-based programs for youth in Shelby County who require supervision by the Court. The bureau offers a variety of services including Case Management, Drug Offenders Control System and Intensive Case Management that are home confinement programs. Those juveniles adjudicated delinquent in court hearings are placed on probation for appropriate placement at various levels of electronic monitoring.

Program expansion initiated in 2015 includes pre-adjudicatory cases referred by Children's Bureau Corrective Services. A total of 6,200 delinquent cases were processed by Children's Bureau in 2015, with 968 of those being detained. Electronic monitoring would allow some youths to be released as an alternative to detention resulting in fewer cases assigned to secure detention.

With the increased emphasis being placed on detaining only the most serious offenders, there is a need for alternatives to detention to provide efficient, effective and flexible monitoring services for the benefit of the juveniles and the community.

b. Scope of Contract

The County wishes to engage in a contractual relationship with the best-qualified proposer selected through a competitive process that will work well with the County in the performance of the Services in a manner that is cost-effective and practical of which price is but one of the selection criteria.

c. Project Time Frame

The initial contract term will begin July 1, 2016 or immediately upon execution of the contract through June 30, 2017, with the option to renew for four (4) additional one (1) year periods beginning July through June, with the same terms and conditions and satisfactory performance of all criteria and subject to the availability of funds for each renewal period. The optional renewal periods will be upon mutual written consent of both parties. The proposer must be prepared to begin immediately upon receipt of a Notice to Proceed.

d. Reservation of Rights

The County reserves the right, for any reason to accept or reject any one or more proposals, to negotiate the term and specifications for the services provided, to modify any part of the RFP, or to issue a new RFP.

The County may at any reasonable time, at its expense, make an audit of the proposer's books relative to the Accounts.

e. Selection Criteria

Each response will be evaluated on the criteria outlined in Section XII of this document. Each bidder should set out in its response to this RFP to clearly identify the qualifications of its company and each individual who will work on this project.

f. Additional Information and References

Any additional information that would be helpful to the County in evaluating a proposal, including a list of current and former clients with a similar profile to Shelby County, should be submitted. At least three (3) former clients who have terminated in the last five (5) years should be included on this list.

VIII. AWARD OF CONTRACT

Proposers are advised that the lowest cost proposal will not necessarily be awarded the contract, as the selection will be based upon qualification criteria as deemed by the County and as determined by the selection committee and the County Mayor.

The award will be made to the proposer whose proposal is determined to be best in terms of professional and technical completeness. The selection process may, however, include a request for additional information or an oral presentation to support the written proposal.

The proposers whose proposals do not meet the mandatory minimum requirements will be considered noncompliant. After evaluation of the proposals and selection of the successful proposer, all proposers will be notified in writing of the selected firm.

IX. PURPOSE/SCOPE OF WORK

To select the best-qualified proposer (hereinafter referred to as "Provider") and award a County-approved contract for professional services to perform the Services and to satisfactorily complete all activities associated with the Services

Services Required

Consultant will be required to perform the following services.

- A. The vendor must have the ability to provide a variety of monitoring services at varying levels of supervision to a maximum 400 juveniles at any time of the day or night for a time period ranging an average of one to four months.
- B. The vendor must be able to provide supervision of juveniles through technology that possesses voice verification capabilities with as a random call-out system. Random call-out and a monitoring center with the ability to make random callbacks are integral components of the requested service and only those vendors meeting these criteria will be considered. Random calling out is to be arranged at the discretion of the Juvenile Court counselor. Similar low level technologies will be considered.
- C. The vendor must be able to provide supervision of juveniles utilizing Radio Frequency with Cell.
- D. The vendor must be able to provide supervision of juveniles utilizing Global Positioning System (GPS).
- E. Vendor must offer flexibility between services to allow Juvenile Court to adjust levels of monitoring with each program, as well as between programs.
- F. Services must be expandable according to needs and funding availability.
- G. The vendor must have the ability to follow up on any violations with a personal call back to the offender's home to verify/correct the violation or problem situation.
- H. The vendor will notify the Court in a timely manner via e-mail of any violations with the Voice Verification, Radio Frequency with Cell and GPS systems.
- I. The vendor must be easily accessible to report any changes, terminations, etc., in the daily monitoring of juveniles under home confinement.
- J. The vendor shall deliver any necessary monitoring equipment within 24 hours of being informed of a referral at no additional cost. Such equipment should allow for easy identification of the juvenile being monitored and should be tamper proof. Juvenile Court shall not assume any liability for vendor's equipment.
- K. Juvenile Court will provide the vendor any necessary information about the juvenile being monitored. Vendor will be responsible for the initial enrollment of the juvenile.
- L. Juvenile Court will have the final decision over all placements and terminations from the program. No additional rules or regulations will be placed on the youth other than those outline in the proposal unless otherwise approved by Juvenile Court.

- M. The vendor must have the capacity to provide Juvenile Court with reports on the youth. Such reports should include the youth's performance in the program as well as total number of contacts with the youth.
- N. The vendor must have the capability to establish separate accounts for YSB and Children's Bureau.
- O. The vendor will be required to invoice Juvenile Court on a monthly basis for actual costs incurred during that period for each account. Invoices shall include reports identifying the individual charges with the corresponding case names, dates of program entry, date terminated, total chargeable days and costs. Reports shall list the Voice Verification, Radio Frequency with Cell and the GPS programs separately. The invoice period shall constitute only those days within each respective month.
- P. The vendor may be required to provide product demonstrations at Juvenile Court.
- Q. The vendor shall provide training for Juvenile Court staff.
- R. Costs should be identified as either a flat or fixed rate per participant per day.

X. CONTRACT REQUIREMENTS

The successful Proposer will be expected to enter into a contract incorporating the following terms and conditions, and such additional terms and conditions standard to services of this type.

A. General Requirements

1. Control. All services by the Provider will be performed in a manner satisfactory to the County, and in accordance with the generally accepted business practices and procedures of the County.
2. Provider's Personnel. The Provider certifies that it presently has adequate qualified personnel to perform all services required under this Contract. The Provider will supervise all work under this Contract. The Provider further certifies that all of its employees assigned to serve the County have such knowledge and experience as required to perform the duties assigned to them. Any employee of the Provider who, in the opinion of the County, is incompetent, or whose conduct becomes detrimental to the work, shall immediately be removed from association with services under this Contract.
3. Independent Status. (a) Nothing in this Contract shall be deemed to represent that the Provider, or any of the Provider's employees or agents, are the agents, representatives, or employees of the County. The Provider will be an independent Provider over the details and means for performing its obligations under this Contract. Anything in this Contract which may appear to give County the

right to direct the Provider as to the details of the performance of its obligations under this Contract or to exercise a measure of control over the Provider is solely for purposes of compliance with local, state and federal regulations and means that the Provider shall follow the desires of the County only as to the intended results of the scope of this Contract.

(b) It is further expressly agreed and understood by Provider that neither it nor its employees or agents are entitled to any benefits which normally accrue to employees of the County; that the Provider has been retained by the County to perform the services specified herein (not hired) and that the remuneration specified herein is considered fees for services performed (not wages) and that invoices submitted to the County by the Provider for services performed shall be on the Provider's letterhead.

4. Termination Or Abandonment. (a) It shall be cause for the immediate termination of this Contract if, after its execution, the County determines that either:

- (i) The Provider or any of its principals, partners or corporate officers, if a corporation, including the corporation itself, has plead nolo contendere, or has plead or been found guilty of a criminal violation, whether state or federal, involving, but not limited to, governmental sales or purchases, including but not limited to the rigging of bids, price fixing, or any other collusive and illegal activity pertaining to bidding and governmental contracting.
- (ii) The Provider has subcontracted, assigned, delegated, or transferred its rights, obligations or interests under this Contract without the County's consent or approval.
- (iii) The Provider has filed bankruptcy, become insolvent or made an assignment for the benefit of creditors, or a receiver, or similar officer is appointed to take charge of all or part of Provider's assets.

(b) The County may terminate the Contract upon five (5) days written notice by the County or its authorized agent to the Provider for Provider's failure to provide the services specified under this Contract.

(c) This Contract may be terminated by either party by giving thirty (30) days written notice to the other, before the effective date of termination. In the event of such termination, the Provider shall be entitled to receive just and equitable compensation for any satisfactory work performed as of the termination date; however, the Provider shall not be reimbursed for any anticipatory profits that have not been earned as of the date of termination.

(d) All work accomplished by Provider prior to the date of such termination shall be recorded and tangible work documents shall be transferred to and become the sole property of the County prior to payment for services rendered.

(e) Notwithstanding the above, the Provider shall not be relieved of liability to the County for damages sustained by the County by virtue of any breach of the Contract by the Provider and the County may withhold any payments to Provider for the purpose of setoff until such time as the exact amount of damages due the County from the Provider is determined.

5. Subcontracting, Assignment Or Transfer. Any subcontracting, assignment, delegation or transfer of all or part of the rights, responsibilities, or interest of either party to this Contract is prohibited unless by written consent of the other party. No subcontracting, assignment, delegation or transfer shall relieve the Provider from performance of its duties under this contract. The County shall not be responsible for the fulfillment of the Provider's obligations to its transferors or sub-Providers. Upon the request of the other party, the subcontracting, assigning, delegating or transferring party shall provide all documents evidencing the assignment.

6. Conflict Of Interest. The Provider covenants that it has no public or private interest, and will not acquire directly or indirectly any interest which would conflict in any manner with the performance of its services. The Provider warrants that no part of the total contract amount provided herein shall be paid directly or indirectly to any officer or employee of the County as wages, compensation, or gifts in exchange for acting as officer, agent, employee, sub-Provider to the Provider in connection with any work contemplated or performed relative to this Contract.

7. Covenant Against Contingent Fees. The Provider warrants that it has not employed or retained any company or person other than a bona fide employee working solely for the Provider, to solicit or secure this Contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee working solely for the Provider any fee, commission, percentage, brokerage fee, gift, or any other consideration contingent upon or resulting from the award or making of this Contract. For breach or violation of this warranty, the County will have the right to recover the full amount of such fee, commission, percentage, brokerage fee, gift, or other consideration.

8. Employment Of County Workers. The Provider will not engage on a full or part-time or other basis during the period of the Contract, any professional or technical personnel who are in the current employment of the County.

(b) Notwithstanding the foregoing, no prior County official or employee may be employed by or receive compensation, wages or benefits from the Provider for a period of one year from employment separation from the County if during the period of employment with the County the employee or official had any direct or indirect involvement with the Provider's services or operations provided to the County.

9. Arbitration. Any dispute concerning a question of fact in connection with the work not disposed of by agreement between the Provider and the County will be referred to the Shelby County Contract Administrator or his/her duly authorized representative, whose decision regarding same will be final.

10. General Compliance With Laws. (a) If required, the Provider shall certify that it is qualified and duly licensed to do business in the State of Tennessee and that it will take such action as, from time to time, may be necessary to remain so qualified and it shall obtain, at its expense, all licenses, permits, insurance, and governmental approvals, if any, necessary to the performance of its obligations under this Contract.

(b) The Provider shall at all times it will observe and comply with all federal, state, and local laws, ordinances, and regulations in any manner affecting the conduct of the work. The preceding shall include, but is not limited to, compliance with all Equal Employment Opportunity laws, the Fair Labor Standards Act, Occupational Safety and Health Administration (OSHA) requirements, the Americans with Disabilities Act (ADA).

(c) This Contract will be interpreted in accordance with the laws of the State of Tennessee. By execution of this contract the Provider agrees that all actions, whether sounding in contract or in tort, relating to the validity, construction, interpretation and enforcement of this Contract will be instituted and litigated in the courts of the State of Tennessee, located in Shelby County, Tennessee, and in no other. In accordance herewith, the parties to this contract submit to the jurisdiction of the courts of the State of Tennessee located in Shelby County, Tennessee.

11. Nondiscrimination. The Provider hereby agrees, warrants, and assures that no person shall be excluded from participation in, be denied benefits of, or be otherwise subjected to discrimination in the performance of this Contract or in the employment practices of the Provider on the grounds of handicap and/or disability, age, race, color, religion, sex, national origin, or any other classification protected by Federal, Tennessee State constitutional, or statutory law. The Provider shall upon request show proof of such nondiscrimination, and shall post in conspicuous places available to all employees and applicants notices of nondiscrimination.

12. Entire Agreement. This Contract contains the entire Contract of the parties and there are no other promises or conditions in any other Contract whether oral or written. This Contract supersedes any prior written or oral Contracts between the parties.

13. Amendment. This Contract may be modified or amended, only if the amendment is made in writing and is signed by both parties.

14. Severability. If any provision of this Contract is held to be unlawful, invalid or unenforceable under any present or future laws, such provision shall be fully severable; and this Contract shall then be construed and enforced as if such unlawful, invalid or unenforceable provision had not been a part hereof. The remaining provisions of this Contract shall remain in full force and effect and shall not be affected by such unlawful, invalid or unenforceable provision or by its severance here from. Furthermore, in lieu of such unlawful, invalid, or unenforceable provision, there shall be added automatically as a part of this Contract a provision as similar in terms to such unlawful, invalid or unenforceable provision as may be possible, and be legal, valid and enforceable.

15. No Waiver Of Contractual Right. No waiver of any term, condition, default, or breach of this Contract, or of any document executed pursuant hereto, shall be effective unless in writing and executed by the party making such waiver; and no such waiver shall operate as a waiver of either (a) such term, condition, default, or breach on any other occasion or (b) any other term, condition, default, or breach of this Contract or of such document. No delay or failure to enforce any provision in this Contract or in any document executed pursuant hereto shall operate as a waiver of such provision or any other provision herein or in any document related hereto. The enforcement by any party of any right or remedy it may have under this Contract or applicable law shall not be deemed an election of remedies or otherwise prevent such party from enforcement of one or more other remedies at any time.
16. Matters To Be Disregarded. The titles of the several sections, subsections, and paragraphs set forth in this contract are inserted for convenience of reference only and shall be disregarded in construing or interpreting any of the provisions of this contract.
17. Subject To Funding. This Contract is subject to annual appropriations of funds by the Shelby County Government. In the event sufficient funds for this Contract are not appropriated by Shelby County Government for any of its fiscal period during the term hereof, then this Contract will be terminated. In the event of such termination, the Provider shall be entitled to receive just and equitable compensation for any satisfactory work performed as of the termination date.
18. Travel Expenses. All travel expenses payable under this Contract shall be in accordance with the County Travel Policy and Procedures. This includes advance written travel authorization, submission of travel claims, documentation requirements, and reimbursement rates. The County will make no travel advances.
19. Incorporation Of Other Documents. (a) The Provider shall provide services pursuant to this Contract in accordance with the terms and conditions set forth within the Shelby County Request for Proposals as well as, the response of the Provider thereto, all of which are maintained on file within Shelby County Purchasing Department and incorporated herein by reference.
- (b) It is understood and agreed between the parties that in the event of a variance between the terms and conditions of this Contract and any amendment thereto and the terms and conditions contained either within the Request for Proposals or the Response thereto, the terms and conditions of this Contract as well as any amendment shall take precedence and control the relationship and understanding of the parties.
20. Contracting With Locally Owned Small Businesses. The Provider shall take affirmative action to utilized Locally Owned Small Businesses when possible as sources of supplies, equipment, construction and services.
21. Incorporation Of Whereas Clauses. The foregoing whereas clauses are hereby incorporated into this Contract and made a part hereof.

22. Waiver Of Proprietary Interest. Notwithstanding anything to the contrary contained herein or within any other document supplied to County by the Provider, Provider understands and acknowledges that County is a governmental entity subject to the laws of the State of Tennessee and that any reports, data or other information supplied to County by Provider due to services performed pursuant to this Contract is subject to being disclosed as a public record in accordance with the laws of the State of Tennessee.

23. Organization Status And Authority. (a) The Provider represents and warrants that it is a corporation, limited liability company, partnership, or other entity duly organized, validly existing and in good standing under the laws of the state of Tennessee; it has the power and authority to own its properties and assets and is duly qualified to carry on its business in every jurisdiction wherein such qualification is necessary.

(b) The execution, delivery and performance of this Contract by the Provider has been duly authorized by all requisite action and will not violate any provision of law, any order of any court or other agency of government, the organizational documents of the Provider, any provision of any indenture, agreement or other instrument to which the Provider is a party, or by which the Provider's respective properties or assets are bound, or be in conflict with, result in a breach of, or constitute (with due notice or lapse of time or both) a default under any such indenture, agreement or other instrument, or result in the creation or imposition of any lien, charge or encumbrance of any nature whatsoever upon any of the properties or assets.

24. Warranty. The Provider warrants to the County that all Services shall be performed in accordance with acceptable standards in the industry applicable to the Services. The Provider shall correct, at its sole cost and expense, any work reasonably deemed to be unsatisfactory by the County. The Provider warrants to the County that all Services shall be in strict compliance with the terms of this Contract, and all applicable governmental laws, rules and regulations.

25. Rights in Data. The County shall become the owner, and the Provider shall be required to grant to the County, or its successors, a perpetual, non-exclusive, non-transferable, royalty-free right, in the County's name, to use any deliverables provided by the Provider under this Contract, regardless of whether they are proprietary to the Provider or to any third parties.

B. INDEMNIFICATION AND INSURANCE REQUIREMENTS

1. Responsibilities For Claims And Liabilities. (a) Provider shall indemnify, defend, save and hold harmless the County, and its elected officials, officers, employees, agents, assigns, and instrumentalities from and against any and all claims, liability, losses or damages—including but not limited to Title VII and 42 USC 1983 prohibited acts—arising out of or resulting from any conduct; whether actions or omissions; whether intentional, unintentional, or negligent; whether legal or illegal; or otherwise that occur in connection with or in breach of this Contract or in the performance of the duties hereunder, whether performed by the Provider its sub-Providers, agents, employees or assigns. This indemnification shall survive the termination or conclusion of this Contract.

(b) The Provider expressly understands and agrees that any insurance protection required by this Contract or otherwise provided by the Provider shall in no way limit the responsibility to indemnify, defend, save and hold harmless the County or its elected officials, officers, employees, agents, assigns, and instrumentalities as herein provided.

(c) The County has no obligation to provide legal counsel or defense to the Provider or its sub-Providers in the event that a suit, claim or action of any character is brought by any person not party to this Contract against the Provider as a result of or relating to obligations under this Contract.

(d) Except as expressly provided herein, the County has no obligation for the payment of any judgment or the settlement of any claims against the Provider as a result of or relating to obligations under this Contract.

(e) The Provider shall immediately notify the County, c/o Shelby County Government, Contracts Administration, 160 N. Main Street, 9th Floor, Suite 950, Memphis, TN 38103, of any claim or suit made or filed against the Provider or its sub-Providers regarding any matter resulting from or relating to Provider's obligations under this Contract and will cooperate, assist and consult with the County in the defense or investigation thereof.

(f) *The Provider shall immediately notify Shelby County Government, Contracts Administration, 160 N. Main Street, 9th Floor, Suite 900, Memphis, TN 38103 of cancellation or changes in any of the insurance coverage required.*

2. Insurance Requirements. The Provider will provide evidence of the following insurance coverage:

PROFESSIONAL SERVICES/PROVIDER PROJECTS GREATER THAN \$1,000,000

Minimum Limits of Insurance

Provider/Provider shall maintain coverage with limits of no less than:

- 1) Commercial General Liability Insurance \$1,000,000 limit per occurrence bodily injury and property damage/\$1,000,000 personal and advertising injury/\$2,000,000 General Aggregate/\$2,000,000 Products-Completed Operations Aggregate. Shelby County Government, its elected officials, appointees, employees, and members of boards, agencies and commissions shall be named as insureds. The insurance shall include coverage for the following:
 - a) Premises/Operations
 - b) Products/Completed Operations
 - c) Contractual
 - d) Independent Contractors
 - e) Broad Form Property Coverage
 - f) Personal Injury and Advertising Liability

- 2) *Business Automobile Liability Insurance* - \$1,000,000 each accident for property damage. Coverage is to be provided on all:
 - a) Owned/Leased Autos
 - b) Non-Owned Autos
 - c) Hired Autos
- 3) *Workers Compensation and Employers' Liability Insurance* – As required by Tennessee State Statute. Employers Liability Coverage is \$1,000,000 per accident. Provider/Provider waives its right of subrogation against Shelby County for any and all workers' compensation claims.
- 4) *Errors & Omissions Insurance* – minimum of \$1,000,000 per claim or occurrence/\$2,000,000 annual aggregate.

All policies will provide for 60 days written notice to Shelby County of cancellation of coverage provided. Ten (10) days notice applicable to non-payment of premium. If insurer is not required by the policy terms and conditions to provide written notice of cancellation to Shelby County, the Provider will provide immediate notice to Shelby County and evidence of replacement coverage with no lapse.

All insurance policies maintained by the Provider shall provide that insurance as applying to Shelby County shall be primary and non-contributing irrespective of such insurance or self-insurance as Shelby County may maintain in its own name and on its own behalf.

If the Provider maintains higher limits than the minimums shown above, the COUNTY requires and shall be entitled to coverage for the higher limits maintained by the Provider. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the COUNTY as additional insured.

C. Right to Monitor and Audit

Access To Records. During all phases of the work and services to be provided hereunder the Provider agrees to permit duly authorized agents and employees of the County, to enter the Provider's offices for the purpose of inspections, reviews and audits during normal working hours. Reviews may also be accomplished at meetings that are arranged at mutually agreeable times and places. The Provider will maintain all books, documents, papers, accounting records, and other evidence pertaining to the fee paid under this Contract and make such materials available at their offices at all reasonable times during the period of this Contract and for three (3) years from the date of payment under this Contract for inspection by the County or by any other governmental entity or agency participating in the funding of this Contract, or any authorized agents thereof; copies of said records to be furnished if requested.

XI. PROPOSAL SUBMISSION

A. GENERAL

1. All interested and qualified Proposers are invited to submit a proposal for consideration. Submission of a proposal indicates that the Proposer has read and understands this entire RFP, including all attachments, exhibits, schedules, and addenda (as applicable) and all concerns regarding this RFP have been satisfied.
2. Proposals must be submitted in the format described below. Proposals are to be prepared in such a way as to provide a straightforward, concise description of capabilities to satisfy the requirements of this RFP. Expensive bindings, colored displays, promotional materials, etc. are neither necessary nor desired. Emphasis should be concentrated on conformance to the RFP instructions, responsiveness to the RFP requirements, and on completeness and clarity of content.
3. Proposals must be complete in all respects as required in this section. A proposal may not be considered if it is conditional or incomplete.
4. **Hard copy proposals must be received by no later than 4:00 pm (CDT) on May 20, 2016, at Shelby County Government Purchasing Department, 160 N. Main St., Suite 900, Memphis, TN 38103.**
5. Proposer agrees to provide the County with any additional information it deems necessary to accurately determine ability to perform the services proposed. Furthermore, submission of this proposal constitutes permission by this organization for the County to verify all information contained in the proposal. Failure to comply with any request for additional information may disqualify this organization from further consideration. Such additional information may include evidence of financial ability to perform.

B. PROPOSAL PRESENTATION

1. One (1) original copy (clearly identified as original), 1 USB flash drive and six (6) copies of the proposal are required.
2. The package containing the original and copies must be sealed and marked with the Proposer's name and "**CONFIDENTIAL, ELECTRONIC MONITORING, RFP #16-004-71**" with due date and time indicated.
3. Proposals must be typed. Erasures and "white-out" are not permitted. Mistakes may be crossed out, and corrections may be typed adjacent and initialed in ink by the

person signing the proposal. Please identify all attachments, literature and samples, etc., with your firm name and our RFP number.

4. Proposals must be verified before submission as they cannot be withdrawn or corrected after the due date and time. The County will not be responsible for errors or omissions on the part of the proposers in preparing their proposals. A responsible officer or employee must sign the proposal. Tennessee sales tax shall not be included in the Provider's proposal.

C. PROPOSAL FORMAT

Response to this RFP must be in the form of a proposal package that must be submitted in the following format: **Please download the attachment to this document**. The Proposal Response Sheet (*required document*) **should be the first page of your written response**.

1. Cover Page/Proposal Response Cover Sheet – Submit on letterhead stationary, signed by a duly authorized officer, employee, or agent of the organization/firm.
2. Comprehensive Response
 - a. This portion of the proposal must specifically address all requirements and services outlined in Section II – Minimum Requirements and Section IX Purpose/Scope of Work in your proposal.
 - b. Outline of how respondent can meet or exceed the minimum requirements.
 - c. Detail of how the respondent is qualified to provide the services required.
 - d. A detailed description of the approach for accomplishing the services. (include a time schedule for completion of each element)
3. Cost and Fees
 - a. Provide the applicable itemized fees and any commissions included in the proposal for the Services for each element in the scope of work (this includes a break-down of the cost proposed for any sub-Provider working in conjunction with your organization on the project). *Note: All costs should be identified as either a flat or fixed rate per participant per day.*
 - b. Explain any assumptions or constraints in a price proposal to perform the services.
 - c. Explain any additional charges or fees in the proposal.

4. Experience of the Respondent.

A sufficient description of the experience and knowledge base of the Proposer to show the Proposer's capabilities should be included in the Proposal. At a minimum, the description of the experience and knowledge base of the Proposer included in the Proposal should include, but not necessarily be limited to, the following:

- a. A brief description of the history and mission of the Proposer, including the proposer's background and mission statement, the length of time the Proposer has been in business, a description of the Proposer's organizational structure and a description of the Proposer's customer make-up;
- b. A statement of how long the Proposer has provided services similar to the Services requested herein;
- c. A general description of the Proposer's experience and background in providing services similar to the Services requested herein;
- d. Any other relevant information about the experience and knowledge base of the Proposer which is deemed to be material.
- e. Resume of each employee engaged in the services, including the role of each and an overview of their previous experience with similar projects.

5. References

References of the Proposer, including at least three (3) other clients for whom the Proposer has provided services similar to the Services (with preference given to clients comparable to Shelby County Government) and, for each such reference, the business name, the identification of a contact person, the title of the contact person and a telephone number. At least three (3) former clients who have terminated in the last five (5) years should be included on this list.

6. Additional Information

- a. A description of any other resources available to the Proposer that will be useful in providing the Services;
- b. A description of the methods used by the Proposer to measure the satisfaction of its client.
- c. Any other relevant information about the capabilities of the Proposer deemed to be material.

XII. PROPOSAL EVALUATION AND SELECTION

A. EVALUATION PROCESS

1. Initial Review – All proposals will be initially evaluated to determine if they meet the following minimum requirements:
 - a. The proposal must be complete, in the required format, and be in compliance with all the requirements of the RFP.
 - b. Proposers must meet the Minimum Proposer Requirements outlined in Section II of this RFP.
2. Technical Review- Proposals meeting the above requirements will be evaluated on the basis of the following criteria:
 - a. Understanding of the Services required by the County;
 - b. Quality and responsiveness of the proposal;
 - c. Demonstrated competence and professional qualifications;
 - d. Recent experience in successfully performing similar Services;
 - e. Proposed approach in completing the Services;
 - f. References;
 - g. Background and related experience of the specific individuals to be assigned to this project; and
 - h. Proposed cost to Shelby County Government.
3. Oral Presentation.

Shelby County Government reserves the right to interview, or require an oral presentation from, any Respondent for clarification of information set forth in the Proposer's response. In this regard, at the discretion of the evaluation committee, some or all Proposers who submit an Proposal in response to this RFP may be asked submit to an interview or give an oral presentation of their respective Proposals to the evaluation committee. If so, this is not to be a presentation restating the Proposal, but rather an in-depth analysis of certain qualifications of the Proposer. The interview or oral presentation, if utilized, is intended to provide an opportunity for the Proposer to clarify or elaborate on its qualifications without restating the Proposal. The interview or oral presentation is to be a fact finding and explanation session only and is not to be used to negotiate any terms of contract. If required, the time and location of such interview or oral presentation will be scheduled by the Administrator of Purchasing or his designee. Interviews and oral presentations are strictly an option of the Shelby County Government or its evaluation committee and, consequently, may or may not be conducted. All travel expenses to and from the interview or oral presentation shall be the responsibility of the Proposer.

Selection will be based on determination of which proposal best meets the needs of the County and the requirements of this RFP.

B. CONTRACT AWARD

Contract(s) will be awarded based on a competitive selection of proposals received. Proposers are advised that the lowest cost proposal will not necessarily be awarded the Contract, as the selection will be based upon qualification criteria as deemed by the County and as determined by the selection committee and the County Mayor. The proposals submitted will be evaluated by the County. All decisions are made at the discretion of the County.

The contents of the proposal of the successful Proposer will become contractual obligations and failure to accept these obligations in a contractual agreement may result in cancellation of the award.

The County reserves the right to negotiate any portions of the successful Proposer's fees and scope of work or utilize their own resources for such work.

Proposal Response Sheet

**Shelby County Government – RFP 16-004-71 – ELECTRONIC MONITORING
(JUVENILE COURT)**

Name of firm: _____
Firm's Website: _____

Mailing Address: _____

Phone: _____
Fax: _____

Remit Address: _____

Phone: _____
Fax: _____
Payment Terms: _____

Authorized Representative: _____ Print: _____
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address: _____

Authorized Representative: _____ Print: _____
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address: _____

The signature (s) above indicates that certifies that:

- (i) the Proposer's signatory is an agent authorized to submit proposals on behalf of the organization/firm;
- (ii) all declarations in the proposal and attachments are true to the best of reasonable knowledge;
- (iii) all aspects of the proposal, including cost, have been determined independently, without consultation with any other prospective Proposer or competitor for the purpose of restricting competition;
- (iv) the offer made in the proposal is firm and binding for 90 days after receipt of the proposal by the County; and
- (v) all aspects of this RFP and the proposal submitted are binding for the duration if this proposal is selected and a contract awarded.

Vendor # _____ **(Required)** EOC #: _____ **(Required)**

If EOC certification was obtained through a Teaming agreement and the EOC number starts with a "T", please complete the next page. If this does not apply, disregard the next page.

_____ Check here if you qualify as a MBE____, HBE____ or WBE____ (Minority, Hispanics or Woman owned Business Enterprise) If so, please indicate the classification below:
 African American Hispanic American Asian American Native American Other _____

_____ Check here if you are a qualified LOSB (Locally owned Small Business) vendor. Certification for this status is received through the EOC Administration. *This is not a self-certifying classification.*

The first page of this document MUST be printed on your company letterhead or stationary.

Definitions for the information listed on the first page

Locally Owned Small Business:

For this purpose, a Locally Owned Small Business is defined as a sole proprietorship, corporation, partnership, joint venture or any other business or professional entity located within Shelby County, Tennessee and at least 51% owned, operated and managed by a Shelby County resident with gross annual sales of \$5 Million dollars or less. The business must be confined within the boundaries of Shelby County, Tennessee

Minority/Hispanic/Woman owned Business Enterprise:

Minority – a Black American having his or her origin in the black racial groups of Africa.

Hispanic – A person of Mexican, Puerto Rican, Cuban, Central or South America or other Spanish culture.

Response Checklist:

Please make sure that basic information listed below is provided in your RFP before you submit your response.

- Cover Sheet/Proposal Response Sheet (Required)
- Comprehensive Response to Minimum Requirements & Required Services
- Cost & Fees
- Experience of Respondent
- References
- Additional Information (optional)

(This checklist does not absolve the Respondent of any other required documentation indicated in the document not list above. Please use the information highlighted above as a reference only)

SENTINEL OFFENDER SERVICES,
LLC
220 TECHNOLOGY DR #200
IRVINE, CA 92618

T-NETIX, INC
ATTN MARK MOBLEY
1810 PARKWOOD DRIVE
LEANDER, TX 78641

BIOMETRIC CORP
2639 WALNUT HILL LN #200
DALLAS, TX 75229

THE JUSTIC NETWORK, INC
86 TIMBER CREEK DRIVE
MEMPHIS, TN 38018

ADT SECURITY SERVICES, INC
111 WINDSOR DR.
OAK BROOK, IL 60523

SHADOWTRACK TECHNOLOGIES
P.O. BOX 1686
COVINGTON, LA 70434

iSECURETRAC
5078 S. 111th STREET.
OMAHA, NE 68317

CDA INCORPORATED
P O BOX 3024
MEMPHIS, TN 38173

ELLIOTT DATA SYSTEMS, INC.
5045 COVINGTON WAY
MEMPHIS, TN 38134

BOB BARKER COMPANY INC
134 N MAIN STREET
FUQUAY VARINA, NC 27526

PINNACLE TECHNOLOGIES, INC.
728 N PLEASANTBURG DR
GREENVILLE, SC 29607

PUBLIC COMMUNICATIONS
SERVICES, INC.
11859 WILSHIRE BLVD. #600
LOS ANGELES, CA 90025

G4S JUSTICE SERVICES, INC.
PO BOX 933913
ATLANTA, GA 31193-3913

ACCURATE LAW ENFORCEMENT
GOVERNMENT SALES, INC.
334 WEST OLIVE AVENUE
MEMPHIS, TN 38106-5099

CHIEF SUPPLY CORPORATION
PO BOX 534765
ATLANTA, GA 30353-4765

SOUTHERN MONITORING SYSTEMS
2402 TECH CENTER PARKWAY
SUITE 100
LAWRENCEVILLE, GA 30043

CLC CONSULTING, INC.
6000 POPLAR AVENUE, SUITE 250
MEMPHIS, TN 38119

SAFARILAND, LLC
13386 NTERNATIONAL PARKWAY
JACKSONVILLE, FL 32218

PRECISION DYNAMICS CORP.
13880 DEL SUR STREET
SAN FERNANDO, CA 91344



Satellite Tracking of People LLC
by SECURUS TECHNOLOGIES™

Proposal Response Sheet

**Shelby County Government – RFP 16-004-71 – ELECTRONIC MONITORING
(JUVENILE COURT)**

Name of firm: Satellite Tracking of Poeple LLC
Firm's Website: www.stopllc.com

Mailing Address:
1212 North Post Oak Road, Suite 100
Houston, Texas 77055
Phone: 832-553-9502
Fax: 832-553-9530

Remit Address:
P.O. Box 95397
Grapevine, Texas 76099-9734
Phone: 832-553-9537
Fax: 832-553-9530
Payment Terms: Net 30

Authorized Representative:  Print: Greg Utterback, Chief Development Officer
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address: gutterback@stopllc.com

Authorized Representative:  Print: Jon Secrest, Vice President, Managing Director
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address: jsecrest@securustechnologies.com

The signature (s) above indicates that certifies that:

- (i) the Proposer's signatory is an agent authorized to submit proposals on behalf of the organization/firm;
- (ii) all declarations in the proposal and attachments are true to the best of reasonable knowledge;
- (iii) all aspects of the proposal, including cost, have been determined independently, without consultation with any other prospective Proposer or competitor for the purpose of restricting competition;
- (iv) the offer made in the proposal is firm and binding for 90 days after receipt of the proposal by the County; and
- (v) all aspects of this RFP and the proposal submitted are binding for the duration if this proposal is selected and a contract awarded.

Vendor # A4848 (Required) EOC #: EOC-V-0519-26641 (Required)

If EOC certification was obtained through a Teaming agreement and the EOC number starts with a "T", please complete the next page. If this does not apply, disregard the next page.

Check here if you qualify as a MBE___, HBE___ or WBE___ (Minority, Hispanics or Woman owned Business Enterprise) If so, please indicate the classification below:
 African American Hispanic American Asian American Native American Other _____

Check here if you are a qualified LOSB (Locally owned Small Business) vendor. Certification for this status is received through the EOC Administration. *This is not a self-certifying classification.*



Proposal Response Sheet

**Shelby County Government – RFP 16-004-71 – ELECTRONIC MONITORING
(JUVENILE COURT)**

Are you currently in an EOC Teaming Agreement? If so please complete the following:

Satellite Tracking of People LLC is not currently in an EOC Teaming Agreement.

Please name the firm you agreed to team with in order to be qualified to do business with Shelby

County Government: _____

You are aware that part of being approved with a “Teaming Agreement” you agreed to team with the certified LOSB identified on your agreement on “ALL” County projects? _____

Will this company participate in the completion of services for this proposal? _____

If not, why? _____

If you answered no to the above question, is your Teaming LOSB vendor aware that you are bidding on this project for the County? _____

Have you included another firm to participate in the completion of the services: _____

If so, who? _____

(Include the complete business name, address, phone and contact person)

Are they a certified LOSB with Shelby County? _____ Include LOSB# _____

Please note that all of the information contained on this page will be used during the evaluation of the responses



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The first page of this document **MUST** be printed on your company letterhead or stationary.

Definitions for the information listed on the first page

Locally Owned Small Business:

For this purpose, a Locally Owned Small Business is defined as a sole proprietorship, corporation, partnership, joint venture or any other business or professional entity located within Shelby County, Tennessee and at least 51% owned, operated and managed by a Shelby County resident with gross annual sales of \$5 Million dollars or less. The business must be confined within the boundaries of Shelby County, Tennessee

Minority/Hispanic/Woman owned Business Enterprise:

Minority – a Black American having his or her origin in the black racial groups of Africa.

Hispanic – A person of Mexican, Puerto Rican, Cuban, Central or South America or other Spanish culture.

Response Checklist:

Please make sure that basic information listed below is provided in your RFP before you submit your response.

- Cover Sheet/Proposal Response Sheet (Required)
- Comprehensive Response to Minimum Requirements & Required Services
- Cost & Fees
- Experience of Respondent
- References
- Additional Information (optional)

(This checklist does not absolve the Respondent of any other required documentation indicated in the document not list above. Please use the information highlighted above as a reference only)



Satellite Tracking of People LLC

by SECURUS TECHNOLOGIES™

Cover Letter

18 May 2016

Ms. Carla Hayes, Buyer
Shelby County Government/Purchasing Department
160 North Main Street, Suite 900
Memphis, Tennessee 38103

Re: RFP #16-004-71, Electronic Monitoring (Juvenile Court)

Ms. Hayes:

Satellite Tracking of People LLC submits our proposal in response to the County's solicitation for Electronic Monitoring for the Juvenile Court. We are an established provider of GPS and RF participant monitoring equipment and services since early 2005. We have provided the proposed participant monitoring system in the State of Tennessee since 2010.

Our proposal details the functionality of our GPS and RF participant monitoring equipment and the secure internet-based monitoring application into which our equipment reports. This monitoring application is available to all Court-authorized personnel using any computer, smart phone or tablet and the full functionality of the application is available regardless of the device used to access it. Government agencies at the county/municipal, state and Federal levels have used our participant monitoring system for more than 11 years and we have enhanced its functionality based on the feedback of customers and their needs.

Our proposal follows the order detailed in Section C. Proposal Format on page 22 of the solicitation and each section is tabbed for easy reference. If any documentation was required in a particular section, it is included at the end of the section.

If you or anyone on the Evaluation Committee needs more information about our proposal or any of the content or documentation, please let me know. My phone number is 832-553-9502 and email address is gutterback@stopllc.com.

Sincerely,



Greg Utterback
Chief Development Officer

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Satellite Tracking of People LLC
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1. Proposal Response Sheet

Our completed and signed Proposal Response Sheet is on the next page.

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2. Comprehensive Response

a. Response to Section II Minimum Requirements and Section IX Purpose/Scope of Work.

Section II Minimum Requirements

1. Have a minimum of five (5) years' experience in performing the work described in the RFP.

SatelliteTracking of People LLC (STOP) is a unique provider in the community corrections industry due to the experience of its founders. The group of professionals collectively had more than 100 years



Our Houston, Texas, headquarters houses software and hardware development and maintenance, hardware assembly/shipping, technical support and Monitoring Center services, and administration/executive functions.

experience in the areas of private corrections, government operations and technology. Our founders came together in late 2004 to build a company providing a reliable participant monitoring system to meet not only the customer needs of today, but one with the ability to quickly adapt to meet the customer needs of tomorrow.

Because of our founders' knowledge and experience, the group had deep understanding and experience with the complexities of government agencies and how their operations linked with other agencies. Our founders also had extensive experience working with customers needing to manage and comply with legislative mandates

(often unfunded), Agency leadership changes that may impact the Agency's priorities, and helping to manage the expectations of these sometimes competing priorities.

The goal of our founders was build a company focused on customers and developing relationships with each one so we understood the infrastructure and organizational hierarchy of the Agency. This allows us to better understand the Agency's needs and expectations and be more responsive to them. We want to provide effective tools to Agencies and the supervising officers to enhance their ability to maintain high levels of participant accountability and community safety. Our participant monitoring system is a tool and not a replacement for face-to-face communication between supervising officers and participants.

What has evolved over the years is a Company dedicated to customer success. Just as our customers' needs have evolved over time, we have evolved as Company and expanded our ability to serve our customers. For more than 11 years, STOP has provided government agencies and independent service providers a proven and reliable GPS and RF participant monitoring system and an array of services to supervise adult and juvenile participants in the community. We measure our success by the success of

our customers and the participants our customers monitor and supervise in the community. Because of this customer focus, every year we commit a significant percentage of our resources to customer services and support, which includes the development of functionality enhancements for our hardware and software. In fact many of our functionality enhancements and new equipment developments are a direct result of customer feedback, which we believe is a result of the strong partnerships we build with every customer.

Original Equipment Manufacturer, Software Owner/Developer

We are the original equipment manufacturer (OEM) of all proposed equipment: BLUtag, BLUbox, BLUband, BLUhome and BLUscan. As an OEM, all employees adhere to stringent quality controls to produce our equipment so it operates reliably under normal to extreme environmental and atmospheric conditions. Each piece of equipment must successfully pass comprehensive testing prior to shipping to a customer, which helps ensure its dependability and reliability. Because we control all aspects of our manufacturing process, which takes place in our Houston, Texas, headquarters, we can quickly ramp up production to meet last minute equipment orders or unexpected surges in enrollment.

We also own, operate, maintain and enhance VeriTracks, our secure web-based monitoring application. Our software team ensures all data within the VeriTracks database is securely stored at all times and accessible at all times. The team develops all functionality enhancements and conducts comprehensive testing on them before launching to ensure the enhancements interacts cohesively with existing functionality.

Some agencies are hesitant to change vendors because the new vendor will not have the historical monitoring data stored in the previous vendors' system. STOP has greatly reduced this concern because our software development team can develop an Application Programming Interface (API) to download historical participant monitoring data from the previous vendor's system. We work with the previous vendor to correctly map fields in the old system to VeriTracks. An API is also used when customers partner with local law enforcement agencies and need to compare the locations of reported

Quick Facts about Satellite Tracking of People

- Founded in late 2004, with operations commencing in early 2005
- Contracts with more than 500 government agencies (federal, state and county levels) and independent service providers
- Dedicated account management team
- Conducted business in the State of Tennessee since 2010
- Original equipment manufacturer of all proposed GPS and RF equipment ensuring consistently high quality and reliable equipment
- Equipment manufactured in STOP's Houston headquarters in an ISO 9001:2008-certified facility by STOP employees
- Owner and developer of VeriTracks, our secure web-based monitoring application
- Easy integration of historical monitoring data from previous vendor's system into VeriTracks
- Deep understanding of the interconnectedness of agencies and their mission and the impact of legislative directives
- One of very few vendors who routinely enhance the functionality of its hardware and software to meet customers' evolving needs
- Inclusive pricing makes for easier program cost forecasting
- Lifetime warranty for all monitoring equipment against manufacturer defects
- No-questions-asked return policy for all equipment
- Technical Support available 24 hours a day, 365 days per year
- Customizable Monitoring Center service to meet the Court's evolving needs
- Proactive Customer Assistance is an optional value-added service



Satellite Tracking of People LLC

by SECURUS TECHNOLOGIES™

crimes to the locations and movements of participants. The API is tested extensively before launching to ensure its security and stability. Our software development team also works with secure FTPs if that is a better option for the customer.

Our Executive Management Team includes professionals who led the development efforts of our hardware and software. Our Vice President of Hardware Engineering led the team to develop and launch the one-piece GPS monitoring device. Our Vice President of Software Engineering was one of the leaders on the team that developed and launched VeriTracks. Both professionals continue as leaders in the industry for developing new technologies and reusing existing technologies for new purposes.

Solid Customer Base

For more than 11 years, STOP has offered government agencies a proven and reliable comprehensive participant monitoring system. No other vendor has provided a one-piece GPS monitoring device to government agencies as long as we have. Our partnerships with government agencies have allowed us to accumulate a body of knowledge and expertise no other vendor possesses regarding one-piece GPS monitoring devices. We are more than just a vendor to government agencies; we are a resource and developer of solutions. More than 500 government agencies and independent service providers choose to contract with STOP and use our monitoring system to supervise adult and juvenile participants in the community. These programs range in average daily population from five participants to more than 7,500. With a history of innovation that focuses on customer needs, STOP is a knowledgeable, resourceful and responsive vendor for government agencies.

Ownership

In December 2013, STOP became a wholly-owned subsidiary of Dallas, Texas-based Securus Technologies, Inc. Securus has served the corrections industry for more than 25 years with over 2,000 correctional facilities and 850,000 inmates, making the Company the largest independent provider of inmate telecommunications services to correctional facilities in the United States and Canada.

2. Have sufficient licensed, competent, and skilled staff, with experience in performing the Services.

STOP offers the Shelby County Juvenile Court an experienced, knowledgeable and customer-focused account management team comprised of our own employees and this team provides the needed services and support to the Court for the life of the contract. Our team possesses extensive knowledge and experience in community corrections/supervision, including project management, program implementation, customer service, technical support, training and contract compliance and management with specific experience in Shelby County.

Our Account Management Team collectively has approximately 50 years of experience helping agencies transition their community supervision programs to our monitoring system and maintaining smooth operations during the life of the contract. The anchor and leader of our team is Ms. Holly Wilson, who has a combined total of more than 20 years' experience in community corrections and program management, account management and customer support.

Ms. Wilson, who reports to Ms. Martrella Morris, Director of Customer Relations, is the primary contact for the Court throughout the term of the contract and is the liaison between the Court and STOP. She builds a long-term partnership with the Court through various means and communicates with the Court

on a regular basis using email, conference calls and on-site visits. When on-site, Ms Wilson visits with the Court's Program Management Team and frontline supervising officers. It is important to meet with both since they have slightly different needs and expectations. Her main focus is on accounts within Tennessee and ensuring successful operations.

The other members of the Team include Ms. Martrella Morris, Director of Customer Relations, who has 12 years of experience in customer support services and training; and Ms. LaFlower Bowie, Solutions Center Manager, with five years of experience in customer service and support. Ms. Morris supervises STOP's Account Managers and Trainers and oversees the development and implementation of all on-site and online training courses and materials. Ms. Bowie is responsible for the effective and efficient operations of the Solutions Center. She ensures all Technicians successfully complete all required training so they can respond to customer inquiries promptly and accurately.

These team members receive support from Mr. Dave LeJeune, Jr., Vice President of Software Engineering; Mr. Stephen Freathy, Vice President of Hardware Engineering; and Mr. Greg Utterback, Chief Development Officer, on an as-needed basis. Mr. LeJeune is our technical expert for software development and functionality and Mr. Freathy is our technical expert for hardware development and functionality. Mr. Utterback manages all contract negotiations and is the primary contact until a contract is signed. At that point, he entrusts the lead contact to Ms, Wilson. However, Mr. Utterback maintains contact with the Agency throughout the life of the contract to ensure we continue to meet and anticipate its evolving needs.

Ms. Wilson's role requires her to understand the organizational structure of the Court and how the community supervision program fits into the Court's mission. Ms. Wilson learns about all aspects of the Court's supervision programs, including everyone's roles and responsibilities and outside factors influencing the program. She works with key Court personnel to determine if and when follow up training is needed and ensures all personnel understand and adopt common terminology as it relates to our monitoring system.

Ms. Holly Wilson, Account Manager

Throughout the life of the contract, Ms. Wilson ensures the Court has the highest level of satisfaction with STOP, our monitoring equipment and software. She oversees the provision of all training and works with the Court on the type of training needed (e.g., initial, refresher, new functionality, etc.) and the delivery method (e.g., live onsite or live webinar). Ms. Wilson works closely with the Court to learn about its infrastructure, policies and procedures in order to ensure a smooth implementation and transition for the Court's community supervision program from the previous vendor to STOP. Ms. Wilson has access to

Proposed Account Management Team

- Ms. Holly Wilson, Account Manager
- Ms. Martrella Morris, Director of Customer Relations
- Ms. LaFlower Bowie, Solutions Center Manager
- Mr. Dave LeJeune, Jr., Vice President, Software Engineering
- Mr. Stephen Freathy, Vice President, Hardware Engineering
- Mr. Greg Utterback, Chief Development Officer

Ms. Wilson has access to all of STOP's resources, including Solutions Center Technicians, Trainers, Hardware and Software Developers and Engineers and Executive Managers, in order to meet an Agency's needs and expectations.



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all STOP resources – trainers, Solutions Center Technicians, fellow Account Managers, hardware engineers and software developers – and draws on them as needed.

Professional Experience

Ms. Wilson joined STOP in 2011 as an Account Manager. Because of her prior experience with a large state-level corrections agency, she understands the complex operations of agencies and the multi-layered review/approval processes involved.

As an Account Manager, Ms. Wilson builds long-term partnerships with each customer through various means, such as conference calls, email and in-person visits. When she visits with a customer, she meets with program managers/administrators and frontline supervising officers to hear from them directly about our hardware, software and support. Even though Ms. Wilson has years of field experience and possesses extensive knowledge about community supervision programs, she knows every agency and its program is unique. Ms. Wilson takes the time to understand the organizational structure of the agency and its mission and goals. She learns about all aspects of the agency's program, including everyone's roles and responsibilities and outside factors influencing it. She works with key Agency personnel to determine if and when follow up training is needed and ensures all personnel understand and adopt common terminology as it relates to our monitoring system.

Previous Experience

During her 15-year career with the Georgia Department of Corrections, Ms. Wilson worked in the Sex Offender Administration Unit, the Field Services Unit, and the Cartersville Probation Office. She was responsible for the Sex Offender Treatment Providers, Polygraph Examiners and Electronic Monitoring Program. She advised Facilities and Probation regarding sex offender registration and management and trained new Facility Points of Contact and Specialized Probation Supervisor Officers.

She also served as an adjunct instructor for various Criminal Justice classes for Georgia Northern Technical College. She is a Police Officer Standardized Training certified instructor and POST-certified Probation Officer.

Education

Ms. Wilson earned her Master of Science and Bachelor of Science in Criminal Justice, both from Jacksonville State University.

Ms. Holly Wilson's Key Responsibilities

- Serves as the Court's primary contact for the life of the contract
- Supervises all phases and tasks of the Implementation/Transition Plan
- Ensures STOP's continual contract compliance
- Coordinates all training for Court-identified personnel
- Maintains regular communication with the Court through one-on-one phone calls, conference calls and periodic in-person visits
- Assists the Court with reporting needs and coordinating if/when expert testimony is needed
- Informs the Court of upcoming functionality enhancements in our hardware and software and our annual Training Institute

Ms. Martrella Morris, Director of Customer Relations

Ms. Morris hires, trains and supervises STOP's team of Account Managers and Trainers. She supports Account Managers as needed and acts as their back-up. She also manages the development of customer training materials and courses for STOP's offender monitoring system.

▪ **Years of Experience**

Ms. Morris has more than seven years of experience with STOP. She has led the Training Department from the start of her career with STOP beginning in 2006, and in 2014 was given responsibility for managing the team of Account Managers. Under her leadership, the Training Department's curriculum has expanded to include our secure online library, which contains quick tips and hints, videos and all training curriculums. Because of her knowledge and experience with training, Ms. Morris is a resource to Account Managers who need specialized training or specific technical training. Ms. Morris is also the back-up for Account Managers when they are on personal or sick leave.

▪ **Previous Experience**

Ms. Morris worked in the Seattle Public School System as a Business Analyst and Trainer before joining STOP. In these roles, she developed and implemented a training curriculum and materials to train school personnel on software for student attendance and intervention. She also led training classes ranging in size from two to 100 trainees and provided technical support to software users. Ms. Morris was also a subject matter expert for various student information systems, with primary expertise in attendance and intervention. She analyzed help desk call data to provide improvements in training. Ms. Morris also trained new help desk staff and contributed to the school system's internal library of training coursework and affiliated documents.

▪ **Education**

Bachelor's degree, American Ethnic Studies, University of Washington-Seattle

Ms. LaFlower Bowie, Solutions Center Manager

For three years, Ms. Bowie has worked in various positions within the Solutions Center, earning multiple promotions for her knowledge, skills and leadership. In her current position, Ms. Bowie leads and manages our Solutions Center, which provides Monitoring Center service and technical support to customers 24 hours a day, 365 days per day. She ensures all Technicians receive comprehensive training on our hardware and software, as well as new equipment and functionality. She works closely with the Training Department in the development of ongoing training for the Solutions Center Technicians.

▪ **Years of Experience**

Ms. Bowie joined STOP in 2012 and during her career, Ms. Bowie's leadership skills and vision for customer service and support led to multiple promotions, including her current one. Because of the various roles in the Solutions Center she fulfilled, she has gained a unique perspective on the operations of this critical component of STOP. She developed an enhanced training curriculum and training guides to help technicians gain greater understanding of the back-office workings of VeriTracks, which in turn allows technicians to provide better service and support to the customers.

▪ **Previous Experience**

Prior to joining STOP, Ms. Bowie worked in various customer service and support roles for large Houston-based businesses. In these roles she received customer inquiries and worked to resolve the issue in a timely manner. When needed, she conducted research and wrote reports for customer



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inquiries. Ms. Bowie also worked with her managers to establish various protocols for prioritizing and managing customer inquiries.

- **Education**

Ms. Bowie has taken various courses at Houston Community College and DeVry University.

Mr. Dave LeJeune, Jr., Vice President, Software Engineering

Mr. LeJeune joined STOP in 2005 and currently serves as the technical liaison for software functionality and development. He is one of the original designers of VeriTracks and responsible for designing, managing the development and overseeing the implementation of all software enhancements and functionality.

- **Previous Experience**

Mr. LeJeune has worked in a variety of roles in the areas of software development. He managed multiple teams and projects at the same time, as well as managed single teams assigned a single large-scale project.

- **Education**

Mr. LeJeune earned a Bachelor's Degree in Computer Science from Virginia Polytechnic Institute and State University (Virginia Tech).

Mr. Stephen Freathy, Vice President, Hardware Engineering

Mr. Freathy is a founder of STOP and the inventor of the BLUtag, BLUhome, BLUbox and BLUScan. He is also responsible for all new hardware development and the implementation of enhancements to existing equipment. As needed, Mr. Freathy consults with the Court on hardware issues throughout the term of the contract.

- **Previous Experience**

Mr. Freathy, educated in the United Kingdom, has extensive experience with developing and enhancing electronic monitoring equipment. He and his teams were responsible for the research and development of patentable technologies using GPS and RF monitoring equipment. Mr. Freathy provided engineering support to customers and suppliers around the world. He was also instrumental in moving the Company from a distributor to a manufacturer. He also played a pivotal role in the negotiation of an electronic monitoring contract encompassing the United Kingdom. He and his team were tasked with successfully designing, launching and operating an electronic monitoring center, which received commendation from the British Home Office. Mr. Freathy supervised a 25-member team that provided critical engineering and operations support to customers and vendors worldwide.

- **Education**

Educated in the United Kingdom, Mr. Freathy earned the U.S. equivalent of a Bachelor of Science degree in Management Information Systems.

Mr. Greg Utterback, Chief Development Officer

Mr. Utterback, a founding executive of STOP, serves as the initial contact for new customers during contract negotiations. However, if STOP is awarded a Texas DIR contract, he serves more in a support

role to our Regional Sales Manager. For the life of the contract, Mr. Utterback communicates periodically with Agencies using the Texas DIR contract, if we are awarded one. When needed, he works with any or all of the Account Management Team to resolve issues and questions an Agency may have. Mr. Utterback manages Ms. Morris and Ms. Bowie and provides guidance and customer insight to Mr. LeJeune and Mr. Freathy.

- Previous Experience

Prior to helping to found STOP, Mr. Utterback managed various private corrections projects from the preparation of proposals and to the transition from business development to operations. He also initiated the expansion of a growth strategy to include international operations for the private corrections provider. He also supervised the operations of 11 community corrections facilities in California and Alaska.

- Education

Mr. Utterback earned a Bachelor's degree in Finance at The University of Texas.

3. *Have all appropriate licenses and certifications required in the State of Tennessee to perform the Services and procure all permits, pay all charges, taxes and fees.*

STOP is an existing vendor for the State of Tennessee and already has the needed registrations with State agencies to conduct business in the State. The equipment and services required of the Court are nearly identical to the equipment and services we currently provide to other government agencies in the State. To provide the equipment and services needed by the Court does not require special certifications or licensures. However, if changes in those requirements change, we adapt to them in a timely manner.

4. *Apply and qualify for a vendor number and an Equal Opportunity Compliance (EOC) certification number through our EOC Administration (see the details outlined below in Section II, Minimum Proposer Requirement) prior to submitting your response.*

On Tuesday, May 3, 2016, STOP submitted a completed and electronically-signed County Vendor Number application through the Purchasing Department's web site page. We received notification on Wednesday, May 11, 2016, we were assigned a Vendor Number, which is A4848. STOP also submitted a completed, signed and notarized Equal Opportunity Compliance Application to the County's EOC Office on Friday, May 6, 2016. We received notification on Wednesday, May 11, 2016, the County's EOC Office assigned us the following number: EOC-V-0519-26641, which expires on May 31, 2019.

5. *Attest that you adhere to all Title VI requirements and provide proof/documentation if necessary.*

Title VI relates to the Civil Rights Act of 1964 and the receipt of Federal funds. STOP currently does not receive Federal funds for any programs either in the State of Tennessee or anywhere else in the United States. STOP is wholly-owned subsidiary of Securus Technologies, Inc. together we are equal opportunity employers. Securus Technologies and STOP prohibit discrimination in hiring employees and in the workplace. The following paragraphs from the March 2016 version of the Securus Technologies, Inc. Associate Handbook explain the Company's equal employment opportunity policy.

It is the Company's policy to provide equal employment opportunity to all individuals. Securus will not discriminate against any associate or qualified job applicant with respect to any terms, privileges, or



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conditions of employment because of that person's race, color, religion, sex, national origin, age, disability, veteran status, or any other characteristic or status protected under local, state or federal law, ordinance or regulation.

Equal employment opportunity notices are posted near associate gathering places. These notices summarize your rights to equal opportunity in employment and list the names and addresses of the various government agencies that may be contacted if any person believes they have been discriminated against.

Management is primarily responsible for seeing that the Company's equal employment opportunity policies are implemented, however all members of the staff share in the responsibility for assuring that, by their personal actions, the policies are effective and apply uniformly to everyone. Associates at any levels involved in discriminatory practices will be subject to disciplinary action up to and including dismissal.

We are committed to providing equal employment opportunities to qualified individuals with disabilities. This commitment may include providing reasonable accommodation where appropriate. It is your responsibility to notify The Human Resources Department and Management of the need for an accommodation. Upon doing so, your supervisor may ask for your input or the type of accommodation you believe may be necessary or other facts related to your request for accommodation. Also, when appropriate, we may request you obtain additional information from your physician or other medical or rehabilitation professionals.

Securus prohibits any and all forms of harassing behavior in the workplace and/or at Company-sponsored functions. This Anti-Harassment policy applies with equal force to managerial, supervisory and non-supervisory associates, and executives. The Company will appropriately discipline, up to and including termination, any person who violates this policy.

A signed letter on STOP letterhead is included at the end of this section.

6. *Provide proof of the minimum insurance requirements (MANDATORY, please review closely).*

At the end of this section is a certificate of insurance that meets the minimum coverage requirements.

7. *Provide three (3) references from recent clients.*

With more than 11 years of experience, STOP has gained an extensive customer base covering the United States and foreign countries. Today, 500+ government agencies and independent service providers choose to contract with STOP. The programs range in average daily population from five participants to more than 7,500. The participants are adults and juveniles with varying classifications, such as pretrial defendant, pre-adjudicated youth, post-adjudicated youth, probationer, parolee, etc.

The following government agency customers have community supervision programs similar to the size and scope of the Court's program. The contract between STOP and these customers is active and current. These same customers are identified in Section 5. References in our proposal.

- **Tennessee Department of Corrections**
320 6th Avenue North, 3rd Floor • Nashville, Tennessee 37243-0465
Susan Shettlesworth • 615-253-7358 • susan.shettlesworth@tn.gov
Equipment: BLUtag, BLUband, BLUhome, BLUbox, VeriTracks
Additional services: Monitoring Center
Contract terms: November 2010 to December 2016

- **New Mexico Children, Youth and Families Department**
300 San Mateo Blvd., Suite 410 • Albuquerque, New Mexico 87108
Patti Vowel • 505-231-3489 • patti.vowell@state.nm.us
Equipment: BLUtag, BLUhome, BLUbox, VeriTracks
Contract terms: July 2005 to June 2018
- **Texas Juvenile Justice Department – Dallas District Office**
1575 West Mockingbird Lane, Suite 650 • Dallas, Texas 75235
Eric Smith • 214-678-3624 • eric.smith@tjjd.texas.gov
Equipment: BLUtag, BLUband, BLUhome and VeriTracks
Contract terms: June 2013 through June 2015

8. *Provide product demonstrations at Juvenile Court.*

STOP strongly supports an Agency's right to a demonstration of the vendor's proposed system. We also strongly support an Agency's right to test the vendor's proposed system to make sure it performs as described. Should the Court determine a demonstration of our proposed system is needed and/or wanted, we will gladly have at least one person lead a demonstration of our proposed system and bring the proposed equipment so the Evaluation Committee members can handle it themselves.

Section IX Purpose/Scope of Work

- A. *The vendor must have the ability to provide a variety of monitoring services at varying levels of supervision to a maximum 400 juveniles at any time of the day or night for a time period ranging an average of one to four months.*

STOP has the ability and needed infrastructure to easily accommodate the monitoring services of 400 participants 24 hours a day, 365 days per year for the life of the contract. With more than 500 customers with programs ranging in average daily population between five participants and 7,500+, the Court's program easily falls within STOP's capabilities.

- B. *The vendor must be able to provide supervision of juveniles through technology that possesses voice verification capabilities with as a random call-out system. Random call-out and a monitoring center with the ability to make random callbacks are integral components of the requested service and only those vendors meeting these criteria will be considered. Random calling out is to be arranged at the discretion of the Juvenile Court counselor. Similar low level technologies will be considered.*

STOP offers voice verification capability with the ShadowTrack system. This internet-based voice verification application uses caller ID and voice biometrics to confirm the participant's location at specific times of the day on a random, scheduled or on-demand basis. Biometric analysis confirms the participant's voice, which is composed of a number of features, including the size and shape of the participant's vocal chords, larynx, mouth, tongue and lips.

The application is a passive solution, which verifies the participant's presence at a designated location in one of two ways: (1) the participant answers the phone at the designated location or (2) the participant calls into the application from a pre-approved phone number at a designated time. Outbound calls to the participant can be made on a random or on-demand basis. The participant does not know the number of



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calls he/she will receive or the time of day when the calls will occur. As an additional security measure, some calls require the participant to call back into the system. All voice verification events are date- and time-stamped and digitally recorded. Supervising officers can replay recordings online at any time. ShadowTrack displays historical and current monitoring data for one or more clients simultaneously and generates a variety of reports. It reports failed voice verifications using email, fax or text message.

C. *The vendor must be able to provide supervision of juveniles utilizing Radio Frequency with Cell.*

STOP proposes a proven, reliable and comprehensive participant monitoring system that includes traditional Radio Frequency (RF) monitoring capability, as well as a Radio Frequency monitoring device with customizable location verification capability. We are the original equipment manufacturer of the RF monitoring equipment, which is manufactured in our Houston, Texas, headquarters by STOP employees. The following table provides a brief overview of the RF equipment and then more details about the equipment follows.

Equipment	Dimensions and Weight	Description
BLUband	1.25" x 2.25" x 0.5" 2 ounces	FCC-certified transceiver that works with BLUhome to provide traditional RF monitoring capability.
BLUhome	8" x 7" x 2.5" 10 ounces	FCC-certified home receiver unit that reports monitoring data to VeriTracks using nationwide 3G cellular service or (as an option) the digital/landline phone service in the participant's home.
BLU+	3.74" x 2.05" x 1.05" 6 ounces	FCC-certified RF monitoring unit that provides customizable location verification. It works with BLUbox to confirm when the participant at home.
BLUbox	4.25" x 3" x 2.25" 7 ounces	FCC-certified home receiver unit that works with BLU+ to confirm when the participant is at home
VeriTracks	N/A	Secure internet-based monitoring application that is the repository for all participant information (e.g., name, address, photo, risk level, etc.) and monitoring data (e.g., curfews, tampering, etc.). Full functionality available regardless of device used to access (e.g., laptop, smart phone, etc.).

▪ **BLUband and BLUhome: Traditional RF monitoring capability**

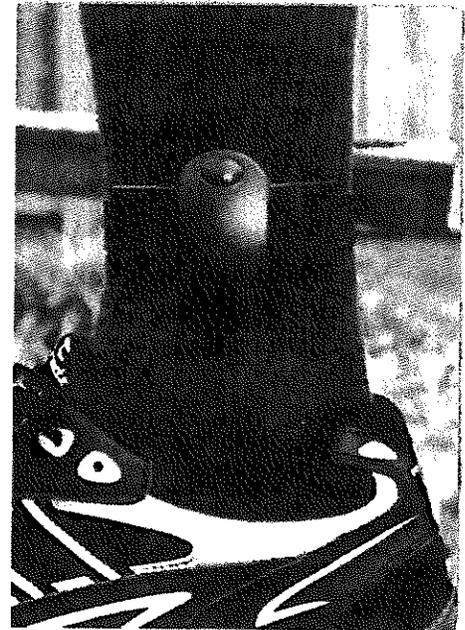
BLUband and BLUhome is the equipment providing traditional RF monitoring capability – meaning it records and reports the date and time when a participant enters and leaves his/her home. BLUband is FCC-certified and is the lightweight and small transceiver that works with BLUhome, the home-based receiver unit. Because BLUband is a transceiver, it can receive messages from BLUhome about the strength of the RF signal tether and make needed adjustments. BLUband installs easily and quickly around the participant's ankle in a matter of minutes with minimal training and no special tools. BLUband's battery powers the transceiver for approximately 24 months. BLUband reports a low battery condition approximately 30 days before the battery loses all power, which provides ample opportunity for the supervising officer to change out the device.

If the participant tampers with the device's case or strap while inside the RF signal range of BLUhome, BLUband immediately reports the event to BLUhome, which date- and time-stamps it. BLUhome immediately reports the event to VeriTracks using nationwide 3G cellular service. If the tampering occurs outside of BLUhome's RF signal range, BLUband saves the event in its memory and then immediately reports it to BLUhome when the participant returns home.

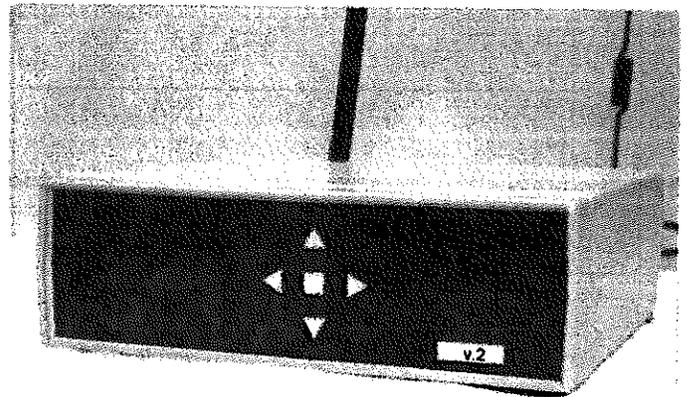
BLUhome installs easily and quickly into the participant's home and reports monitoring data to VeriTracks, our secure internet-based monitoring application, using nationwide 3G cellular service. Today major cellular service providers are in the process of closing their 2G cellular networks and many will be closed by the end of 2016. Having advanced knowledge of the planned closure of the 2G networks, STOP migrated BLUhome's reporting capability to the 3G cellular network last year. This eliminates the possibility of any BLUhome unit assigned to the Court experiencing reporting issues due to the cellular network.

BLUhome records and reports the start and end date and time of interruptions in the electrical service in the participant's home. The backup battery powers the unit for approximately three days. If BLUhome is unable to report into VeriTracks, it reports the start and end date and time of any cellular network issues and reports them to VeriTracks once the issue is resolved. BLUhome also records and reports tampering with its case and unauthorized movement. BLUhome continually scans the RF signal for the band with the least amount of interference, which reduces the opportunity for false violations.

- *BLUband specifications*
 - Dimensions and Weight: 1.25" x 2.25" x 0.5" and approximately 2 ounces
 - Case material: Hypoallergenic, weatherproof, industrial-grade plastic
 - Tamper detection: strap and case (immediately when tampering occurs inside BLUhome's RF signal; records and reports when entering BLUhome's RF signal when tampering occurs outside of BLUhome's RF signal range)
 - Waterproof depth: 50 feet



BLUband, a small transceiver, works with BLUhome to provide traditional RF monitoring capability.



BLUhome works with BLUband and it immediately reports the date and time when the participant enters and leaves his/her home. BLUhome reports data to VeriTracks using nationwide 3G cellular service or the digital/landline phone service in the participant's home.



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- Battery life: 24 months
- Low battery condition: 30 days' notice
- Equipment interfacing: BLUhome (cellular and landline reporting)

- **BLUhome specifications**
 - Dimensions and Weight: 8" x 7" x 2.5" and approximately 10 ounces
 - Data reporting: uses digital/landline phone service in participant's home
 - Case material: Hypoallergenic, weather- and moisture-proof, industrial grade plastic
 - Tamper detection: interruption in electrical and digital/landline phone services and unauthorized movement
 - RF signal range: 100 feet (small), 150 feet (medium) and 300 feet (large) and customizable for an individual home
 - Power source: Cord plugs into standard 110-volt electrical outlet
 - Backup battery: Powers the unit for approximately 72 hours
 - Equipment interfacings: BLUband, BLUtag (optional) and VeriTracks

- **BLU+ and BLUbox: Traditional RF monitoring capability with customizable location confirmation**

BLU+ (blue-plus), a small lightweight monitoring device, provides traditional RF monitoring capability along with advanced functionality, such as providing customizable location data outside of the participant's home. BLU+ is different from traditional RF monitoring equipment because it performs all reporting to VeriTracks regardless of the participant's location using nationwide 3G cellular service. Traditional RF monitoring equipment relies on the home-based receiver unit to report data to the monitoring application. Because BLU+ reports all monitoring to VeriTracks, it immediately detects and reports if the participant tampers with the device even when the participant is not at home. This is a significant improvement over traditional RF capabilities, which can only report tamper incidents that occur away from home after the fact.



BLU+ is an advanced RF monitoring device, capable of immediately reporting tampers and location data outside of the participant's home.

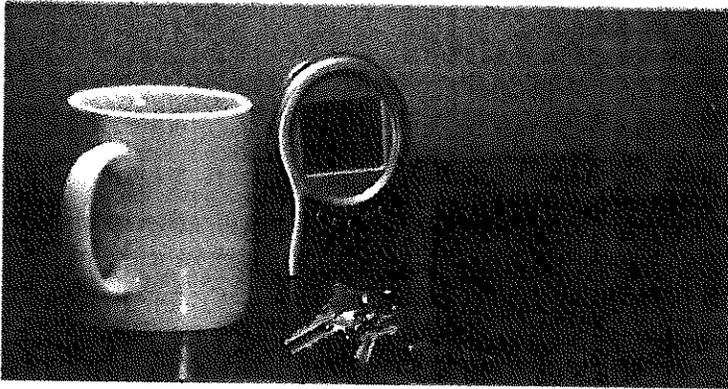
Supervising officers can create three Checks-N™ locations per participant, which are locations outside of the home participants must enter on a certain date and at specified time. Fifteen minutes before and 15 minutes after the start date and time of a Check-N, BLU+ begins receiving GPS location points (one per minute) and reports them to VeriTracks. This applies to curfews when the participant is required to be at home. Approximately 15 minutes before the start of the curfew and continuing for 15 minutes after the curfew start time, BLU+ receives GPS location points. If the participant violates the Check-N or curfew, supervising officers can login to VeriTracks and quickly determine if the participant was traveling in the direction of his/her Check-N location or home prior to the start time.

Supervising officers can also initiate a Location Request while logged into VeriTracks. A Location Request allows the supervising officer to find out a participant's current location. When this occurs,

VeriTracks communicates with BLU+ that it needs to receive and report its current GPS location points. Supervising officers can initiate a Location Request as often as once a minute.

BLU+ installs easily and quickly around the participant's ankle – and it uses the same strap and strap clips as BLUband, simplifying the inventory of consumables items and saving on storage space. Supervising officers do not need extensive training to properly install BLU+ around the participant's ankle, nor do they need special tools.

BLU+ works with BLUbox, a home-based receiver unit. BLUbox confirms the participant is at home through the encrypted RF tether between itself and BLU+. When BLU+ enters the RF signal range of



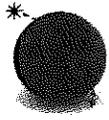
BLUbox installs into the participant's home and confirms the participant is at home through the encrypted RF tether between the unit and BLU+.

BLUbox, BLU+ immediately reports the date and time of the enter to VeriTracks using nationwide 3G cellular service. BLU+ also reports the presence of BLUbox.

BLUbox installs in a central location in the participant's home that is in close proximity to a standard 110-volt electrical outlet. The location of BLUbox should not be in the kitchen or bathroom or any other location where it can be exposed to liquids. The unit detects and records unauthorized movement through

internal sensors and interruptions in the electrical service in the participant's home. If the unit is moved without authorization and/or the electrical service while the participant is not home, BLUbox immediately reports these events to BLU+ when the participant returns home. BLU+ then immediately reports these events along with the date and time of the curfew enter using nationwide 3G cellular service.

- *BLU+ specifications*
 - Dimensions and Weight: 3.74" x 2.05" x 1.05" and approximately 6 ounces
 - Data reporting: uses the 3G CDMA (e.g., Verizon) and 3G GSM (e.g., AT&T) cellular networks
 - Case material: Hypoallergenic, waterproof, industrial-grade plastic
 - Waterproof depth: 50 feet
 - Rate of reporting curfew/Check-N violations and other events: Immediately
 - Rate of reporting compliance: Immediately (e.g., date and time of enters and leaves)
 - Tamper detection capability: Case and strap
 - Battery type: Lithium ion rechargeable
 - Battery life between charges: Approximately seven days
 - Length of time to charge the battery: Two hours once each week
 - Low battery condition notification: reports with approximately 10 hours of power left, approximately four hours of power left and when preparing for shutdown mode due to lack of power
 - Battery life: 24 months



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- Equipment interfacing: BLUbox and VeriTracks
- **BLUbox specifications**
 - Dimensions and Weight: 4.75" x 3" x 2.25" and approximately 7 ounces
 - Power source: Cord plugged into a 110-volt electrical outlet
 - Case material: Hypoallergenic, weather- and moisture-proof industrial-grade plastic
 - Backup battery power: Approximately 72 hours
 - Tamper detection capability: Unauthorized movement and interruption in the electrical service
 - RF signal ranges: Small (100 feet), medium (150 feet) and large (300 feet)
 - Equipment interfacing: BLU+ and BLUtag (optional)
- **VeriTracks: Secure internet-based monitoring application**

STOP owns, operates, maintains and enhances VeriTracks, our secure internet-based monitoring application. VeriTracks is the repository of all participant data (e.g., name, phone number(s), address(s), risk level, physical characteristics, photo(s), etc.) and monitoring data (e.g., curfews, Check-Ns, violations, etc.). Court-authorized personnel can access VeriTracks using any computer, smart phone or tablet with a high-speed internet connection. Supervising officers can quickly update participant information and/or monitoring requirements, such as curfews and Check-Ns. They can also confirm and close any event and then add free-form narrative notes about the event.

BLUhome and BLU+ report into VeriTracks and the data they report is immediately accessible to supervising officers. Navigating through VeriTracks is an easy and intuitive process using Tiles and Tabs. Tiles are the primary categories and within each Tile are Tabs allowing supervising officers delve into more details about the data.

When VeriTracks receives event notifications from BLUhome and BLU+, such as a curfew or Check-N violation, VeriTracks immediately sends the notification to the designated recipients using email, fax or text message – whichever is the recipient's preferred method. Receiving event notifications is customizable to meet the recipient's needs and comply with any Court requirements. For example, a supervising officer may want to receive tamper event notifications through text message 24 hours a day. The same officer may want to receive curfew violation notifications through text message only during standard working hours and email at all other times. The method supervising officers receive event notifications must comply with any requirements established by the Court.

The Reports database in VeriTracks contain more than 300 reports that meet the needs of our customers. If the Court needs an existing report in VeriTracks customized to meet a particular need, our report writing team can edit the report to meet the need. Our report writing team creates the report so it captures the needed data and displays it in the manner needed by the Court. If the Court needs a report that does not currently exist in VeriTracks, our report writing team can develop the report. Once the Court approves any customized report, the report is added to the Reports database and is available to those Court-authorized personnel given access to the customized report(s).

Here's a brief overview of the functionality available through VeriTracks.

- Secure, 100 percent internet-based monitoring application
- The Court does not download or install any software onto its IT network or individual computers

- Accessible 24 hours a day, 365 days per year using any computer, smart phone or tablet with a high-speed internet connection
- Secure repository for all participant information, such as name, address(s), phone number(s), physical characteristics, risk level, vehicle information, etc., which can be updated at any time
- Receives and securely stores all GPS and RF monitoring data, and immediately distributes event notifications to designated recipient(s) using email, fax or text message
- Authorized users create, assign and edit customized monitoring requirements for every participant is his/her caseload, such as curfews, Check-Ns or zones
- Authorized users add free-form narrative notes about an event or address, which become part of the participant's permanent record in VeriTracks
- View GPS location points on maps provided by Google Maps™, which has the same robust functionality as the commercial version (e.g., multiple map views, zooming into and out map views, panning across the map, etc.)
- Control the display of GPS location points using “play,” “fast forward” and “rewind” buttons, as well as speed up or slow down the rate at which the point display on the map
- Reports database contains more than 300 reports
- VeriTracks stores a copy of every report generated in case it is needed in the future
- STOP's report writing team can create custom reports for any customer at no additional cost

D. The vendor must be able to provide supervision of juveniles utilizing Global Positioning System (GPS).

STOP proposes a proven, reliable and comprehensive participant monitoring system that includes traditional Global Positioning System (GPS) monitoring capability. We are the original equipment manufacturer of the GPS monitoring equipment, which is manufactured in our Houston, Texas, headquarters by STOP employees. The following table provides a brief overview of the GPS equipment and then more details about the equipment follows.

Equipment	Dimensions and Weight	Description
BLUtag	4.33" x 2.08" x 1.25" 6 ounces	Original FCC-certified one-piece GPS monitoring device and currently in its seventh version.
BLUhome	8" x 7" x 2.5" 10 ounces	An optional FCC-certified home receiver unit, paired with BLUtag if participants live in an area with insufficient cellular service. It reports monitoring data to VeriTracks using the digital/landline phone service in the participant's home.
BLUbox	4.25" x 3" x 2.25" 7 ounces	An optional FCC-certified home receiver unit, paired with BLUtag if participants live in an area restricting BLUtag's ability to receive GPS location points.
VeriTracks	N/A	Secure internet-based monitoring application that is the repository for all participant information (e.g., name, address, photo, risk level, etc.) and monitoring data (e.g., tampering, zone violations, etc.). Full functionality available regardless of device used to access (e.g., laptop, smart phone, etc.).



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Our monitoring system features BLUtag, the ORIGINAL one-piece GPS monitoring device. Government agencies have used the FCC-certified device longer than any other one-piece GPS monitoring device. It is the only piece of equipment needed to effectively record and report the locations and movements of participants. This small, lightweight device attaches around the participant's ankle and not removed for any reason – not to charge the battery or report monitoring data and events.

BLUtag is well-suited for juvenile participants who are required to have closer supervision and monitoring in the community. The device is small and easily covered by a pants leg, which helps reduce the opportunity for the youth be ostracized by friends. The device automatically reminds the participant to charge the battery by vibrating. Additionally, BLUtag notifies the participant to charge the battery approximately 10 hours before all power is lost. This advanced notification offers ample time for the participant to charge the battery.

▪ **Tamper Detection**

BLUtag detects, records and immediately reports four types of tampering: case, strap, GPS signal jamming and GPS signal shielding. BLUtag's case is made of hypoallergenic, industrial-grade plastic. It detects tampering by means of a photo-optic sensor inside the case. If the participant cracks or breaks open the case, light strikes the sensor and BLUtag records and immediately reports the start date and time of the tamper violation to VeriTracks using nationwide 3G cellular service. When the violation ends, BLUtag immediately reports the end date and time to VeriTracks.

BLUtag's strap is composed of hypoallergenic, industrial-grade thermoplastic rubber. The strap is the same one used for BLUband and BLU+. BLUtag detects tampering with the fiber optic cable embedded in the strap. If the participant cuts, stretches and/or attempts to cut or stretch the strap, the light running through the cable is interrupted. BLUtag then records and immediately reports a tamper violation. Physical evidence of tampering includes excessive scratch marks and/or cuts on the case, as well as a misshapen strap and/or cut marks on the strap.

BLUtag is the **FIRST** GPS monitoring device with the capability to detect, record and report GPS signal jamming and GPS signal shielding events. GPS jamming occurs when the participant uses a low-cost and illegal piece of equipment to interfere with the GPS signal. GPS shielding occurs when the participant uses a foreign material to prevent BLUtag from receiving GPS signals. When BLUtag detects GPS signal jamming or shielding conditions and they continue for a pre-determined length of time, it immediately reports the events to VeriTracks using nationwide 3G cellular service. Both of these events are tampering with the device and violate the participant's terms of supervision. While other GPS monitoring devices routinely report gaps in the receipt of GPS signals, they cannot provide information about the cause of the gaps.



BLUtag is the original one-piece GPS monitoring device and in its seventh generation. It helps increase the level of community safety and participant accountability.

We recommend using the Master Tamper functionality in VeriTracks, which requires supervising officers to both confirm and close the event in VeriTracks, but also inspect, and if necessary, change BLUtag's strap. This helps ensure the fiber optic cable lining the strap is not compromised from a tamper event so the device functions as expected. Court-authorized personnel login to VeriTracks to confirm and close the event after checking the status of the device and the strap. Authorized personnel can add free-form narrative notes about the event while logged into VeriTracks, which becomes part of the participant's permanent record.

▪ **Enhanced Secondary Location Technology**

If a participant is in an area impairing BLUtag's ability to receive GPS location points (generated by GPS signals) for a pre-determined length of time, BLUtag automatically initiates the Enhanced Secondary Location Technology (ESLT) functionality. This functionality minimizes the risks associated with limited GPS signal reception.

ESLT uses a variety of cellular tower data, including strength of signal, and our proprietary algorithm to determine a participant's location. Our algorithm uses non-identifiable participant historical tracking data along with the cellular tower data to narrow down the geographic area the participant is in more than traditional alternative location technologies, such as cellular triangulation. These traditional technologies use the position of cellular towers to estimate the participant's location and the estimations can be as large as two miles in diameter. BLUtag continues reporting GPS monitoring data to VeriTracks while using the ESLT function.



Enhanced Secondary Location Technology uses cellular tower data and our proprietary algorithm to determine a more accurate approximation of the participant's location than traditional alternative location technologies.



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▪ **Reliability**

BLUtag’s strap is used only once, which ensures a high level of functionality. Reusable straps are prone to deterioration due to the high temperatures needed to sanitize them properly. Its thermoplastic rubber and fiber optic components degrade over time and this increases the likelihood of false tamper violations.

BLUtag is weatherproof and functions reliably under normal to extreme environmental and atmospheric conditions, including significant variations in temperature (-10 to 140 degrees Fahrenheit) and humidity (10 to 100% humidity). The device is waterproof to a depth of 50 feet and shock and vibration resistant. BLUtag does not restrict the movements of participants. They can still participate in everyday activities, including exercising and showering.

Independent tests, based on a 24-hour test period when BLUtag has an unobstructed view of the sky with ideal atmospheric conditions, confirm:

- BLUtag acquires a GPS signal within two minutes;
- BLUtag obtains one GPS location point per minute 99 percent of the time; and
- The GPS location points are 95 percent accurate within a range of 10 meters (33 feet).

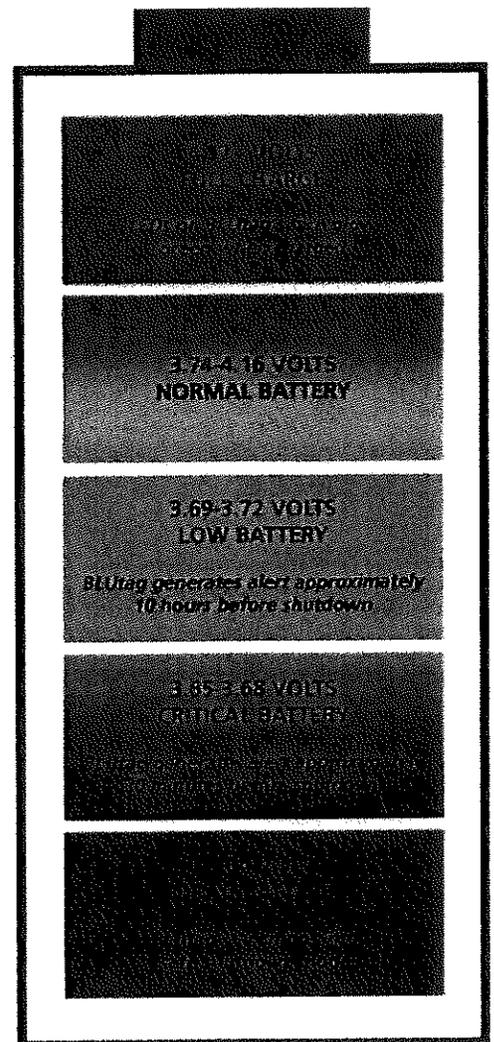
To minimize issues with GPS reception (e.g. interference due to indoor environment or urban canyon affect, which all GPS monitoring devices experience), BLUtag uses a high-sensitivity 48-channel GPS receiver with Wide Area Augmentation System.

▪ **Battery**

BLUtag’s battery is permanently sealed in its industrial-grade plastic case, which eliminates the need for replacement by Court-authorized personnel. Because the battery is not replaced, BLUtag’s functionality is not compromised by incorrect installation.

The battery’s life is at least 24 months, while a single charge powers BLUtag for at least 48 hours, which is the longest period of time for a one-piece device receiving one GPS location point per minute. Other one-piece GPS monitoring devices claim a longer battery life, but it only receives one location point every three to five minutes and/or the device must be paired with a home-based receiver unit.

The only task participants must perform to maintain BLUtag’s operation is recharge the battery for one hour



This chart displays the life of a single battery charge for BLUtag. About 10 hours before the battery power level is depleted, BLUtag begins notifying the participant to charge the battery.

every 24 hours. Approximately 10 hours before the battery's power depletes, BLUtag vibrates to remind participants to recharge the battery. If participants do not recharge the battery within 30 minutes, it vibrates once every 10 minutes until the battery is recharged or completely depleted of power. The battery status is easily monitored in VeriTracks.

While a single charge powers BLUtag for more than 48 hours, our customers tell us it is easier for participants to maintain and develop the battery charging habit charging every day instead of every other day. If the Court requires participants to charge BLUtag's battery every day, it takes one hour. If they charge every other day, it takes two hours. Supervising officers login to VeriTracks to easily and quickly see the start date and time for charging BLUtag. Recharging is convenient since it can be done wherever a standard 110-volt electrical outlet is available. Participants slip the charging coupler onto the bottom of the device and plug the other end into the electrical outlet.

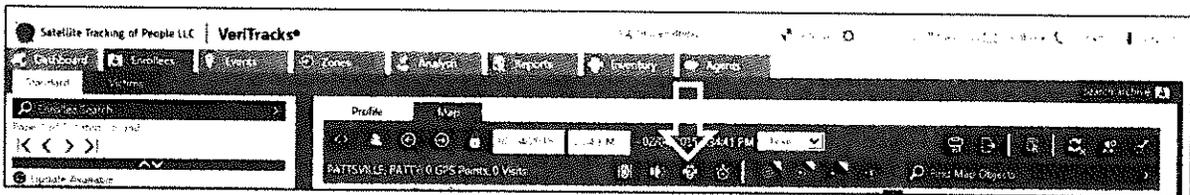
BLUtag automatically reminds participants to charge the battery when the power reaches a certain level. Approximately 10 hours before the battery loses power, BLUtag vibrates alerting the participant to charge the battery. At the same time, BLUtag reports the low battery condition to VeriTracks using nationwide 3G cellular service. Once received, VeriTracks immediately sends the event notification to the designated recipient(s) using email, fax or text message. If the participant does not charge the battery within 30 minutes of the initial vibration, BLUtag vibrates once every 10 minutes until the battery is charged or the power depletes. If after six hours the participant still has not charged the battery, BLUtag reports a critical battery condition to VeriTracks. This means the battery has approximately four hours of power remaining. With 30 minutes of power left, BLUtag reports a dead battery to VeriTracks and prepares to place itself in safe shutdown mode.

- **Memory**

BLUtag's built-in non-volatile memory stores up to 10 days of monitoring data. Should BLUtag lose communication with VeriTracks, it stores all monitoring data until communication is restored. Because its memory is non-volatile, BLUtag does not lose any data even if it loses power.

- **Location Requests and Rapid Reporting**

Court-authorized personnel login to VeriTracks to find the immediate location of a participant at any time by using the Location Request function. Click on the icon with the question mark on top of the device and VeriTracks immediately instructs BLUtag to report its current position regardless of the last time the device reported into VeriTracks.



Court-authorized personnel login to VeriTracks and click on the Location Request icon (yellow arrow) to immediately determine a participant's immediate location. The stop watch icon is for Rapid Reporting.

Court-authorized personnel can also initiate Rapid Reporting while logged into VeriTracks. This function temporarily increases the rate at which BLUtag reports data to VeriTracks from once every 10 minutes to once every two minutes for a period of 60 minutes. While in Rapid Reporting mode,



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BLUtag changes its GPS location receipt rate to one point every 15 seconds instead of the standard one point every minute. Click on the stop watch icon to initiate the Rapid Reporting function. This functionality is useful if a supervising officer is pursuing a participant(s).

▪ **Cellular service reporting**

BLUtag reports monitoring data and events to VeriTracks, our secure web-based monitoring application, using nationwide 3G cellular service. BLUtag can report using the CDMA (e.g., Verizon) and GSM (e.g., T-Mobile) networks. Our cellular service providers have agreements with many local/smaller networks to provide extensive roaming capability.

▪ **Two-way communication**

BLUtag provides two-way communication between Court-authorized personnel and the participant with the acknowledgement button on the front of the device. Court-authorized personnel login to VeriTracks to initiate a vibration, an audible tone or both. Participants can acknowledge these notifications by pressing the button on BLUtag's face.

▪ **Optional BLUtag Tough Strap**

STOP also offers an optional re-usable strap for participants classified as high risk. The BLUtag Tough Strap works in conjunction with BLUtag's existing hypoallergenic industrial-grade thermoplastic rubber strap that is lined with a fiber optic cable. The dual strap assembly provides multiple levels of tamper detection. It is cleaned using the same technique to clean the BLUtag device: thoroughly cleaning it with isopropyl alcohol.

The features of the BLUtag Tough Strap are:

- Lined with 1-mm thick stainless steel for extra security and ruggedness
- Covered in hypoallergenic protective thermoplastic material
- Available in five sizes, all pre-shaped for easy installation
- Install with any existing BLUtag device
- Security screws and tamper-proof covers attach the strap to the device
- Shell, straps and security screws are re-usable and sanitized using isopropyl alcohol
- Tamper-proof covers are designed for one-time use and easily removed with the screw driver



The BLUtag Tough Strap is lined with a 1-mm thick stainless steel for extra security and ruggedness. It works with the existing strap to provide multiple levels of tamper detection.

The Court purchases the BLUtag Tough Strap and pricing is detailed on our pricing sheet in Section 3. The cost of the BLUtag Tough Strap starter kit includes one set of five strap sizes, the exterior shell covering the front of BLUtag and the screws, covers and installation screw driver.

▪ **Optional auxiliary equipment**

We offer two optional auxiliary pieces of equipment to pair with BLUtag in case the participant is in impaired environments, which interferes with BLUtag's standard operations. Both are home-based receiver units that install into the participant's home. They are paired with BLUtag when a participant lives in specific types of condition.

○ **BLUbox**

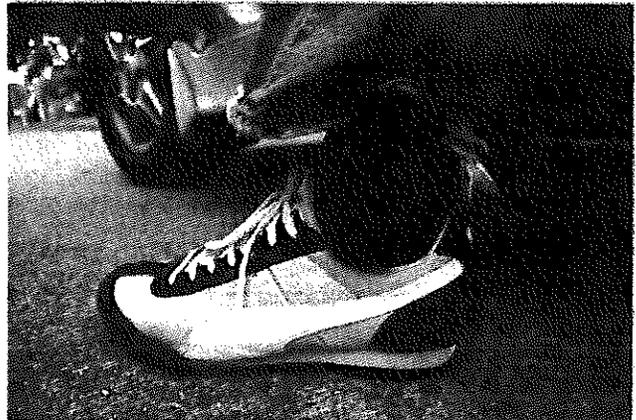
BLUtag is paired with BLUbox if a participant lives in an area impairing BLUtag's ability to receive GPS signals, but there is sufficient cellular service allowing BLUtag to report into VeriTracks, our secure web-based monitoring application. BLUtag and BLUbox work together in a manner similar to traditional RF technology: When the participant and BLUtag enter BLUbox's RF signal range, the two pieces of equipment are tethered together through an encrypted RF signal. BLUtag reports the date and time of entering BLUbox's RF signal range and leaving it. While BLUtag is inside BLUbox's RF signal range, it curtails the receipt of GPS signals, which increases the amount of time the battery powers the device.

○ **BLUhome**

BLUtag is paired with BLUhome if a participant lives in an area with insufficient cellular service. When the participant and BLUtag enter BLUhome's RF signal range, BLUtag immediately reports any monitoring data that was stored in its built-in memory to BLUhome through its encrypted RF signal. Once received, BLUhome immediately reports the date and time of the enter and any monitoring data it received from the GPS monitoring device to VeriTracks using digital/landline phone service in the participant's home.

▪ **BLUtag specifications**

- Dimensions and Weight: 4.33" x 2.08" x 1.25" and approximately 6 ounces
- Data reporting: uses the 3G CDMA (e.g., Verizon) and 3G GSM (e.g., AT&T) cellular networks
- Onboard memory capacity: 10 days
- Number of zones stored in memory: At least 99
- Case material: Hypoallergenic, waterproof, industrial-grade plastic
- Waterproof depth: 50 feet
- GPS receiver: 48-channel receiver with Wide Area Augmentation System
- Rate of receipt of GPS location points: Once every minute regardless of violation status
- Rate of reporting violations and other events: Immediately
- Rate of reporting compliance: At least once every 10 minutes
- Tamper detection capability: Case, strap, GPS signal jamming, GPS signal shielding
- Battery type: Lithium ion rechargeable
- Battery life between charges: At least 48 hours
- Length of time to charge the battery: 30 minutes if charged daily; One hour if charged every other day





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- Low battery condition notification: reports with approximately 10 hours of power left, approximately four hours of power left and when preparing for shutdown mode due to lack of power
- Battery life: 24 months
- Clock: Date and time stamping synchronized with GPS satellites orbiting earth
- Equipment interfacings: BLUbox (optional), BLUhome (optional) and VeriTracks

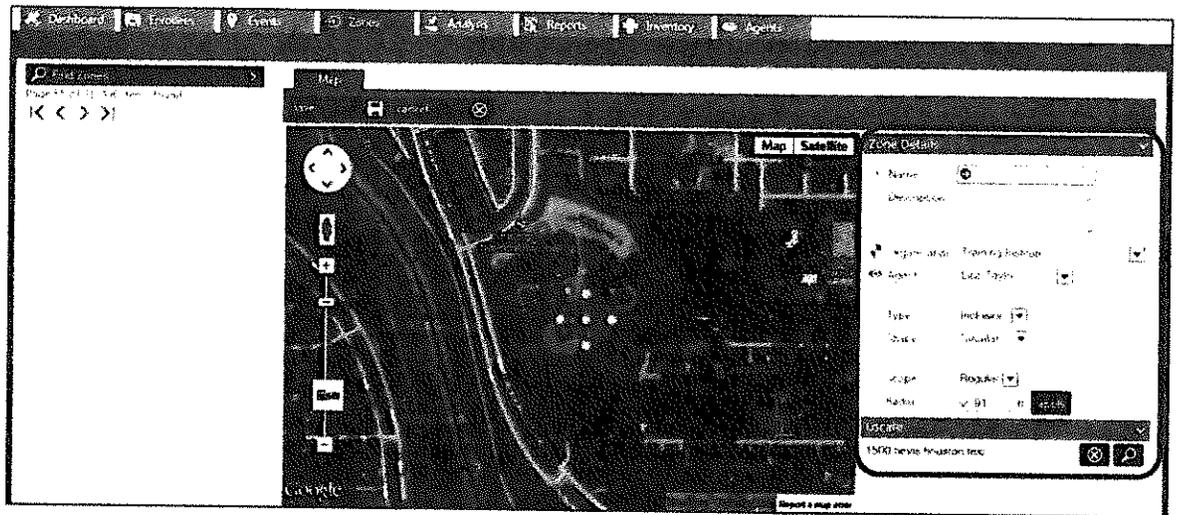
▪ **VeriTracks: Secure internet-based monitoring application**

STOP owns, operates, maintains and enhances VeriTracks, our secure internet-based monitoring application. VeriTracks is the repository of all participant data (e.g., name, phone number(s), address(s), risk level, physical characteristics, photo(s), etc.) and monitoring data (e.g., curfews, Check-Ns, violations, zones, etc.). Court-authorized personnel can access VeriTracks using any computer, smart phone or tablet with a high-speed internet connection.

VeriTracks, our secure web-based monitoring application, receives, stores and distributes monitoring data from BLUhome (RF and GPS), BLU+ (RF) and BLUtag (GPS). Court-authorized personnel login to VeriTracks 24 hours a day, 365 days per year using any computer, smart phone or tablet with a high-speed internet connection. As an internet-based application, the Court avoids downloading or installing software onto its IT network or individual computers.

VeriTracks is the work engine for all GPS and RF monitoring data and participant information. Court-authorized personnel log into VeriTracks to enroll/un-enroll individuals, add free-form narrative notes about an event, update participant information (e.g., address, phone number, physical characteristics, vehicle information) and/or curfews/Check-Ns/zones/zone schedules, analyze GPS monitoring data, generate reports, etc. Authorized users navigate through and around VeriTracks using the Tiles, which always display at the top of the screen, and Tabs, which display within specific Tiles and allow digger deeper into the data.

- **Zones**
Create date and time sensitive exclusion and inclusion zones while logged into VeriTracks. There are numerous ways to create zones, the most common occurring directly on a map in the Zones Tile. Zones can be circular or polygonal in shape and any size from as small as a single city block to as large as an entire state. Editing the shape and size of a zone is easily accomplished while displayed on a map. Exclusion zones display on a map with a red hue, while inclusion zones display with a green hue, as seen in the following screen captures.



- *Mapping and Visits*

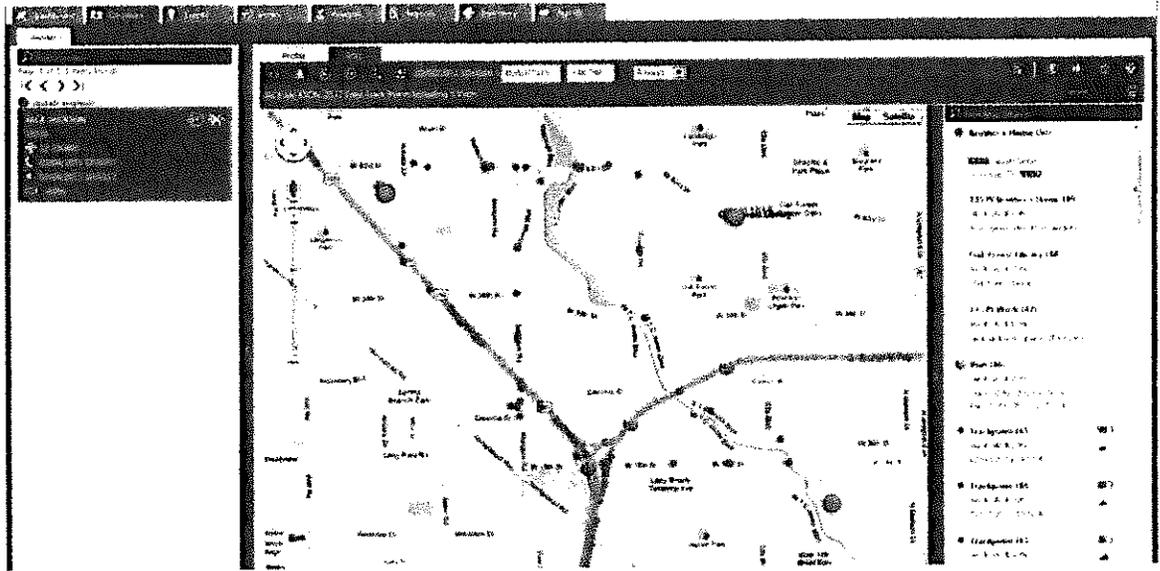
VeriTracks displays the location and movements of participants on Google Maps™, which have the same functionality and map perspectives as the ones on the commercial Internet version, including zooming into and out of the map view, panning across the map, standard map view, aerial view and, where available, StreetView.

Court-authorized personnel can select and view the location and movements of one or more participants simultaneously based on a date and time of day. They can view a small timeframe, such as a five-minute span, or as long as 24 hours. They can play, fast forward through or rewind the display of GPS location points. They can speed up/slow down the rate at which the GPS location points display on the map.

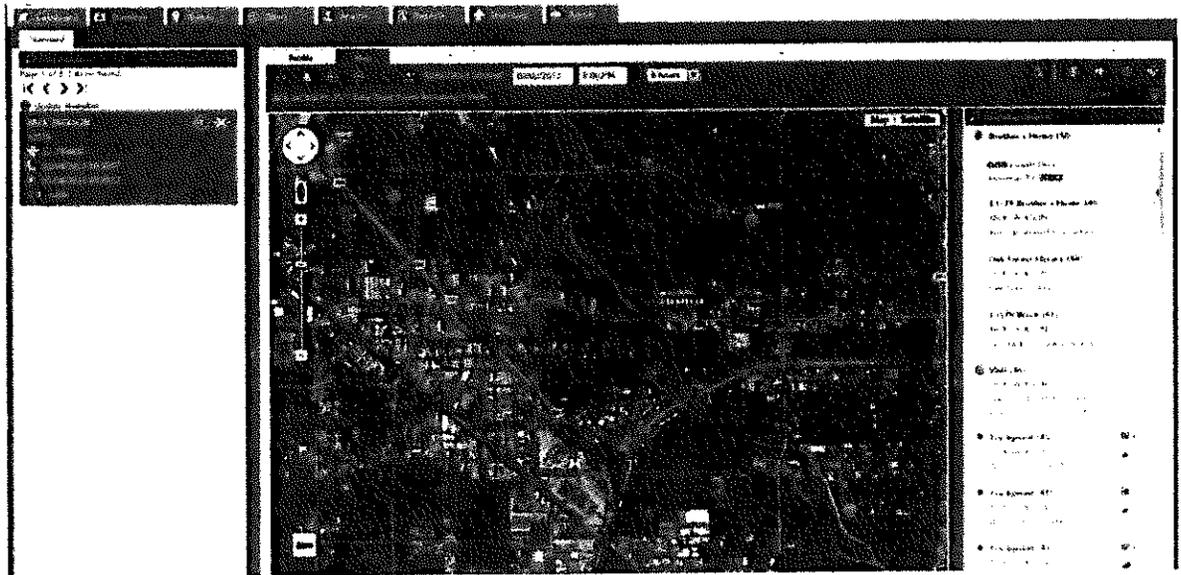
VeriTracks maps also show our exclusive Visits functionality, which displays as a red bull's eye on a map. Visits are locations a participant stays at least five minutes. This allows Authorized personnel to quickly see where participants spend time, instead of scrolling through every GPS location point. The location points are still available for display by clicking on the "tracks only" button.



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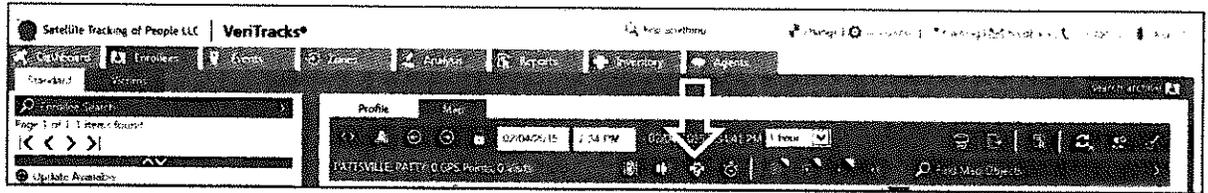


VeriTracks provides mapping functionality with Google Maps™, which offers the same functionality as the commercial version on the Internet. Visits are locations participants spend at least five minutes and display as a red bull's eye on the map. This screen capture displays the standard map view.



VeriTracks mapping provides standard map views and high-definition aerial photography, as shown here. Supervising agents can zoom in extremely close and use StreetView to display more details about a given location.

- o *Location Requests and Rapid Reporting*
Court-authorized personnel login to VeriTracks to find the immediate location of a participant at any time by using the Location Request function. Click on the icon with the question mark on top of the BLUtag device icon and VeriTracks instructs BLUtag to immediately report its current position regardless of the last time it reported into VeriTracks.



County-authorized personnel login to VeriTracks and click on the Location Request icon (yellow arrow) to immediately determine a participant's immediate location. The stop watch icon is for Rapid Reporting.

Authorized personnel can also initiate Rapid Reporting while logged into VeriTracks. This function temporarily increases the rate at which BLUtag reports data to VeriTracks from once every 10 minutes to once every two minutes for a period of 60 minutes. While in Rapid Reporting mode, BLUtag changes its GPS location receipt rate to one point every 15 seconds instead of the standard one point every minute. Click on the stop watch icon to initiate the Rapid Reporting function. This functionality is useful if a supervising officer is pursuing a participant(s).

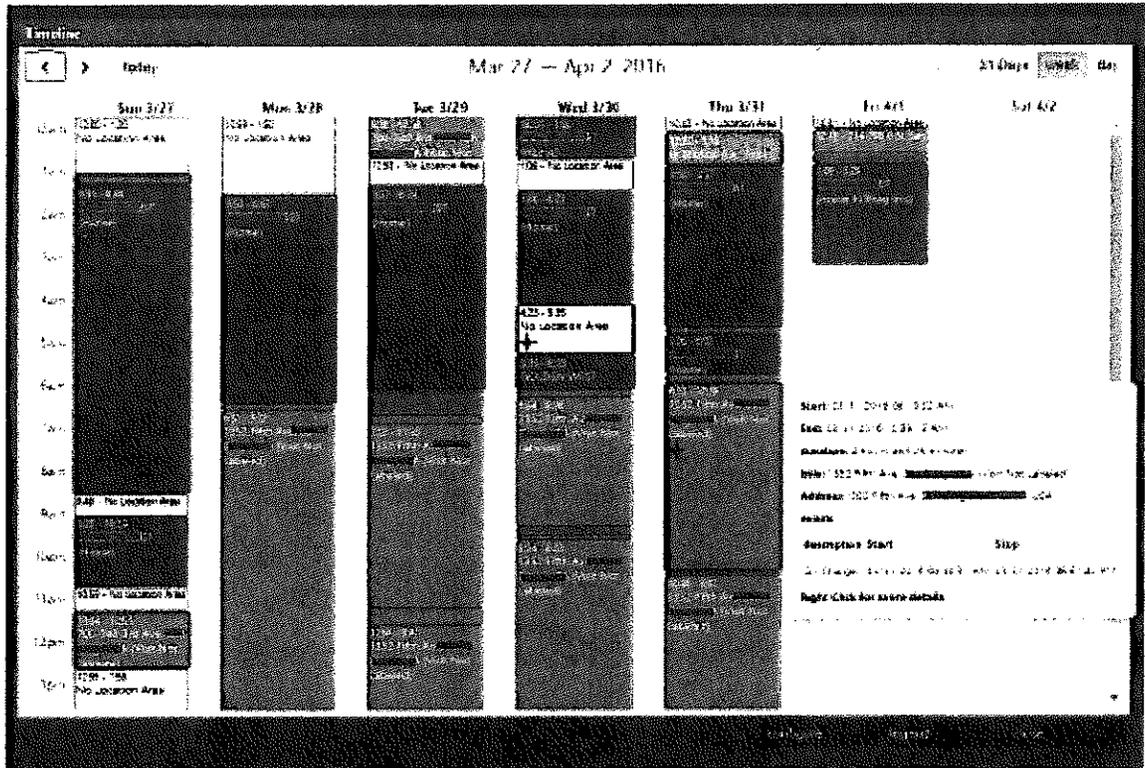
- *Event Notifications*
When VeriTracks receives event notifications, such as equipment tampers or zone violations, from BLUhome, BLU+ or BLUtag, it immediately sends the notification to the designated recipient(s) using email, fax or text message, based on the recipient's designated preferences.
- *Analysis/Infomatics*
The Analysis/Infomatics functionality provides supervising officers with multiple methods of viewing participant monitoring data. The primary parts of Analysis/Infomatics is Timeline, Associations and Crime Scene Correlation.

The Timeline functionality displays GPS tracking data in a charted display that is similar to an Outlook calendar. This visual display of data allows supervising officers to more easily detect participant location patterns. Timeline looks for correlations between Visits and locations. Supervising officers choose the timeframe to display, which can span from one 24-hour period to a 31-day month. Additionally, Timeline attempts to find addresses within 300-feet of a location point. Through the Timeline display, supervising officers can drill down into the data to gather more information about the participant and his/her movements.



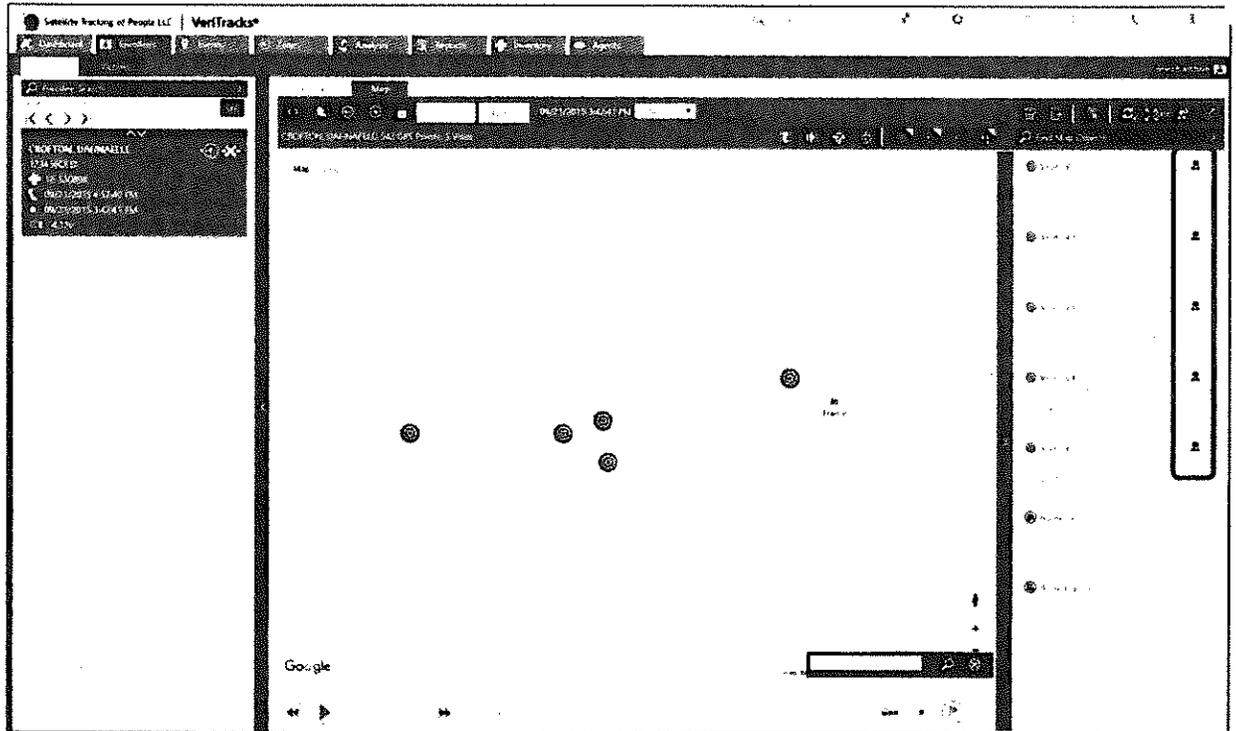
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This is how the Timeline functionality displays in VeriTracks. Supervising officers can quickly determine locations a participant Visited (i.e., stayed at least five minutes) and can drill down into the data to learn more about the Visit.

The Association functionality allows supervising officers to see if participants Associate (i.e., spend time) with other participants, where they Associated and when each participant entered and left the location. If a participant in an officer's caseload Associates with one or more participants in either the officer's caseload or another officer's caseload, it is easy to find out who the other participants(s) are and the location they were Associating together. Associations are determined by examining participant Visits and determining if both of the Visits correspond to a common address.



If a participant spent time with one more other participants for at least one second, the Associations icon of a person's silhouette displays on the Visit card to the right of the map (within the pink rectangle). Click on the silhouette to view all of the participants in that location at the same time.

Supervising officers can also use the Automated Crime Scene Correlation (ACSC) tool within the Analysis/Infomatics functionality. If the Court chooses to use this functionality, VeriTracks receives information on reported crimes from the local law enforcement agency's records management system. The ACSC tool automatically compares the movements of participants in the Court's supervision program to the location of reported crimes or incidents. If VeriTracks finds a participant in close proximity to the location of a reported crime, VeriTracks generates a report listing all of the correlations and emails it to Court-designated recipients, usually the participant's supervising officer. This tool can also save law enforcement personnel investigative hours by compiling a list of viable suspects who were near a crime or incident scene around the time it happened.

Law enforcement agencies can also use VeriTracks to enhance their surveillance of criminal activity hot spots with the creation of global exclusion zones. The agency creates an exclusion zone around a specific geographic region, such as one of known or suspected gang activity or drug trafficking area, to check for the presence of participants. If such a participant enters the zone, the data is sent to the designated Court and law enforcement personnel.

ACSC is available at no cost to either the Court or law enforcement agencies and STOP provides the necessary training to all authorized personnel at no cost.



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- Reports

VeriTracks's robust reporting capability generates more than 300 standard reports, which reflect near real-time data when the date and timeframe is current. VeriTracks stores each generated report in case it is needed in the future. These reports meet many reporting needs for our customers. However, if the Court needs adjustments to an existing report or a custom report, STOP can develop it at no additional cost.

The Court maintains control over the access to reports for each authorized user. For example, first line supervising officers usually do not need the same type of data as a program manager. Consequently, the Court may choose to restrict the access of supervising officers to only those reports they need to document their management of their caseload.

Here's a brief overview of the functionality available through VeriTracks.

- Secure, 100 percent web-based monitoring application
- The Court does not download or install any software onto its IT network or individual computers
- Accessible 24 hours a day, 365 days per year using any computer, smart phone or tablet with a high-speed Internet connection
- Secure repository for all participant information, such as name, address(s), phone number(s), physical characteristics, risk level, vehicle information, etc., which can be updated at any time
- Receives and securely stores all GPS and RF monitoring data, and immediately distributes event notifications to designated recipient(s) using email, fax or text message
- Authorized users create, assign and edit customized monitoring requirements for every participant is his/her caseload, such as curfews, Check-Ns or zones
- Authorized users add free-form narrative notes about an event or address, which become part of the participant's permanent record in VeriTracks
- View GPS location points on maps provided by Google Maps™, which has the same robust functionality as the commercial version (e.g., multiple map views, zooming into and out map views, panning across the map, etc.)
- Control the display of GPS location points using "play," "fast forward" and "rewind" buttons, as well as speed up or slow down the rate at which the point display on the map
- Reports database contains more than 300 reports
- VeriTracks stores a copy of every report generated in case it is needed in the future
- STOP's report writing team can create custom reports for any customer at no additional cost

E. Vendor must offer flexibility between services to allow Juvenile Court to adjust levels of monitoring with each program, as well as between programs.

STOP's participant monitoring system allows extensive customization and adjusting the intensity level of monitoring. BLUtag is usually considered a higher level of monitoring and usually used on participants needing more structure and accountability checks. As an enhanced RF functionality device, BLU+ allows the Court to more closely monitor certain movements of the participant outside of his/her home. For those participants needing help to ensure they arrive home at a certain time and remain home, BLUband meets that need. Because STOP is the original equipment manufacturer of the proposed hardware, the Court-authorized personnel can easily increase or decrease the intensity of supervision through graduated sanctions. All of the equipment works with VeriTracks and all equipment is assigned and un-

assigned through VeriTracks, making the process of increasing or decreasing levels of supervision a streamlined process.

We know the importance of having immediate access to historical monitoring data and its relation to sanctions and a participant's compliance. Our software development team can develop an Application Programming Interface (API) to download historical participant monitoring data from the Court's previous vendor's system. We work with the previous vendor to correctly map fields in the old system to VeriTracks. An API is also used when customers partner with local law enforcement agencies and need to compare the locations of reported crimes to the locations and movements of participants. The API is tested extensively before launching to ensure its security and stability. Our software development team also works with secure FTPs if that is a better option for the customer.

ShadowTrack offers another level of supervision for the Court as a voice verification system. Even though the application is not part of VeriTracks, our software development team can create an API to map certain fields from VeriTracks to ShadowTrack and vice versa, which creates a seamless interface for Court-authorized personnel.

F. Services must be expandable according to needs and funding availability.

As the original equipment manufacturer, STOP has the ability to quickly provide equipment to the Court to meet an increasing enrollment in the program. The servers on which VeriTracks is stored has more than ample capacity to accommodate any increases in the Court's program without degrading speed and functionality. Today with more than 500 customers who operate programs with an average daily population ranging from as few as five participants to more than 7,500, we have the capacity to add significantly more participants in VeriTracks.

Our Monitoring Center service, where STOP employees receive event notifications and manage the events by following the Court-provided protocols, is customizable to meet the Court's evolving needs. The Monitoring Center service is handled through our Solutions Center, which provides technical support 24 hours a day, 365 days per year in addition to participant event management. Should the Court need to adjust the Monitoring Center service, we can implement any needed changes within 24 hours.

We have customers using our Monitoring Center for only designated events, such as equipment tampers, 24 hours day, 365 days per year. We also have customers using our Monitoring Center service only during off-duty hours, weekends and holidays. Whatever adjustments the Court needs to the Monitoring Center service, we can provide the service.

G. The vendor must have the ability to follow up on any violations with a personal call back to the offender's home to verify/correct the violation or problem situation.

Our Solutions Center is staffed with STOP employees on a 24-hour a day basis 365 days per year. Our skilled and knowledgeable Technicians provide live Monitoring Center service and live technical support to our customers. For the Monitoring Center service, our Technicians receive event notifications as required by the Court and manage the events by following the Court-provided protocols, which can include voice communication with the supervising officer, participant and/or other Court-identified individuals. Our Technicians add free-form narrative notes about the event, which becomes part of the



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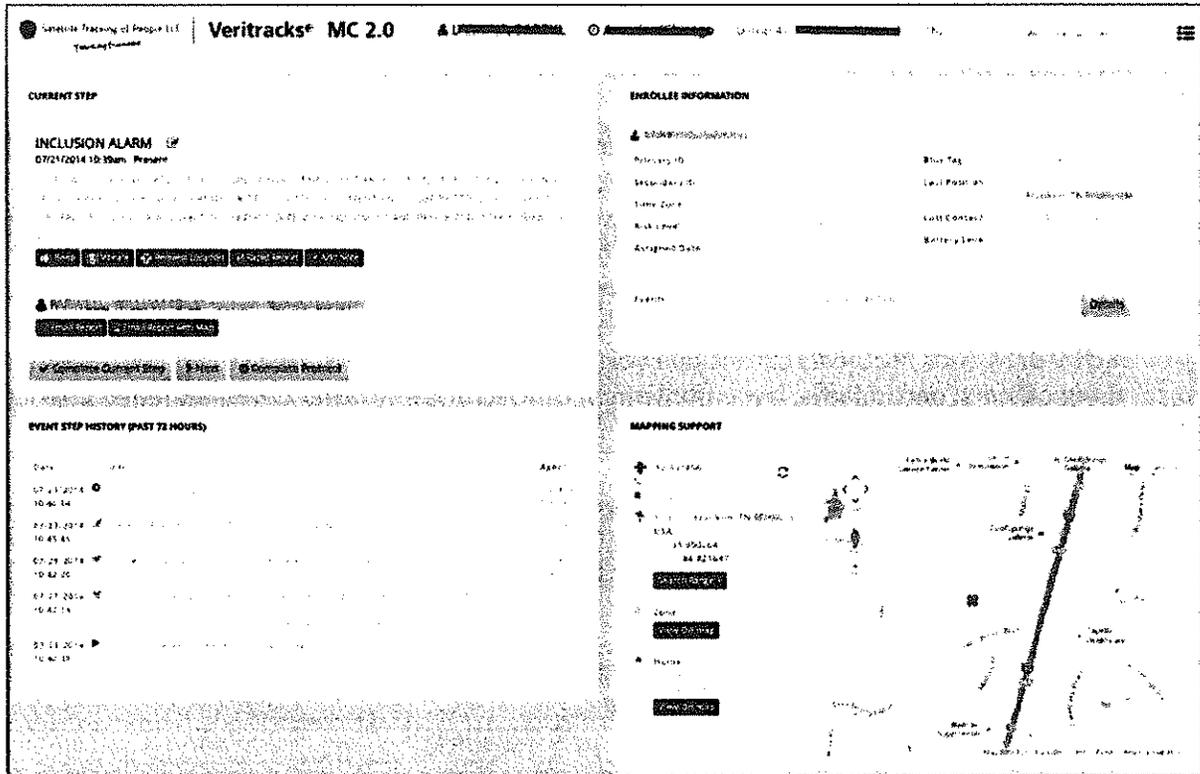
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participant's permanent record in VeriTracks. These notes are available for review by the supervising officer and he/she can add to the note about the event.

The Monitoring Center service is customizable to meet the Court's evolving needs throughout the life of the contract. For example, our Technicians can receive notification of certain events, such as low battery condition and tampers, or all events. The service can also be restricted to certain times of the day and/or days of the week. For example, our Technicians receive event notifications during overnight hours Monday through Friday and 24 hours a day on weekends and holidays. Regardless of how the Court needs our Monitoring Center service, our Technicians manage all events by following the protocols provided by the Court. Protocols can include voice communication with, email to and/or text message to supervising officers, participants, law enforcement officials and any other Court-identified individual(s).

Lock of By	Initiative	Organization	Agent	Schema	Event Monitor Time	Duration	Status	Current Step
	Low Battery	SECURUS	SECURUS	SECURUS	03/06/2014 7:05:46am to 7:05:46am	0:00:00	In Progress	Low Battery
	Low Battery	SECURUS	SECURUS	SECURUS	03/06/2014 8:37:17am to 8:37:17am	0:00:00	In Progress	Low Battery
	Low Battery	SECURUS	SECURUS	SECURUS	03/06/2014 8:54:34am to 8:54:34am	0:00:00	In Progress	Low Battery
	Low Battery	SECURUS	SECURUS	SECURUS	03/07/2014 9:30:43pm to 9:30:43pm	0:00:00	In Progress	Low Battery
	Low Battery	SECURUS	SECURUS	SECURUS	03/07/2014 4:01:04am to 4:01:04am	0:00:00	In Progress	Low Battery
	Low Battery	SECURUS	SECURUS	SECURUS	03/07/2014 9:28:15pm to 9:28:15pm	0:00:00	In Progress	Low Battery
	Low Battery	SECURUS	SECURUS	SECURUS	03/07/2014 6:30:02pm to 6:30:02pm	0:00:00	In Progress	Low Battery

This is a chronological listing of the events our Solutions Center is managing. It lists the event, the participant, the supervising officer, the location and the first step in managing the event. Click on "Lock" (see red rectangle) to begin managing the event.



The Monitoring Center component in VeriTracks provides step-by-step instructions for our Technician to follow to successfully manage any event. Protocols are provided by the Court and can be adjusted at any time to meet its evolving needs.

- H. *The vendor will notify the Court in a timely manner via e-mail of any violations with the Voice Verification, Radio Frequency with Cell and GPS systems.*

When VeriTracks receives event notifications from BLUhome, BLU+ and BLUtag, it immediately forwards the notification to the designated recipient(s) using email, fax or text message. When ShadowTrack recognizes a failed voice verification, it immediately notifies the designated recipient(s) of the failure using email and text message. Recipients of event notifications choose how they want to receive the notifications, but those choices must comply with any requirements established by the Court. For example, if the Court requires all tamper event notifications to be received through text message 24 hours a day, a recipient cannot alter his/her receipt of tamper notifications. This automated notification through VeriTracks is the default method STOP uses to notify Court personnel of violations.

- I. *The vendor must be easily accessible to report any changes, terminations, etc., in the daily monitoring of juveniles under home confinement.*

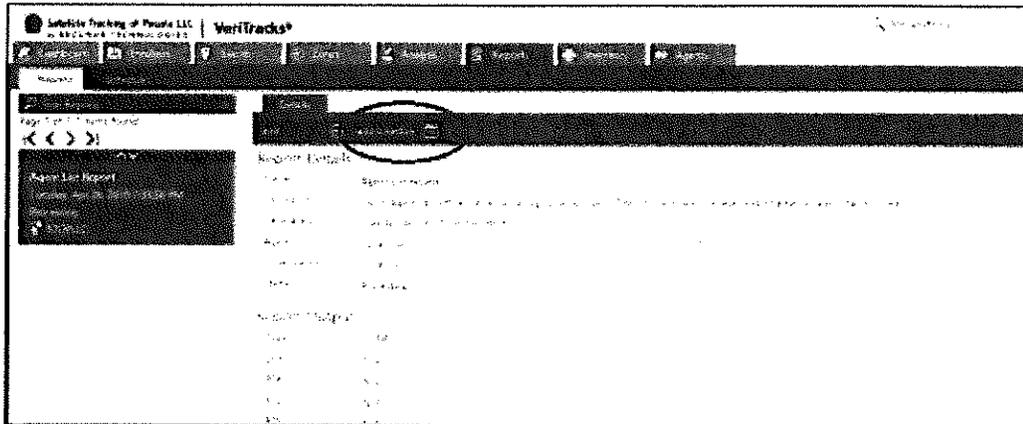
The Reports Tile in VeriTracks is the gateway to the reports database, which contains more than 300 reports to meet the reporting needs of our customers. VeriTracks automatically stores a copy of every generated report in case it is needed in the future. Reports can be filtered and sorted by any field and can be printed from the screen. They can also be downloaded into several common formats, including Word, Excel and PDF.



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Court-authorized personnel can login to VeriTracks to generate needed reports about the daily population in the Court's community supervision program. Court-authorized personnel can also have VeriTracks automatically generate the reports and email the report to designated recipient(s). They simply schedule it while in the Reports Tile. VeriTracks automatically stores a copy of all generated reports in case they are needed in the future.



Court-authorized personnel can schedule a report(s) to automatically deliver to their email In-box at a certain time and on a certain day(s) of the week.

- J. *The vendor shall deliver any necessary monitoring equipment within 24 hours of being informed of a referral at no additional cost. Such equipment should allow for easy identification of the juvenile being monitored and should be tamper proof. Juvenile Court shall not assume any liability for vendor's equipment.*

STOP is the original equipment manufacturer of BLUband, BLUhome, BLU+, BLUbox and BLUtag. Our employees manufacture the equipment in our Houston, Texas, headquarters. Because we control all aspects of manufacturing, we can quickly increase the rate at which any given piece of equipment is manufactured in order to meet customer needs due to last-minute surges in enrollment or other reasons.

Before shipping any equipment to the Court, our manufacturing team places it into the Court's equipment database in VeriTracks. This allows Court personnel can easily and quickly assign it to a participant as soon as the equipment delivers to the Court.

All equipment orders are automatically entered into our ticketing/inventory system for easy tracking and ensuring timely processing. Our standard procedure is to process and ship all orders within 24 hours of receipt Monday through Friday (except holidays) 8 a.m. to 3 p.m. Central Time. Standard shipping is two-day air delivery. Our dedicated Account Manager tracks equipment orders for the Court and ensures orders are received and shipped to delivery on time. We can ship equipment for next-day delivery when requested by the Court at no additional cost.

All of the proposed hardware is tamper-proof and each immediately detects and records instances of tampering. BLU+ and BLUtag immediately report tampering to VeriTracks using nationwide 3G cellular service. BLUhome immediately reports tampering to itself and if BLUband is tampered with while inside BLUhome's RF signal range. If tampering to BLUband occurs outside of BLUhome's RF signal range,

BLUband records the tamper event and reports it to BLUhome when the participant returns home. BLUbox records tamper events and reports them to BLU+ when the participant returns home.

STOP acknowledges and understands the Court is not responsible for any equipment used in the Court's community supervision program. STOP offers a no-questions-asked return policy, which means Court-authorized personnel can return any piece of equipment to STOP at any time during the life of the contract without providing an explanation for the return. To return equipment, simply contact our Solutions Center for a return shipping label, which is emailed to the requester. While we do not require any explanation to be given when returning a piece of equipment, if a piece of equipment does not work as expected, we ask the Court provide a brief description of the issue and the equipment's serial number. By giving this information to use, our manufacturing department can easily identify the piece of returned equipment, so it can be set aside for additional testing.

STOP also offers an optional re-usable strap for participants classified as high risk. The BLUtag Tough Strap works in conjunction with BLUtag's existing hypoallergenic industrial-grade thermoplastic rubber strap that is lined with a fiber optic cable. The dual strap assembly provides multiple levels of tamper detection. It is cleaned using the same technique to clean the BLUtag device: thoroughly cleaning it with isopropyl alcohol.

The features of the BLUtag Tough Strap are:

- Lined with 1-mm thick stainless steel for extra security and ruggedness
- Covered in hypoallergenic protective thermoplastic material
- Available in five sizes, all pre-shaped for easy installation
- Install with any existing BLUtag device
- Security screws and tamper-proof covers attach the strap to the device
- Shell, straps and security screws are re-usable and sanitized using isopropyl alcohol
- Tamper-proof covers are designed for one-time use and easily removed with the screw driver



The BLUtag Tough Strap is lined with a 1-mm thick stainless steel for extra security and ruggedness. It works with the existing strap to provide multiple levels of tamper detection.

The Court purchases the BLUtag Tough Strap and pricing is detailed on our pricing sheet in Section 3. The cost of the BLUtag Tough Strap starter kit includes one set of five strap sizes, the exterior shell covering the front of BLUtag and the screws, covers and installation screw driver.



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- K. *Juvenile Court will provide the vendor any necessary information about the juvenile being monitored. Vendor will be responsible for the initial enrollment of the juvenile.*

Our Solutions Center Technicians have the ability to enroll participants into the Court's community supervision program. Our Technicians can input as much information about each participant into VeriTracks as the Court requires. Our dedicated Account Manager works with the Court to define the scope of this responsibility. If part of our Technicians' enrollment responsibilities is to assign equipment, it is ideal for step to occur when the supervising officer is ready to install the equipment around the participant's ankle and in the participant's home. This is because assigning equipment to a participant in VeriTracks is based on the equipment's serial number. Supervising officers can give the serial number of the piece of equipment to be installed around the participant's ankle and/or in the participant's home to the Technician at the time of installation.

- L. *Juvenile Court will have the final decision over all placements and terminations from the program. No additional rules or regulations will be placed on the youth other than those outline in the proposal unless otherwise approved by Juvenile Court.*

STOP acknowledges and understands the Court controls the program. The practical application of this means the Court alone determines which participants to enroll in the program, how long any given participant stays in the program and when a given participant is removed from the program.

- M. *The vendor must have the capacity to provide Juvenile Court with reports on the youth. Such reports should include the youth's performance in the program as well as total number of contacts with the youth.*

VeriTracks automatically generates and emails a Daily Summary report to all Court-authorized personnel with a caseload. The report lists the recipient's caseload participants who generated violations and events during the previous 36 hours. The list is in alphabetical order of the participant's name and an individual participant's events are listed in chronological order.

If the Daily Summary report does not meet the Court's need for each participant's monitoring activities, the Reports Tile in VeriTracks contains more than 300 existing reports that meet our customers' reporting needs. There are quite a few events-related reports that may fulfill the Court's reporting need for a participant's program activities.

If the Court needs an existing report edited to meet its evolving reporting needs, our report writing team can create and launch the report after the Court approves the content and the layout of the report. VeriTracks stores a copy of all generated reports in case they are needed at some point in the future. All reports in VeriTracks can be filtered and sorted on any field and reflect date- and time-sensitive conditions. Court-authorized personnel can download reports into common formats, such as Word, Excel and PDF.

Court-authorized personnel can have VeriTracks automatically generate the reports and email the report to designated recipient(s). They simply schedule it while in the Reports Tile. The following pages contain is a listing of some of the most commonly generated reports with a brief description of the report's content.

REPORT_NAME	REPORT_DESC
Agency Hierarchy List	Excel report showing state, region, district and agency levels.
Agent Access Report	Shows agents with their agency access and the privileges they have within that agency.
Agent Assignment Count by Risk Level	Shows agents listed by agency with total enrollees for each risk level.
Agent Case Load Capacity Report (RL) Export	List of offices by agent showing agent's number of enrolled enrollees, active enrollees, passive enrollees, and capacity. This also includes the agency, region, and report totals. This report is based on the offender's risk level. Export to Excel.
Agent Case Load by Risk Level Report	Shows agent with total enrollees for each risk level.
Agent Enrollee List Export	Excel report shows the enrollee's agency, the agent of record, and the enrollee's name with whether they are currently assigned.
Agent List Report	List of agents by office with email and phone numbers. Filters for enrollee risk level and whether an agent has enrollees or not.
Agent Load Detail	List of enrollees for each agent showing enrollee name, device number, and start date of the assignment.
Agent Load Summary	List of cases for each agent showing total enrollees per agent, office, and the report.
Agent Login Log Detailed Report	List of days showing date and time of login, agent login name, status of login, agent's agency, and agent's name.
Agent Missing Email Address Report	Shows agents who are missing either primary and/or secondary email addresses. Output is Excel.
Agent Notification Report	Shows notifications that an agent is set up for, including method of notification and the notification type - active, passive, hybrid or risk level related.
Agent Reporting	Shows frequency of reports run by agents, grouped by report and totaled by agent. Has the option to show/hide the details (date run).
Agent Visit Check List	Shows basic enrollee profile information with enrollee schedules and a form for the agent to complete.
BLU+ Caseload Daily Event Report	Daily report by enrollee showing agency, agent of record, enrollee address, enrollee primary phone, battery status (voltage), schedules and events for the previous 24 hours.
BLUbox Assignment Report	List of devices showing its current device group, enrollee, and agent whether or not the device is assigned.
BLUbox Enter Report	List of BLUboxes showing the device number, enrollee name, event, start date and time, end date and time, duration of event, and the BLUbox name that has the enter.
BLUbox Status List	List of offices showing BLUbox ID, current assignment status, last contact date, BLUbox status message, BLUtag ID, and BLUbox status message.
BLUhome Guest Event Report	Displays Guest events only with date/time, event and event device.
BLUtag Inventory Enrollment Rate	Shows BLUtag Inventory enrolled counts, available counts and the enrollment rate as a percentage.
Case Load Summary	List of offices showing agent, agent case load, office case load, number of unassigned BLUtag and BLUband, and number of office total BLUtag and BLUband.
Case Load Summary Hierarchy	List of offices by hierarchy showing agent, agent case load, office case load, number of unassigned inventory, and number of office total inventory.
Critical Open Events Report	List of enrollees by office who have either an open bracelet strap, low battery, or message gap event listing the event and event time.
Curfew Violation Report	List of enrollees by agency showing the count of curfew violations with a duration of zero to two, two to twenty-four, and twenty-four plus hours.
Daily Enrollment Export Report (Month)	Excel report shows daily enrollment. When future dates are selected, the report show the last day's enrollment.
Device Agency History Report	List of devices showing the device agency history.
Device Assignment	Shows a list of devices with the office the device is in, the enrollee the device is assigned to, assignment start and end dates, and device status.
Device Assignment Change Report	Shows changes in device assignment (assigned or unassigned only) by agent for the current date.
Device Assignment Usage	List of offices showing enrollees enrolled during the specified time, enrollee's list of devices, and enrollee's start and end date on each device.



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Device Available Inventory	Shows only available devices with device's agency, mode, assignment, and status.
Device Census Report	List of offices showing total assignments and daily assignments and unassignments summarized for each agency for the selected time frame.
Device Enrollment/Unenrollment Report	List of offices by agent and enrollee showing the device type, device id, start date, end date, and reason for change.
Device History Report	List of offices by device showing date of transaction, agent name, enrollee name, device status, and transaction type.
Device Inventory	List of devices showing device's ori, device mode, device assignment, device status.
Device Inventory Age	Shows agency, product, device ID, inventory date, manufactured date, and current status by agency. Output is Excel.
Device Inventory Summary by Agency	Shows the number of devices by product with their status summarized by agency.
Device Last Address Report	List of devices showing their status, last contact, last assigned enrollee, last approximate address, enrollee address, and enrollee address.
Device Usage Rate Report (BLUbox)	Shows the date, total devices, total BLUtags and BLUboxes, enrolled total, enrolled BLUtags and BLUboxes, and enrollment rates for the previous month. Report does not include Needs Repair, Unrecoverable or Unavailable.
Device Usage Rate Report (BLUhome)	Shows the date, total devices, total BLUtags and BLUhomes, enrolled total, enrolled BLUtags and BLUhomes, and enrollment rates. Report does not include Needs Repair, Unrecoverable or Unavailable.
Devices Assigned Export	Shows agency, agent, enrollee, device ID, device product name, BLUhome ID and BLUhome wireless. Output is Excel.
EID Reservation User Report	The Electronic In-Home Detention User Report shows a count and percentage of current reservations by authority that were reserved during the specified time.
Enrollee Active Devices Report	List by agency of active enrollee's device and agent and the total number of active enrollees per office, region, and the report.
Enrollee Address Export	Shows address information for enrollees whose address has been updated within the selected month. Output is Excel.
Enrollee Address by Zipcode Report	List of offices by enrollee showing the enrollee's addresses based on the zipcode selected.
Enrollee Agent List With Risk Level	List of offices showing enrollee and their department of corrections number, selected Risk Level, assignment status by Agent.
Enrollee Agent List with Risk Level Export	Excel report showing region, agency, enrollee, agent of record, enrollee assignment status.
Enrollee Assignment Data Export	List of enrollment information by enrollee showing enrollee last name, first name, primary number, assignment start date, assignment end date, and device number.
Enrollee Assignment Duration Summary	List of enrollees showing if they currently assigned to a device, their number of device assignments, their duration on devices, their average time on a device.
Enrollee Assignment Status Report	Shows any assignment changes during the selected date filters.
Enrollee Assignment Summary	List of offices by agent showing enrollee name, enrollee's device history, duration start and end date on each device, and summary of enrollee's assignment history.
Enrollee Assignments in Date Range	Shows enrollee assignments in the specified date range with assigned devices and dates. Output is Excel.
Enrollee Charging 24 Hours Report	Shows how much time the enrollee has spent charging their device in the last 24 hours.
Enrollee Charging Frequency Report	Shows whether enrollees are in compliance with charging requirements. Enrollees in red are not in compliance with selected charging duration and frequency.
Enrollee Charging Report	Shows charging events and battery levels for the selected time frame. YOU MUST SELECT AN ENROLLEE. Output is Excel.
Enrollee Contact Report	Shows an enrollee's contacts including the device that sent the contact, device id, contact date, total valid track points/total track points, battery level, and the number of commands sent (if any).
Enrollee Current Assignment Invoice Report	Invoice for a specified enrollee listing the invoice number, date, amount, and invoice details.
Enrollee Current Contact and Battery Report	Shows enrollees, their devices, last device contact, last GPS contact and current battery voltage.

Enrollee Current Enrollment without Assignment	Shows enrollees who are currently enrolled but have no device assigned.
Enrollee Daily Event Report	List of enrollees showing their agency, agent, address, phone, zones, schedules, any power loss, movement, bracelet strap, enter events, and the event information.
Enrollee Data Entry	List of offices showing enrollee's and their information.
Enrollee Data Export	Shows enrollees with their enrollee id, name, primary number, secondary number, supervision begin and end date, current enrollment, risk level, any marks or tattoos, agency code, agency, and their agent's name, login, and timezone.
Enrollee Data Load Report	List of enrollees showing enrollee's device type, device id, contact date, number of track points, battery level, and commands.
Enrollee Device Assignment Change Report	Shows enrollee with all the devices that have been assigned to them with assignment and unassignment dates, total days on device, unassignment reason, product and device ID.
Enrollee Enrollment Dates, Schedules and Events	Shows enrollee's events, zones and schedules, event start and stop dates and confirmation date by enrollee with agent.
Enrollee Event Daily Report	Shows events ordered by Agent of Record showing events for the previous day.
Enrollee Event Export	Shows enrollee, supervision begin and end dates, current assignment dates, current risk level, agent of record, event ID, event start and stop dates, event duration, and confirmation date (if any). Output is Excel.
Enrollee Event Notification Report	List of notifications sent about specified enrollee showing type of event, e-mail address notification was sent to, e-mail recipient, date and time of e-mail.
Enrollee Event Report	List of offices by enrollee showing enrollee's event id, event name, start and stop date of event, and if the event was confirmed.
Enrollee Event Report (MC Notes)	Shows events, Monitoring Center protocol name, Monitoring Center notes for the event by enrollee.
Enrollee Event Summary Export	Shows enrollees with primary ID, secondary ID, enrollment begin and end dates, events summarized by event name, event duration and number of occurrences.
Enrollee Event Tabbed Export Report (Select)	Shows enrollees events within selected date range (1 week) or events that are currently open for battery, 911 exclusion, shielding, jamming and master tamper events on three tabs.
Enrollee Event and Notes Report	This report only shows events that have notes. List of events with related zone information, start and stop date of event, schedule and event related notes by agent of record for each selected enrollee.
Enrollee Event and Zones Report	List of events with related zone information, start and stop date of event, schedule and event related notes by agent of record for each selected enrollee.
Enrollee Events Concurrent with Global Exclusion Zones	List of enrollees by agency showing their events that occurred while in a global exclusion zone violation and the start and stop date of that event.
Enrollee Events Summary Table	List of offices by enrollee showing specific event violation, number of times violated, number of other violations, and total number of violations.
Enrollee Last Contact Report	List of assigned enrollees whose devices have not called or had GPS within the selected duration time period.
Enrollee List with Agency Export	Shows enrollee ID, primary ID, secondary ID and agency. This report is for use with Incident Report with ID. This report only shows active enrollees.
Enrollee Notes Report	Shows all selected enrollees with their risk level, agent of record and profile notes in date order.
Enrollee Profile Report	List of offices showing enrollee's information, zones, BLUhome schedules, BLUbox groups, and enrollee contract.
Enrollee Report	List of offices showing assigned enrollee's, their home and work address, their agent, and their department of corrections number.
Enrollee Risk Level Export	Shows enrollees, their current risk level, enrollment dates and whether they are active or not. Output is Excel.
Enrollee Risk Level Report	Shows enrollees, their current risk level, enrollment dates and whether they are active or not. This report allows selection of multiple risk levels.
Enrollee Schedule Report	List of enrollee(s) by agent showing their schedule item, type of schedule and schedule details.
Enrollee Total List Export	Shows agency, enrollee, agent, current risk level, tracking unit, and assignment start and end dates for all enrollees ever assigned to a device.



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Enrollee Track Address Report	Shows location information for areas an enrollee visits. NOTE: This report may take up to one to two minutes per day of data requested to complete. Please be patient.
Enrollee Unassignment Reason	List of offices showing the reason a particular enrollee was unassigned during the specified time.
Enrollee Visit Address Report	Shows a selected enrollee with address, duration, number of points, start and end dates. Lines are color coded.
Enrollee Zone Assignment Report	List of offices by agent and enrollee showing enrollee's zone information including zone type, how many schedules zone is applied to, and zone name.
Enrollee Zone Count Report	List of agents showing their active enrollees and the total number of zones, number of inclusion zones, and number of exclusion zones for each enrollee.
Enrollee Zone Map	Shows enrollee with all zone maps by zone name
Enrollment Deactivation Date Report	Enrollees on this report require manual action. Either the Supervision End Date needs to be extended and/or the offender needs to be unassigned in the coming week.
Enrollment Duration Report	Shows enrollees with their assignment begin and end dates, the total assigned days. This report has the option to suppress the details.
Enrollment History Summary	List of enrollees showing their first enrollment, last unenrollment, and the number of times they have been enrolled.
Enrollment History Summary Data Export	Shows enrollees with their first assignment, last assignment, and the number of times they have been assigned in a Excel data export format.
Enrollment Report	List of agents in each office and what enrollee's they supervise showing enrollment date, enrollee name, enrollee device id, enrollee department of corrections number, and social security number.
Equipment	List of offices showing the device number, enrollee assigned to that device, and enrollee's agent, and total number of devices and assigned devices.
Event Transitions - Delete and Add	Excel output with two tabs - deleted client event transitions and additional client event transitions.
Events (Select) Export	Excel report showing agency, enrollee, agent, event ID, event name, start and stop dates and duration for selected date range. Selected events are 1,10,13,20,34,36,38,40,46,48,56,57,58,59,60, 61,109,124,196,371,381,383,385,387,1003,1005,1007).
Events by Agent	List of enrollees by office and agent showing the enrollee's event information including event id, event type, event name, start date and time, and end date and time.
Global Exclusion Zone Report	List of enrollees by agency showing their global zone violations by zone name, and the start and stop date of the violation.
Law Enforcement Agents Login Report	List of agents who have not logged in for the last 90 days or never logged in. Output is Excel.
Monitored Event Audit Report (BLUhome)	Shows monitored events with BLUhome monitored events summarized by hour for the selected date range with graph by region.
Monitored Event Audit Summary Report (BLUbox)	Shows monitored events and BLUbox monitored events summarized by hour of the day for the selected date range with graph.
Monitored Event Audit Summary Report (BLUhome)	Shows monitored events and BLUhome monitored events summarized by hour of the day for the selected date range with graph.
Monitored Event Summary Report	List of enrollees who have monitored events, the count of that specific event, the enrollee's total count of monitored events, and then agency, region, and state's total counts of monitored events.
Monitoring Average Completion Time (Week)	Shows monitored events with enrollee, agent, agency, start and end times for events and monitoring. Excel only output with two tabs, Detail Data and Summary.
Monthly Enrollment with Risk Level	Shows enrollees and their risk level and agent, totaled by risk level, agency and region. Has option to show or hide details and select risk levels.
Monthly Event Data Export	Shows events with event start, event stop, event clear, monitored event start, and monitored event complete dates with event name, protocol description, and total monitoring duration and wait times. Output is Excel.
Notification	List of agents showing the number of alerts sent per agent, total number of alerts per alarm type, and total number of alerts received by that office.
Notification Summary Report by Agency	Shows notifications sent via email to agents, summarized by event short name and totaled by agency, region and state.

Notification Summary by Enrollee	List of offices showing the number of notifications sent during specified month by enrollee, percentage for each enrollee in the office and all the offices in that database combined.
Notification Summary by Event Type	List of offices showing the number of notifications sent during specified month, number of notifications generated for each event type for month, and total number sent to that office.
Open Events By Office	List of offices showing enrollees with open violations, their agent, start time of event, type of event, and number of open events out of the total number for that office.
Open Events Confirmed	List of offices showing enrollees with open violations, their agent, start time of event, time of event confirmations by agent, and any agent notes about event.
Open Events Unconfirmed	List of offices showing enrollees with open violations that have not been confirmed by agent, agent name, start time of event, and type of event.
Planning Report - Enrollment	Shows select details about enrollees whose Enrollment Begin Date from the Enrollment Entry Profile falls within the select dates.
Planning Report - Unenrollment	Shows select details about enrollees whose Enrollment End Date from the Enrollment Entry Profile falls within the select dates.
Unutilized BLUbox Report	Shows all BLUboxes that are unassigned including those that belong to a group with no active enrollees.
User Account Login Report	Shows user accounts that have access and their last login date, total login count, and login count for the last 180 days.
User Notification History Report	Shows users by agency and their notifications with My Agency, My Offenders, and start and end dates for the notification.
User Status and Privilege Report	Shows user status, privileges and login. Output is Excel.
Violation Grace Period	Lists the violation grace periods.
Weekly Violation Report	Excel report showing Agency, Region, Agent, Offender, violation name and count, and total violations greater than 5 minutes and less than 5 minutes. Violations do not include On Charger or Press Button.
Zone Address Report	List of offices by enrollee showing enrollee name, zone type, zone name, zone address, and number of each zone type.
Zone Distance Report	List of zones, enrollees to whom the zone is assigned, and their supervising officer, for any zone the size of the selected parameter or smaller. The report is organized by agency.
Zone Enrollee Report	Shows zone code, zone name, agent who created the zone, and enrollee assigned to the zone, enrollee device ID. Filters for zone type and category.
Zone Owner Export Report	List of offices showing zone name, zone owner, agency, the number of enrollees assigned, shape, type and style by zone. Output is Excel.
Zone Report	List of offices showing zone name, agent who created the zone, and enrollee assigned to the zone.
Zone Usage Report	Shows zones with assigned enrollees. The report can be used to find out if a zone is not assigned to any enrollee as well as what enrollees are assigned.

N. *The vendor must have the capability to establish separate accounts for YSB and Children's Bureau.*

STOP can create two databases in VeriTracks for the Court's Youth Services Board program and the Children's Bureau program. Furthermore, we can submit separate invoices for each program for easier tracking of program-related expenses. Our Account Manager addresses this item during the Program Management phase of our Transition Plan. This helps ensure our internal infrastructure sets up the needed controls for billing the Court accurately every month.

O. *The vendor will be required to invoice Juvenile Court on a monthly basis for actual costs incurred during that period for each account. Invoices shall include reports identifying the individual charges with the corresponding case names, dates of program entry, date terminated, total chargeable days and costs. Reports shall list the Voice Verification, Radio Frequency with Cell and the GPS programs separately. The invoice period shall constitute only those days within each respective month.*

A standard business for STOP since its inception is invoicing customers only for those monitoring devices installed around a participant's ankle and in use. We do not invoice customers for their on-site inventory



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of equipment and consumables. We invoice customers for the charges incurred during the previous month and submit invoices by the 10th of the month.

Our invoices are emailed to the Court-designated recipient(s) as both a PDF and an Excel spreadsheet. The first page in the spreadsheet is a summary of all the charges for the preceding month. The following pages provide all of the detail, including a breakdown of charges by type of equipment. The last section details the participants monitored during the previous month and lists the start- and end-date of each participant's enrollment in the Court's program.

P. The vendor may be required to provide product demonstrations at Juvenile Court.

STOP strongly supports an Agency's right to a demonstration of the vendor's proposed system. We also strongly support an Agency's right to test the vendor's proposed system to make sure it performs as described. Should the Court determine a demonstration of our proposed system is needed and/or wanted, we will gladly have at least one person lead a demonstration of our proposed system and bring the proposed equipment so the Evaluation Committee members can handle it themselves.

Q. The vendor shall provide training for Juvenile Court staff.

Training is a critically important foundational component to any supervision program. This is why we offer multiple types of formal training and numerous types of informal and self-paced trainings. We provide all training for the Court at no additional cost. This includes initial, refresher, follow up and new officer trainings. We provide the training guides, equipment and access to our secure web-based monitoring application. The Court provides the location(s) for the training, Internet access and a computer, laptop or tablet to every trainee.

We partner with the Court to ensure our training courses meet its needs and all identified personnel receive training. We can make adjustments to our standard curriculum to meet the Court's evolving needs at any time during the life of the contract. We know the importance of receiving training in a timely manner and our designated Account Manager works closely with the Court Program Manager to ensure training occurs in a timely and at a mutually-agreeable date, time and location. If a live on-site training is not possible, a live online webinar training may be a viable alternative.

Our trainers are knowledgeable and experienced STOP employees with years of experience in adult education and training. Because our trainers have been with us for years, they have extensive knowledge of our hardware and software and possess a deep understanding customer needs and expectations.

Initial training usually takes place on-site and requires a 2-day commitment to cover our GPS and RF equipment and the voice verification system. Our comprehensive initial training course covers all aspects of our monitoring system, including enrolling/un-enrolling; creating, assigning and editing zones and Check-Ns; understanding monitoring data and viewing it in multiple display modes; interpreting notifications and reports; determining the participant's current location; and troubleshooting. Our training courses take a hands-on approach, so trainees use BLUtag, BLUband, BLUhome, BLU+, BLUbox and VeriTracks to explore the features and functionality of each component and build the trainees' confidence with our monitoring system.

At the end of the first day, trainees take their equipment home and are encouraged to violate the terms of their supervision they created while in class. For example, if a trainee created an inclusion zone around his/her home, he/she should arrive late or leave early. This allows them to see how VeriTracks distributes event notifications, as well as how to login to confirm or close the event and add free-form notes.

▪ *Additional training resources*

Our Solutions Center Technicians are a great resource for supervising officers if they have questions about our hardware or software. Our Technicians often lead mini one-on-one training sessions using the GoToWebinar® application. This allows supervising officers to view the Technician's monitor and see exactly how to perform a particular task. It is an effective means to quickly increase an officer's knowledge.

We also provide Proactive Customer Assistance for the first 120 contract days. This value-added service is an option should the Court want it and is available at no additional charge. Our Tier II Solutions Center Technicians, who are more experienced, review each supervising officer's Daily Summary report and looks for recurring or unusual events. If one is discovered, our Technician contacts the supervising officer to discuss what may cause it and ways to resolve it. Many times the solution is simple: edit a curfew; adjust the location or shape of a zone; edit the schedule for a Check-N or zone; etc. This intensive support allows new officers to gain confidence with our system on an accelerated basis.

STOP hosts an annual Training Institute, which provides intensive training session on our system. The event allows our executive management team and hardware and software engineers to hear compliments, suggestions and concerns directly from our customers. We use this time as an additional means of communicating with our customers about upcoming new functionality, equipment and services. The Training Institute also has breakout sessions focused on specific topics or functionality of our system. Our customers value this event because they get to learn how other agencies use our system and its functionality. We have hosted this event since 2006 and our customers consistently give it high marks for its content.

R. *Costs should be identified as either a flat or fixed rate per participant per day.*

STOP's pricing is a fixed-rate per participant per day. Our price includes many items other vendors charge separately for or the per day rate includes a set number of something. Following is a list of everything included in our fixed-rate per participant per day rate.

- One BLUtag, BLU+ or BLUband device securely attached around the participant's ankle and in use
- Use of BLUbox with BLU+, BLUhome with BLUband and optional use of BLUbox or BLUhome with BLUtag
- BLUtag or BLU+ charging coupler (BLUtag offers two types: the standard version or one for cars, which plugs into the cigarette lighter outlet)
- Monitoring Center service - our Solutions Center Technicians receive event notifications and manage them by following the protocols provided by the Court.
- Unlimited consumables: strap, strap clips, bridge clips, top caps and u-clips
- One Officer Kit with all necessary tools: two-piece strap cutting kit, strap cutters and bridge clip removal tool (at the rate of one per supervising officer)



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- 20 percent on-site inventory of spare equipment not currently installed on participants (or the negotiated percentage or number of devices)
- Maintenance, repair and/or replacement on all equipment
- Lifetime warranty and no-questions-asked return policy on all equipment
- Shipping to and from all Court locations
- Proactive Customer Assistance, if the Court chooses to use it
- Unlimited data transmissions from BLUtag, BLU+ and BLUhome to VeriTracks
- Unlimited access to VeriTracks, our secure and reliable internet-based monitoring application
- Unlimited notifications distributed by VeriTracks to the designated recipient(s) by email, fax or text message
- Access to the Automated Crime Scene Correlation functionality in VeriTracks by Court-authorized personnel (i.e., supervising officers and/or local law enforcement personnel)
- Ability to generate an unlimited number of standard reports in VeriTracks
- Development and implementation of custom reports in VeriTracks
- Unlimited Location Requests from VeriTracks to BLUtag or BLU+
- Upgrades and/or updates to hardware and software
- Unlimited access to technical support 24 hours a day, 365 days per year
- On-site or online training, including initial training, follow-up training (if necessary), refresher, ACSC and new functionality training
- STOP's Training Institute, an annual workshop for customers to interact with each other and STOP personnel, share best practices, participate in intensive training on the effective use of our monitoring system and learn about upcoming system upgrades and updates

b. Respondent's ability to meet/exceed the minimum requirements.

For more than 11 years, Satellite Tracking of People LLC (STOP) has provided GPS and RF participant monitoring equipment and services to government agencies across the U.S. This is the same equipment and services the Court requires in the this solicitation. More than 500 government agencies and independent service providers choose to contract with us and one of the reasons is how we routinely enhance the functionality of our system and the high level of customer service provider. Our customers use our participant monitoring system with adult and juvenile participants. Some of our earliest customers were juvenile probation departments.

Our proven and reliable participant monitoring system meets all of the requirements listed in the solicitation. We propose BLUband and BLUhome, which provides traditional RF monitoring functionality. This means BLUhome records and reports the date and time when the participant who has BLUband installed around his/her ankle enters and leaves BLUhome's RF signal range. We also propose BLU+ and BLUbox, which provides traditional RF monitoring functionality, but also provides customizable location confirmation outside of the participant's home. Supervising officers can create and assign three locations (i.e., Check-Ns) outside of the participant's home the participant must enter at a certain time(s) and on a certain date(s). Approximately 15 minutes before the enter date and time for Check-Ns and curfews, BLU+ begins receiving GPS location points. BLU+ immediately reports GPS location points to VeriTracks, our secure internet-based monitoring application. Because BLU+ handles all of the reporting,

it has the ability to immediately report equipment tamperers regardless of the participant's location. Traditional RF monitoring equipment cannot immediately report tampering incidents when they occur outside of the participant's home. This is a significant improvement to traditional RF monitoring equipment.

BLUtag is the device that launched STOP and the one-piece GPS monitoring device is in its seventh generation. It has been used by government agencies longer than any other one-piece GPS monitoring device. BLUtag's accuracy is unmatched with its 48-channel GPS receiver. This receiver allows the device to receive GPS location points from domestic and international satellites. The Enhanced Secondary Location Technology is more advanced than secondary location technologies offered by other vendors. While our ESLT incorporates cellular tower data, such as the strength of the signal, our proprietary algorithm uses historical participant location data to more accurately calculate the locations and movements of participants than those solely using cellular tower data. BLUtag also has the ability to not just report when it is not receiving GPS location points, but it has the ability to also reports a possible cause for BLUtag not receiving GPS location points, such as jamming the GSP signal with an illegal signam jamming unit or shielding BLUtag from receiving GPS signals.

The length of time a single charge powers a GPS monitoring device is another important aspect of this equipment. BLUtag's battery powers the device for 48+ hours on a single charge. Other vendors claim a single charge powers their device longer, but to achieve the longer timeframe the device does not receive GPS location points once every minute, it does not report compliance monitoring data at least once every 10 minutes and the device must be paired with a home-based receiver unit. BLUtag receives GPS location points once every minute and reports compliance monitoring data to VeriTracks at least once every 10 minutes and a home-based receiver is not needed for a single charge to power BLUtag for 48+ hours.

We are one of the few vendors who routinely enhance the functionality of their GPS and RF monitoring system. Enhancements are different than maintenance and correcting "bugs." Enhancements require software development and engineering teams to create software code to make the software operate in a different manner. It requires a significant investment of dollars and brain power. We embrace the opportunity to enhance our system to meet the needs of our custoemrs. We know the needs of customers evolves over time. Sometimes the evolatuion is slow and takes place over one year or more. Other times, the evolution is very quick and takes place in a compressed period of time. Regardless of how quickly the changes occur, we deliberately position ourselves to adjust to and meet these changes coming from our customers.

Another strength of STOP is our customer support. We assign a dedicated Account Manager to every customer and the Account Manager is the primary contact for the customer. The Account Manager is also the primary contact inside of STOP for the customers assigned to the Account Manager. Our Account Managers maintain regular communication with all of our customers. The proposed Account Manager for the Court has many years of experience managing participant supervision programs. While her professional experience prior to joining STOP involved primarily adult probation agencies, she brings a unique insight into juvenile justice issues.

We know the critical importance of training and because of this we provide customers with a variety of training resources. Our trainers lead live on-site training courses, such as initial, refresher, new officer and new functionality. We can also lead live online training for these same courses. We do, however,



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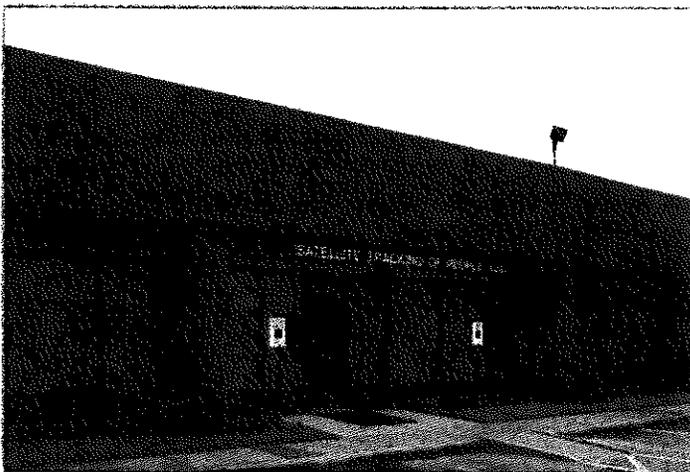
recommend initial training taking place on-site since the curriculum is based on trainees handling and using the actual hardware and software. In addition to these live training classes, our Training Department maintains a secure online library, which includes training guides, hints and tips cards, sample protocols and participant forms, topic-specific self-paced training videos and presentations from previous Training Institutes. When the Court has a training need, our Account Manager is the go-to person for coordinating it.

In addition to the Account Manager and our Training Department, our Solutions Center is another source of customer support. This service is staffed with STOP employees 24 hours a day, 365 days per year and is housed in our Houston, Texas, headquarters. These professionals provide technical support and Monitoring Center services every day of the year. The three-tier structure of the Solutions Center allows all customer inquiries to be answered in a timely manner.

For new customers, we offer Proactive Customer Assistance during the first 120 contract days. This value-added service is an option should the Court want it and is available at no additional charge. Our Tier II Solutions Center Technicians, who are more experienced, review each supervising officer's Daily Summary report and looks for recurring or unusual events. If one is discovered, our Technician contacts the supervising officer to discuss what may cause it and ways to resolve it. Many times the solution is simple: edit a curfew; adjust the location or shape of a zone; edit the schedule for a Check-N or zone; etc. This intensive support allows new officers to gain confidence with our system on an accelerated basis.

c. Respondent's qualifications to provide the required services.

SatelliteTracking of People LLC (STOP) is a unique provider in the community corrections industry due to



Our Houston, Texas, headquarters houses software and hardware development and maintenance, hardware assembly/shipping, technical support and Monitoring Center services, and administration/executive functions.

the experience of its founders. The group of professionals collectively had more than 100 years experience in the areas of private corrections, government operations and technology. Our founders came together in late 2004 to build a company providing a reliable participant monitoring system to meet not only the customer needs of today, but one with the ability to quickly adapt to meet the customer needs of tomorrow.

Because of our founders' knowledge and experience, the group had deep understanding and experience with the complexities of government agencies and how their operations linked with other agencies. Our founders also had extensive experience working with customers needing

to manage and comply with legislative mandates (often unfunded), Agency leadership changes that may impact the Agency's priorities, and helping to manage the expectations of these sometimes competing priorities.

The goal of our founders was build a company focused on customers and developing relationships with each one so we understood the infrastructure and organizational hierarchy of the Agency. This allows us to better understand the Agency's needs and expectations and be more responsive to them. We want to provide effective tools to Agencies and the supervising officers to enhance their ability to maintain high levels of participant accountability and community safety. Our participant monitoring system is a tool and not a replacement for face-to-face communication between supervising officers and participants.

What has evolved over the years is a Company dedicated to customer success. Just as our customers' needs have evolved over time, we have evolved as Company and expanded our ability to serve our customers. For more than 11 years, STOP has provided government agencies and independent service providers a proven and reliable GPS and RF participant monitoring system and an array of services to supervise adult and juvenile participants in the community. We measure our success by the success of our customers and the participants our customers monitor and supervise in the community. Because of this customer focus, every year we commit a significant percentage of our resources to customer services and support, which includes the development of functionality enhancements for our hardware and software. In fact many of our functionality enhancements and new equipment developments are a direct result of customer feedback, which we believe is a result of the strong partnerships we build with every customer.

Original Equipment Manufacturer, Software Owner/Developer

We are the original equipment manufacturer (OEM) of all proposed equipment: BLUtag, BLUbox, BLUband, BLUhome and BLUscan. As an OEM, all employees adhere to stringent quality controls to produce our equipment so it operates reliably under normal to extreme environmental and atmospheric conditions. Each piece of equipment must successfully pass comprehensive testing prior to shipping to a customer, which helps ensure its dependability and reliability. Because we control all aspects of our manufacturing process, which takes place in our

Quick Facts about Satellite Tracking of People

- Founded in late 2004, with operations commencing in early 2005
- Contracts with more than 500 government agencies (federal, state and county levels) and independent service providers
- Dedicated account management team
- Conducted business in the State of Tennessee since 2010
- Original equipment manufacturer of all proposed GPS and RF equipment ensuring consistently high quality and reliable equipment
- Equipment manufactured in STOP's Houston headquarters in an ISO 9001:2008-certified facility by STOP employees
- Owner and developer of VeriTracks, our secure web-based monitoring application
- Easy integration of historical monitoring data from previous vendor's system into VeriTracks
- Deep understanding of the interconnectedness of agencies and their mission and the impact of legislative directives
- One of very few vendors who routinely enhance the functionality of its hardware and software to meet customers' evolving needs
- Inclusive pricing makes for easier program cost forecasting
- Lifetime warranty for all monitoring equipment against manufacturer defects
- No-questions-asked return policy for all equipment
- Technical Support available 24 hours a day, 365 days per year
- Customizable Monitoring Center service to meet the Court's evolving needs
- Proactive Customer Assistance is an optional value-added service



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Houston, Texas, headquarters, we can quickly ramp up production to meet last minute equipment orders or unexpected surges in enrollment.

We also own, operate, maintain and enhance VeriTracks, our secure web-based monitoring application. Our software team ensures all data within the VeriTracks database is securely stored at all times and accessible at all times. The team develops all functionality enhancements and conducts comprehensive testing on them before launching to ensure the enhancements interact cohesively with existing functionality.

Some agencies are hesitant to change vendors because the new vendor will not have the historical monitoring data stored in the previous vendors' system. STOP has greatly reduced this concern because our software development team can develop an Application Programming Interface (API) to download historical participant monitoring data from the previous vendor's system. We work with the previous vendor to correctly map fields in the old system to VeriTracks. An API is also used when customers partner with local law enforcement agencies and need to compare the locations of reported crimes to the locations and movements of participants. The API is tested extensively before launching to ensure its security and stability. Our software development team also works with secure FTPs if that is a better option for the customer.

Solid Customer Base

For more than 11 years, STOP has offered government agencies a proven and reliable comprehensive participant monitoring system. No other vendor has provided a one-piece GPS monitoring device to government agencies as long as we have. Our partnerships with government agencies have allowed us to accumulate a body of knowledge and expertise no other vendor possesses regarding one-piece GPS monitoring devices. We are more than just a vendor to government agencies; we are a resource and developer of solutions. More than 500 government agencies and independent service providers choose to contract with STOP and use our monitoring system to supervise adult and juvenile participants in the community. These programs range in average daily population from five participants to more than 7,500. With a history of innovation that focuses on customer needs, STOP is a knowledgeable, resourceful and responsive vendor for government agencies.

Ownership

In December 2013, STOP became a wholly-owned subsidiary of Dallas, Texas-based Securus Technologies, Inc. Securus has served the corrections industry for more than 25 years with over 2,000 correctional facilities and 850,000 inmates, making the Company the largest independent provider of inmate telecommunications services to correctional facilities in the United States and Canada.

d. Approach for accomplishing the services, including a completion timetable.

STOP recognizes transitioning a customer's monitoring program from a previous vendor's system to ours requires a comprehensive plan that addresses all areas of the program. Our four-phase Implementation/Transition Plan covers these details. While every transition has its own peculiar quirks, they all have many common aspects. Our Plan is flexible so any unique aspects to any given transition is included in the planning process and addressed. The plan has four distinct phases: (1) Program Management, (2) Pre-Enrollment, (3) Enrollment and (4) Ongoing Operations.

The following Implementation/Transition Plan assumes a July 1, 2016, contract start date with STOP equipment being installed on participants on the first contract day. This means Program Management and Training occur before the official start of the contract. We can adjust this schedule as needed to meet the needs of the Court – for example, if the schedule is too accelerated, we can slow it down, or if it needs to be compressed a bit more, we can do so.

Phase 1: Program Management (June 23-24, 2016)

Immediately after awarding the contract, our Account Manager works with the Court and reviews its infrastructure, policies and procedures to gain a thorough understanding of the program and the Court's expectations and needs. This phase is the one we consider the most important since it lays the foundation for building a true partnership with the Court. It can be an intensive time for both our personnel and the Court's because of the amount of information exchanged and the wide array of decisions made.

Together, all of the parties establish system settings for each of the Court's two programs in VeriTracks and protocols for each type of event for which our Solutions Center provides Monitoring Center service. Our dedicated Account Manager can provide sample protocols other STOP customers use for each type of event our Solutions Center Technicians receive and manage. All parties also finalize a schedule for training Court-identified personnel, location(s) for personnel training, equipment delivery date(s) and location(s), training curriculums (e.g., initial, follow up, refresher), quantity of equipment to ship to the training site(s), transitioning participants for each of the Court's programs and processes for ongoing operations, such as reporting.



Program Management is the most important phase of our Implementation/Transition Plan because it establishes the roles, expectations, protocols, training and much more in order to have a smooth launch and continued operations.

Phase 2: Pre-Enrollment (June 28-30, 2016)

During this phase, three tasks occur right after each other: creating the Court's database in VeriTracks and the needed user accounts, shipping equipment to the location(s) for initial training, and training the Court's authorized personnel.

After STOP's software development team creates the Court's database and user accounts in VeriTracks, both are thoroughly tested to ensure proper functionality. Any system settings agreed to during the Program Management Phase are incorporated into the database and tested to ensure proper functionality. Our Account Manager then works with the Court Program Manager to coordinate the migration of historical participant monitoring data from the previous vendor's monitoring system to VeriTracks. Our Account Manager also works with the Court Program Manager to coordinate the transitioning the previous vendor's monitoring equipment installed on participants to our equipment.



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During the time when our software development team is coordinating the migration of historical participant data from the Court's previous vendor's monitoring system, our Shipping Department begins fulfilling the order(s) for equipment for training and installation purposes. The quantity of equipment for the training site(s) and the training site(s) itself were discussed and agreed to during the Program Management Phase. It is important for the equipment to arrive at least one day before the scheduled training begins because our training uses a hands-on model. Once initial training begins, trainees are trained on the live equipment and the Court's live database in VeriTracks.

The Court is responsible for providing the details on initial training to the personnel who were identified during Program Management as needing initial training and access to VeriTracks. Our Training Department ensures equipment and training guides ship to arrive before the class meets.

Our comprehensive initial training course requires a 1.5-day commitment. It covers all aspects of STOP's monitoring system, including enrolling/un-enrolling participants; understanding the monitoring data, notifications and reports; creating, assigning and editing zones and zone schedules; installing/removing equipment; troubleshooting issues; participant enrollment/removal notification process; etc. The course includes significant hands-on interaction with the equipment and the Court's database in VeriTracks, so supervising officers can explore the features and functionality and build their confidence with our monitoring system.

Phase 3: Enrollment (July 1-6, 2016)

During the Enrollment Phase participants are enrolled into our system and have the correct monitoring device (i.e., BLUtag, BLU+ or BLUband) installed around their ankle. Our Account Manager, and if needed other members of our account management, is on-site to help with installing equipment and answer any questions the Court's supervising officers may have about the equipment and/or software. The transition is coordinated with the Court's current vendor. The current vendor's equipment is removed from offenders at one workstation and our equipment is installed on offenders at another workstation.

Phase 4: Ongoing Operations (July 7, 2016 through the end of the contract)

After the monitoring equipment is transitioned to STOP's, the contract moves into the Ongoing Operations phase. However, our Account Manager still keeps in close contact to ensure the program is operating well and the GPS and RF monitoring system is meeting the Court's expectations. During the first 120 days of the contract, STOP provides intensive support for the Court's supervising officers with Proactive Customer Assistance as a value-added service. Our Tier II Solutions Center technicians review daily summary reports to check for recurring events or unusual notifications.

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3. Cost and Fees

a. Itemized fees and any commissions.

STOP proposes the following pricing for the monitoring equipment and services listed in the Court's solicitation. While we recognize the Court did not require RF monitoring equipment with digital/landline reporting capability, we offer pricing on it as an option.

Equipment	Price per day, per device, per participant
BLUtag (one-piece GPS monitoring device; reports into VeriTracks using nationwide 3G cellular service)	\$3.60 (includes Monitoring Center service where our personnel receive event notifications and manage events by following the Court's protocols)
BLU+/BLUbox (BLU+: enhanced RF monitoring device with customizable location confirmation capability and immediate reporting of events using nationwide 3G cellular service)	\$2.60 (includes Monitoring Center service where our personnel receive event notifications and manage events by following the Court's protocols)
BLUband/BLUhome (traditional RF monitoring technology with BLUhome reporting into VeriTracks using nationwide 3G cellular service)	\$2.40 (includes Monitoring Center service where our personnel receive event notifications and manage events by following the Court's protocols)
BLUband/BLUhome (optional) (traditional RF monitoring technology with BLUhome reporting into VeriTracks using digital or landline phone service in the participant's home)	\$2.00 (includes Monitoring Center service where our personnel receive event notifications and manage events by following the Court's protocols)
ShadowTrack (passive voice verification of participants on a scheduled, on-demand or random basis)	\$1.35 (includes Monitoring Center service where our personnel receive event notifications and manage events by following the Court's protocols)

Optional Tough Strap Pricing:

The Court purchases the BLUtag Tough Strap, which is re-usable for multiple installations.

BLUtag Tough Strap starter kit	
The BLUtag Starter Kit includes the following: <ul style="list-style-type: none"> ○ 1-each XS, S, M, L, XL sized straps ○ 4-each Turtle shell cover for BLUtag ○ 16-each Security screws ○ 8-each Top clip ○ 1-each Security screw bit ○ 1-each Security screw bit handle 	\$250.00 per Starter Kit
Available for individual purchase	
1-each Individual BLUtag Tough Straps (Sizes XS through XL)	\$24.00 per strap
1-each Turtle shell cover for BLUtag	\$5.00 per Turtle shell cover
4-each Security screws	\$2.00 per package of 4

1-each Top clip	\$0.00 (no charge)
1-each Security screw bit	\$2.00 per screw bit
1-each Security screw bit handle	\$10.00 per handle

b. Explanation of assumptions and/or constraints in the price proposal.

STOP's pricing is a fixed-rate per participant per day. Our price includes many items other vendors charge separately for or the per day rate includes a set number of something. Following is a list of everything included in our fixed-rate per participant per day rate.

- One BLUtag, BLU+ or BLUband device securely attached around the participant's ankle and in use
- Use of BLUbox with BLU+, BLUhome with BLUband and optional use of BLUbox or BLUhome with BLUtag
- BLUtag or BLU+ charging coupler (BLUtag offers two types: the standard version or one for cars, which plugs into the cigarette lighter outlet)
- Monitoring Center service, where our Solutions Center Technicians receive event notifications and manage the events by following the protocols provided by the Court, which can include voice communication with designated individuals, such as supervising officers, participants, etc.
- Unlimited consumables: strap, strap clips, bridge clips, top caps and u-clips
- One Officer Kit with all necessary tools: two-piece strap cutting kit, strap cutters and bridge clip removal tool (at the rate of one per supervising officer)
- 20 percent on-site inventory of spare equipment not currently installed on participants (or the negotiated percentage or number of devices)
- Maintenance, repair and/or replacement on all equipment
- Lifetime warranty and no-questions-asked return policy on all equipment
- Shipping to and from all Court locations
- Proactive Customer Assistance, if the Court chooses to use it
- Unlimited data transmissions from BLUtag, BLU+ and BLUhome to VeriTracks
- Unlimited access to VeriTracks, our secure and reliable internet-based monitoring application
- Unlimited notifications distributed by VeriTracks to the designated recipient(s) by email, fax or text message
- Access to the Automated Crime Scene Correlation functionality in VeriTracks by Court-authorized personnel (i.e., supervising officers and/or local law enforcement personnel)
- Ability to generate an unlimited number of standard reports in VeriTracks
- Development and implementation of custom reports in VeriTracks
- Unlimited Location Requests from VeriTracks to BLUtag or BLU+
- Upgrades and/or updates to hardware and software
- Unlimited access to technical support 24 hours a day, 365 days per year
- On-site or online training, including initial training, follow-up training (if necessary), refresher, ACSC and new functionality training



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- STOP's Training Institute, an annual workshop for customers to interact with each other and STOP personnel, share best practices, participate in intensive training on the effective use of our monitoring system and learn about upcoming system upgrades and updates

c. Explanation for any additional charges or fees in the price proposal.

STOP's pricing is based on a model of a fixed price per device, per participant, per day. This one price includes all of the items listed in our response to the Item b. (immediately preceding specification). Our pricing does not include any additional charges or fees.

Optional Tough Strap Pricing:

The Court purchases the BLUtag Tough Strap, which is re-usable for multiple installations.

BLUtag Tough Strap starter kit	
The BLUtag Starter Kit includes the following:	\$250.00 per Starter Kit
○ 1-each XS, S, M, L, XL sized straps	
○ 4-each Turtle shell cover for BLUtag	
○ 16-each Security screws	
○ 8-each Top clip	
○ 1-each Security screw bit	
○ 1-each Security screw bit handle	
Available for individual purchase	
1-each Individual BLUtag Tough Straps (Sizes XS through XL)	\$24.00 per strap
1-each Turtle shell cover for BLUtag	\$5.00 per Turtle shell cover
4-each Security screws	\$2.00 per package of 4
1-each Top clip	\$0.00 (no charge)
1-each Security screw bit	\$2.00 per screw bit
1-each Security screw bit handle	\$10.00 per handle

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4. Experience of the Respondent

a. Brief description of the history and mission of the proposer.

SatelliteTracking of People LLC (STOP) is a unique provider in the community corrections industry due to the experience of its founders. The group of professionals collectively had more than 100 years experience in the areas of private corrections, government operations and technology. Our founders came together in late 2004 to build a company providing a reliable participant monitoring system to meet not only the customer needs of today, but one with the ability to quickly adapt to meet the customer needs of tomorrow.

Because of our founders' knowledge and experience, the group had deep understanding and experience with the complexities of government agencies and how their operations linked with other agencies. Our founders also had extensive experience working with customers needing to manage and comply with legislative mandates (often unfunded), Agency leadership changes that may impact the Agency's priorities, and helping to manage the expectations of these sometimes competing priorities.

The goal of our founders was build a company focused on customers and developing relationships with each one so we understood the infrastructure and organizational hierarchy of the Agency. This allows us to better understand the Agency's needs and expectations and be more responsive to them. We want to provide effective tools to Agencies and the supervising officers to enhance their ability to maintain high levels of participant accountability and community safety. Our participant monitoring system is a tool and not a replacement for face-to-face communication between supervising officers and participants.

What has evolved over the years is a Company dedicated to customer success. Just as our customers' needs have evolved over time, we have evolved as Company and expanded our ability to serve our customers. For more than 11 years, STOP has provided

Quick Facts about Satellite Tracking of People

- Founded in late 2004, with operations commencing in early 2005
- Contracts with more than 500 government agencies (federal, state and county levels) and independent service providers
- Dedicated account management team
- Conducted business in the State of Tennessee since 2010
- Original equipment manufacturer of all proposed GPS and RF equipment ensuring consistently high quality and reliable equipment
- Equipment manufactured in STOP's Houston headquarters in an ISO 9001:2008-certified facility by STOP employees.
- Owner and developer of VeriTracks, our secure web-based monitoring application
- Easy integration of historical monitoring data from previous vendor's system into VeriTracks
- Deep understanding of the interconnectedness of agencies and their mission and the impact of legislative directives
- One of very few vendors who routinely enhance the functionality of its hardware and software to meet customers' evolving needs
- Inclusive pricing makes for easier program cost forecasting
- Lifetime warranty for all monitoring equipment against manufacturer defects
- No-questions-asked return policy for all equipment
- Technical Support available 24 hours a day, 365 days per year
- Customizable Monitoring Center service to meet the Court's evolving needs
- Proactive Customer Assistance is an optional value-added service

government agencies and independent service providers a proven and reliable GPS and RF participant monitoring system and an array of services to supervise adult and juvenile participants in the community. We measure our success by the success of our customers and the participants our customers monitor and supervise in the community. Because of this customer focus, every year we commit a significant percentage of our resources to customer services and support, which includes the development of functionality enhancements for our hardware and software. In fact many of our functionality enhancements and new equipment developments are a direct result of customer feedback, which we believe is a result of the strong partnerships we build with every customer.

Original Equipment Manufacturer, Software Owner/Developer

We are the original equipment manufacturer (OEM) of all proposed equipment: BLUtag, BLUbox, BLUband, BLUhome and BLUscan. As an OEM, all employees adhere to stringent quality controls to produce our equipment so it operates reliably under normal to extreme environmental and atmospheric conditions. Each piece of equipment must successfully pass comprehensive testing prior to shipping to a customer, which helps ensure its dependability and reliability. Because we control all aspects of our manufacturing process, which takes place in our Houston, Texas, headquarters, we can quickly ramp up production to meet last minute equipment orders or unexpected surges in enrollment.

We also own, operate, maintain and enhance VeriTracks, our secure web-based monitoring application. Our software team ensures all data within the VeriTracks database is securely stored at all times and accessible at all times. The team develops all functionality enhancements and conducts comprehensive testing on them before launching to ensure the enhancements interact cohesively with existing functionality.

Some agencies are hesitant to change vendors because the new vendor will not have the historical monitoring data stored in the previous vendors' system. STOP has greatly reduced this concern because our software development team can develop an Application Programming Interface (API) to download historical participant monitoring data from the previous vendor's system. We work with the previous vendor to correctly map fields in the old system to VeriTracks. An API is also used when customers partner with local law enforcement agencies and need to compare the locations of reported crimes to the locations and movements of participants. The API is tested extensively before launching to ensure its security and stability. Our software development team also works with secure FTPs if that is a better option for the customer.

Solid Customer Base

For more than 11 years, STOP has offered government agencies a proven and reliable comprehensive participant monitoring system. No other vendor has provided a one-piece GPS monitoring device to government agencies as long as we have. Our partnerships with government agencies have allowed us to accumulate a body of knowledge and expertise no other vendor possesses regarding one-piece GPS monitoring devices. We are more than just a vendor to government agencies; we are a resource and developer of solutions. More than 500 government agencies and independent service providers choose to contract with STOP and use our monitoring system to supervise adult and juvenile participants in the community. These programs range in average daily population from five participants to more than 7,500. With a history of innovation that focuses on customer needs, STOP is a knowledgeable, resourceful and responsive vendor for government agencies.



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Ownership

In December 2013, STOP became a wholly-owned subsidiary of Dallas, Texas-based Securus Technologies, Inc. Securus has served the corrections industry for more than 25 years with over 2,000 correctional facilities and 850,000 inmates, making the Company the largest independent provider of inmate telecommunications services to correctional facilities in the United States and Canada.

b. Statement of how long the proposal has provided similar services.

For more than 11 years, STOP has offered government agencies a proven and reliable comprehensive participant monitoring system. No other vendor has provided a one-piece GPS monitoring device to government agencies as long as we have. Our partnerships with government agencies have allowed us to accumulate a body of knowledge and expertise no other vendor possesses regarding one-piece GPS monitoring devices. We are more than just a vendor to government agencies; we are a resource and developer of solutions. More than 500 government agencies and independent service providers choose to contract with STOP and use our monitoring system to supervise adult and juvenile participants in the community. These programs range in average daily population from five participants to more than 7,500. With a history of innovation that focuses on customer needs, STOP is a knowledgeable, resourceful and responsive vendor for government agencies.

c. General description of the proposer's experience and background in providing similar services.

STOP was founded specifically for the purpose of providing a proven, reliable participant monitoring system and superior customer support. We have been able to do this in large part because of the background of our founders. This group of professionals came together from backgrounds in private corrections, government operations and technology, which created a unique paradigm from which to build the Company. We set out to provide a participant monitoring system that not only meets today's customer needs, but has the ability to adapt to the customer needs of tomorrow and next year. In addition to adapting to the evolving needs of our customers, we have the organization structure and infrastructure to make those adaptations in a timely manner.

Since the earliest days of STOP, our customers have been government agencies responsible for supervising adult and juvenile participants in the community. Because we launched the original one-piece GPS monitoring device, we have a body of knowledge and experience no other vendor possesses. This means we can be more than a vendor to government agencies: we strive to be a partner with every customer and help them respond to the many demands put on their agency by elected officials, public outcry and budgetary restraints.

Today our customer base includes more than 500 government agencies and independent service providers in 46 states and several foreign countries. Our government agency customers are at the local/county, state and Federal levels. Our customers operate community supervision programs ranging in average daily population of five participants to more than 7,500. Regardless of the size of the program, each of our customers is assigned a dedicated Account Manager, who is the primary contact and liaison for the customer for the life of the contract.

Each of our Account Managers is an active partner with all of the customers assigned to them, which is based in part on geography. Ms. Holly Wilson, our proposed Account Manager for the Court, is responsible for ensuring the Court maintains the highest level of satisfaction with STOP, our monitoring system (i.e., hardware and software), our Monitoring Center service and all customer support. She oversees the provision of all training and works with the Court on the type of training needed (e.g., initial, refresher, new functionality, etc.) and the delivery method (e.g., live onsite or live webinar). Ms. Wilson works closely with the Court to learn about its infrastructure, policies and procedures in order to ensure a smooth implementation and transition for the Court's community supervision program from the previous vendor to STOP. Ms. Wilson has access to all STOP resources – trainers, Solutions Center Technicians, fellow Account Managers, hardware engineers and software developers – and draws on them as needed.

As the original equipment manufacturer, STOP controls all aspects of equipment manufacturing, which means we can quickly respond to last-minute surges in enrollment. Throughout our history, various customers have experienced last-minute surges in enrollment and we were able to provide them with the needed equipment when requested. All of the proposed equipment is manufactured in our Houston, Texas, headquarters by STOP employees. It is common for vendors to outsource equipment manufacturing to a third-party factory, which removes the vendor's ability to control the rate of production and meeting last-minute enrollment surges.

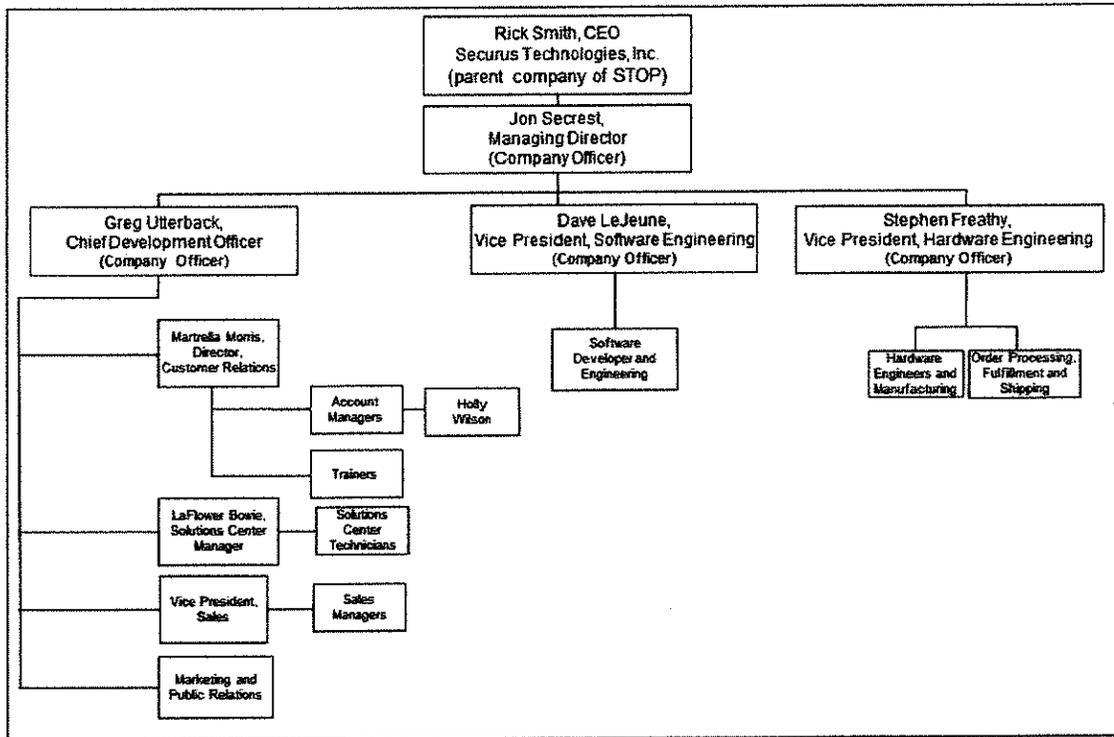
d. Any other relevant information about the experience and knowledge base of the proposer.

While STOP is now part of a larger company, Securus Technologies, Inc., we still conduct business as we have done for more than 11 years. We still have a relatively flat organizational structure, meaning our Account Managers, Trainers, Solutions Center Technicians, etc. have easy and ready access to our Executive Management Team. It also means our customers have easy and ready access to our Executive Management Team. We believe in an open-door policy for customers and employees alike. Our flat organizational structure allows us to be highly responsive to customers and their needs. Below is a current organizational chart for STOP.



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We understand the unique characteristics and needs of youth in community supervision programs. BLUtag and BLU+ are ideally suited for this population since there is only task participants must complete to maintain the operation of the device: charge the battery. Both devices give a 10-hour advance notice to charge the battery because the power level is low. Both devices are small and lightweight, fitting easily under a pants leg, which helps reduce the visibility of the equipment and maintains some privacy for the participant.

e. *Resume of each employee engaged in the services.*

STOP offers the Shelby County Juvenile Court an experienced, knowledgeable and customer-focused account management team comprised of our own employees and this team provides the needed services and support to the Court for the life of the contract. Our team possesses extensive knowledge and experience in community corrections/supervision, including project management, program implementation, customer service, technical support, training and contract compliance and management.

Our Account Management Team collectively has approximately 50 years of experience helping agencies transition their community supervision programs to our monitoring system and maintaining smooth operations during the life of the contract. The anchor and leader of our team is Ms. Holly Wilson, who has a combined total of more than 20 years' experience in community corrections and program management, account management and customer support.

Ms. Wilson, who reports to Ms. Martrella Morris, Director of Customer Relations, is the primary contact for the Court throughout the term of the contract and is the liaison between the Court and STOP. She

builds a long-term partnership with the Court through various means and communicates with the Court on a regular basis using email, conference calls and on-site visits. When on-site, Ms Wilson visits with the Court's Program Management Team and frontline supervising officers. It is important to meet with both since they have slightly different needs and expectations. Her main focus is on accounts within Tennessee and ensuring successful operations.

The other members of the Team include Ms. Martrella Morris, Director of Customer Relations, who has 12 years of experience in customer support services and training; and Ms. LaFlower Bowie, Solutions Center Manager, with five years of experience in customer service and support. Ms. Morris supervises STOP's Account Managers and Trainers and oversees the development and implementation of all on-site and online training courses and materials. Ms. Bowie is responsible for the effective and efficient operations of the Solutions Center. She ensures all Technicians successfully complete all required training so they can respond to customer inquiries promptly and accurately.

These team members receive support from Mr. Dave LeJeune, Jr., Vice President of Software Engineering; Mr. Stephen Freathy, Vice President of Hardware Engineering; and Mr. Greg Utterback, Chief Development Officer, on an as-needed basis. Mr. LeJeune is our technical expert for software development and functionality and Mr. Freathy is our technical expert for hardware development and functionality. Mr. Utterback manages all contract negotiations and is the primary contact until a contract is signed. At that point, he entrusts the lead contact to Mr. Romero. However, Mr. Utterback maintains contact with the Agency throughout the life of the contract to ensure we continue to meet and anticipate its evolving needs.

Ms. Wilson's role requires her to understand the organizational structure of the Court and how the community supervision program fits into the Court's mission. Ms. Wilson learns about all aspects of the Court's supervision programs, including everyone's roles and responsibilities and outside factors influencing the program. She works with key Court personnel to determine if and when follow up training is needed and ensures all personnel understand and adopt common terminology as it relates to our monitoring system.

Ms. Holly Wilson, Account Manager

Throughout the life of the contract, Ms. Wilson ensures the Court has the highest level of satisfaction with STOP, our monitoring equipment and software. She oversees the provision of all training and works with the Court on the type of training needed (e.g., initial, refresher, new functionality, etc.) and the delivery method (e.g., live onsite or live webinar). Ms. Wilson works closely with the Court to learn about its infrastructure, policies and procedures in order to ensure a smooth implementation and transition for the Court's community supervision program from the previous vendor to STOP. Ms. Wilson has access to

Proposed Account Management Team

- Ms. Holly Wilson, Account Manager
- Ms. Martrella Morris, Director of Customer Relations
- Ms. LaFlower Bowie, Solutions Center Manager
- Mr. Dave LeJeune, Jr., Vice President, Software Engineering
- Mr. Stephen Freathy, Vice President, Hardware Engineering
- Mr. Greg Utterback, Chief Development Officer

Ms. Wilson has access to all of STOP's resources, including Solutions Center Technicians, Trainers, Hardware and Software Developers and Engineers and Executive Managers, in order to meet an Agency's needs and expectations.



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all STOP resources – trainers, Solutions Center Technicians, fellow Account Managers, hardware engineers and software developers – and draws on them as needed.

Professional Experience

Ms. Wilson joined STOP in 2011 as an Account Manager. Because of her prior experience with a large state-level corrections agency, she understands the complex operations of agencies and the multi-layered review/approval processes involved.

As an Account Manager, Ms. Wilson builds long-term partnerships with each customer through various means, such as conference calls, email and in-person visits. When she visits with a customer, she meets with program managers/administrators and frontline supervising officers to hear from them directly about our hardware, software and support. Even though Ms. Wilson has years of field experience and possesses extensive knowledge about community supervision programs, she knows every agency and its program is unique. Ms. Wilson takes the time to understand the organizational structure of the agency and its mission and goals. She learns about all aspects of the agency's program, including everyone's roles and

responsibilities and outside factors influencing it. She works with key Agency personnel to determine if and when follow up training is needed and ensures all personnel understand and adopt common terminology as it relates to our monitoring system.

Previous Experience

During her 15-year career with the Georgia Department of Corrections, Ms. Wilson worked in the Sex Offender Administration Unit, the Field Services Unit, and the Cartersville Probation Office. She was responsible for the Sex Offender Treatment Providers, Polygraph Examiners and Electronic Monitoring Program. She advised Facilities and Probation regarding sex offender registration and management and trained new Facility Points of Contact and Specialized Probation Supervisor Officers.

She also served as an adjunct instructor for various Criminal Justice classes for Georgia Northern Technical College. She is a Police Officer Standardized Training certified instructor and POST-certified Probation Officer.

Education

Ms. Wilson earned her Master of Science and Bachelor of Science in Criminal Justice, both from Jacksonville State University.

Ms. Holly Wilson's Key Responsibilities

- Serves as the Court's primary contact for the life of the contract
- Supervises all phases and tasks of the Implementation/Transition Plan
- Ensures STOP's continual contract compliance
- Coordinates all training for Court-identified personnel
- Maintains regular communication with the Court through one-on-one phone calls, conference calls and periodic in-person visits
- Assists the Court with reporting needs and coordinating if/when expert testimony is needed
- Informs the Court of upcoming functionality enhancements in our hardware and software and our annual Training Institute

Ms. Martrella Morris, Director of Customer Relations

Ms. Morris hires, trains and supervises STOP's team of Account Managers and Trainers. She supports Account Managers as needed and acts as their back-up. She also manages the development of customer training materials and courses for STOP's offender monitoring system.

- **Years of Experience**

Ms. Morris has more than seven years of experience with STOP. She has led the Training Department from the start of her career with STOP beginning in 2006, and in 2014 was given responsibility for managing the team of Account Managers. Under her leadership, the Training Department's curriculum has expanded to include our secure online library, which contains quick tips and hints, videos and all training curriculums. Because of her knowledge and experience with training, Ms. Morris is a resource to Account Managers who need specialized training or specific technical training. Ms. Morris is also the back-up for Account Managers when they are on personal or sick leave.

- **Previous Experience**

Ms. Morris worked in the Seattle Public School System as a Business Analyst and Trainer before joining STOP. In these roles, she developed and implemented a training curriculum and materials to train school personnel on software for student attendance and intervention. She also led training classes ranging in size from two to 100 trainees and provided technical support to software users. Ms. Morris was also a subject matter expert for various student information systems, with primary expertise in attendance and intervention. She analyzed help desk call data to provide improvements in training. Ms. Morris also trained new help desk staff and contributed to the school system's internal library of training coursework and affiliated documents.

- **Education**

Bachelor's degree, American Ethnic Studies, University of Washington-Seattle

Ms. LaFlower Bowie, Solutions Center Manager

For three years, Ms. Bowie has worked in various positions within the Solutions Center, earning multiple promotions for her knowledge, skills and leadership. In her current position, Ms. Bowie leads and manages our Solutions Center, which provides Monitoring Center service and technical support to customers 24 hours a day, 365 days per day. She ensures all Technicians receive comprehensive training on our hardware and software, as well as new equipment and functionality. She works closely with the Training Department in the development of ongoing training for the Solutions Center Technicians.

- **Years of Experience**

Ms. Bowie joined STOP in 2012 and during her career, Ms. Bowie's leadership skills and vision for customer service and support led to multiple promotions, including her current one. Because of the various roles in the Solutions Center she fulfilled, she has gained a unique perspective on the operations of this critical component of STOP. She developed an enhanced training curriculum and training guides to help technicians gain greater understanding of the back-office workings of VeriTracks, which in turn allows technicians to provide better service and support to the customers.

- **Previous Experience**

Prior to joining STOP, Ms. Bowie worked in various customer service and support roles for large Houston-based businesses. In these roles she received customer inquiries and worked to resolve the issue in a timely manner. When needed, she conducted research and wrote reports for customer



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inquiries. Ms. Bowie also worked with her managers to establish various protocols for prioritizing and managing customer inquiries.

- Education

Ms. Bowie has taken various courses at Houston Community College and DeVry University.

Mr. Dave LeJeune, Jr., Vice President, Software Engineering

Mr. LeJeune joined STOP in 2005 and currently serves as the technical liaison for software functionality and development. He is one of the original designers of VeriTracks and responsible for designing, managing the development and overseeing the implementation of all software enhancements and functionality.

- Previous Experience

Mr. LeJeune has worked in a variety of roles in the areas of software development. He managed multiple teams and projects at the same time, as well as managed single teams assigned a single large-scale project.

- Education

Mr. LeJeune earned a Bachelor's Degree in Computer Science from Virginia Polytechnic Institute and State University (Virginia Tech).

Mr. Stephen Freathy, Vice President, Hardware Engineering

Mr. Freathy is a founder of STOP and the inventor of the BLUtag, BLUhome, BLUbox and BLUScan. He is also responsible for all new hardware development and the implementation of enhancements to existing equipment. As needed, Mr. Freathy consults with the Court on hardware issues throughout the term of the contract.

- Previous Experience

Mr. Freathy, educated in the United Kingdom, has extensive experience with developing and enhancing electronic monitoring equipment. He and his teams were responsible for the research and development of patentable technologies using GPS and RF monitoring equipment. Mr. Freathy provided engineering support to customers and suppliers around the world. He was also instrumental in moving the Company from a distributor to a manufacturer. He also played a pivotal role in the negotiation of an electronic monitoring contract encompassing the United Kingdom. He and his team were tasked with successfully designing, launching and operating an electronic monitoring center, which received commendation from the British Home Office. Mr. Freathy supervised a 25-member team that provided critical engineering and operations support to customers and vendors worldwide.

- Education

Educated in the United Kingdom, Mr. Freathy earned the U.S. equivalent of a Bachelor of Science degree in Management Information Systems.

Mr. Greg Utterback, Chief Development Officer

Mr. Utterback, a founding executive of STOP, serves as the initial contact for new customers during contract negotiations. However, if STOP is awarded a Texas DIR contract, he serves more in a support

role to our Regional Sales Manager. For the life of the contract, Mr. Utterback communicates periodically with Agencies using the Texas DIR contract, if we are awarded one. When needed, he works with any or all of the Account Management Team to resolve issues and questions an Agency may have. Mr. Utterback manages Ms. Morris and Ms. Bowie and provides guidance and customer insight to Mr. LeJeune and Mr. Freathy.

- Previous Experience

Prior to helping to found STOP, Mr. Utterback managed various private corrections projects from the preparation of proposals and to the transition from business development to operations. He also initiated the expansion of a growth strategy to include international operations for the private corrections provider. He also supervised the operations of 11 community corrections facilities in California and Alaska.

- Education

Mr. Utterback earned a Bachelor's degree in Finance at The University of Texas.



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5. References

With more than 11 years of experience, STOP has gained an extensive customer base covering the United States and foreign countries. Today, 500+ government agencies and independent service providers choose to contract with STOP. The programs range in average daily population from five participants to more than 7,500. The participants are adults and juveniles with varying classifications, such as pretrial defendant, pre-adjudicated youth, post-adjudicated youth, probationer, parolee, etc.

The following government agency customers have community supervision programs similar to the size and scope of the Court's program. The contract between STOP and these customers is active and current.

- **Tennessee Department of Corrections**
320 6th Avenue North, 3rd Floor • Nashville, Tennessee 37243-0465
Susan Shettlesworth • 615-253-7358 • susan.shettlesworth@tn.gov
Equipment: BLUtag, BLUband, BLUhome, BLUbox, VeriTracks
Additional services: Monitoring Center
Contract terms: November 2010 to December 2016
- **New Mexico Children, Youth and Families Department**
300 San Mateo Blvd., Suite 410 • Albuquerque, New Mexico 87108
Patti Vowel • 505-231-3489 • patti.vowell@state.nm.us
Equipment: BLUtag, BLUhome, BLUbox, VeriTracks
Contract terms: July 2005 to June 2018
- **Texas Juvenile Justice Department – Dallas District Office**
1575 West Mockingbird Lane, Suite 650 • Dallas, Texas 75235
Eric Smith • 214-678-3624 • eric.smith@tjjd.texas.gov
Equipment: BLUtag, BLUband, BLUhome and VeriTracks
Contract terms: June 2013 through June 2015

STOP does not have any former customers who terminated their contract with us during the last five years.

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6. Additional Information

a. Description of any other resources available to the proposer that will be useful in providing the services.

STOP provides a variety of resources to customers. The first is a dedicated Account Manager who is the point person for the Court for the life of the contract. Ms. Holly Wilson, the proposed Account Manager, has many years of experience in the daily operation of GPS and RF community supervision programs – both from a user’s perspective and a provider’s perspective. She offers keen insight into problem-solving and proactively addressing issues as they begin to emerge.

Our Training Department is another resource for the Court and its supervising officers. Our trainers lead a variety of standard courses, including initial, refresher, new officer and new functionality. The courses are taught in live on-site and live online settings. Our trainers have years of experience in adult education and have been with STOP for several years, so they have deep understanding of our monitoring system and the resources available within the Company. Our trainers maintain a secure online library that contains training guides, hints and tips cards, sample protocols and participant forms, topic-specific training videos and presentations from past Training Institutes. The library is access to Court-authorized personnel using any computer, smart phone or tablet.

Our Solutions Center provides Monitoring Center service and technical support to customers 24 hours a



Our Solutions Center provides Monitoring Center service and technical support 24 hours a day, 365 days per year.

day, 365 days per year. Our Technicians respond to all types of requests about our monitoring system, including using the hardware and software; enrollment and un-enrollment; creating or editing curfews, Check-Ns, zones and zone schedules; understanding monitoring data; interpreting maps, notifications and reports; determining the current location of participants; and troubleshooting. Many times the questions are straight forward, such as moving a zone or changing the shape or schedule for a zone. Other times, a technician may lead a one-on-one mini training session on a specific functionality.

The Solutions Center has three tiers of support and every inquiry is ticketed and tracked should it need a higher level of support or if the Court needs to review the handling of an inquiry. Tier I support resolves more than 90 percent of the inquiries. If Tier I support cannot resolve the issue, the technician elevates it to Tier II, where an analyst works with the user to answer the question. In the rare event Tier III support is needed, our hardware and/or software engineering team is brought into the loop, depending on the issue. Less than 10 percent of inquiries need higher levels of support.

Our Solutions Center Technicians also provide Monitoring Center service, where we receive notification of events generated by the participants in the Court's community supervision program. Our Technicians provide Monitoring Center service 24 hours a day, 365 days per year and manage the events by following the protocols provided by the Court. The Monitoring Center service is customizable to meet the Court's evolving needs. For example, we can receive all event notifications or only those designed by the Court.

If the Court needs expert witness testimony, we provide this service through our in-house expert witness who is a STOP employee. This professional provides certification letters and expert testimony in defense of our participant monitoring system when requested by the Court or subpoenaed by a court. Our professional can attest to the methodology and performance of our system and the data it receives for a variety of legal proceedings.

Our in-house expert witness has a background in law enforcement and earned college degrees in the field of criminal justice. This professional has extensive experience responding to legal notices and providing testimony, and understands the operations of the criminal justice system. Our expert witness routinely provides documentation to attorneys in preparation for a deposition or trial and works very closely with attorneys as they prepare their case.

b. Description of the methods used to measure the satisfaction of clients.

Our proposal identifies several resources available to the Court should it choose to contract with STOP. These include our proposed Account Manager, our Training Department, our Solutions Center and our in-house expert witness. Each of these resources is available to Court-authorized personnel and can answer their questions about our hardware and software. If there are questions about the Court's invoice, our Account Manager is the contact person to begin investigating the issue. Our Account Manager works closely with the our Accounts Receivable Department to ensure accurate invoices and timely delivery of them to the appropriate Court personnel.

Court-authorized personnel have access to a highly diverse reports database in VeriTracks, which contains more 300 reports. It is accessible through the Reports Tile at the top of the screen in VeriTracks. We have many reports related to inventory, enrollment and violations. Reports reflect near real-time data as of the selected date- and timeframe for the report. They are downloadable into common formats, including PDF, Word and Excel. Court-authorized personnel can schedule VeriTracks to automatically generate and deliver the report on a certain date(s) and time(s). VeriTracks saves a copy of every generated report in case it is needed in the future.

At least twice a year STOP conducts a customer satisfaction survey to determine the level of satisfaction of each customer regarding our participant monitoring system, the assigned Account Manager and our customer service and support. These online surveys also give customers an opportunity to speak one-on-one with STOP's Chief Development Officer should they want to discuss a particular idea or concern. The results of these surveys directly impact our internal training models of current and future employees.

STOP also hosts an annual Training Institute for its customers. This event consistently receives strong support and appreciation from our customers. It is an opportunity for customers and our Executive Management Team to have some uninterrupted time together to share ideas and concerns. Customers learn of upcoming functionality enhancements and give feedback on them, as well as share ideas for



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new functionality. Part of the event is a series of breakout sessions that focus on a particular topic regarding the use of our participant monitoring system or our services. Some of the previous breakout session topics were using reports for program management and evidence-based practices, expert witness testimony, legislation impacting GPS monitoring programs, etc.

c. Any other relevant information about material capabilities of the proposer.

STOP's proposal provides all of the relevant information about our Company, our proposed participant monitoring system and the available resources to the Court. If the Court's Evaluation Committee chooses to have vendors demonstrate its system, we welcome the opportunity to do so. We also welcome the opportunity for the Court's Evaluation Committee to test our participant monitoring system and customer support as part of the evaluation process.



STATE OF TENNESSEE
Tre Hargett, Secretary of State
Division of Business Services
William R. Snodgrass Tower
312 Rosa L. Parks AVE, 6th FL
Nashville, TN 37243-1102

NRAI CORPORATE SERVICES
2390 E CAMELBACK ROAD
PHOENIX, AZ 85016

May 16, 2016

Request Type: Certificate of Existence/Authorization
Request #: 0202509

Issuance Date: 05/16/2016
Copies Requested: 1

Document Receipt

Receipt #: 002698914

Filing Fee: \$20.00

Payment-Credit Card - State Payment Center - CC #: 3673516916

\$20.00

Regarding: SATELLITE TRACKING OF PEOPLE, LLC

Filing Type: Limited Liability Company - Foreign

Control #: 488379

Formation/Qualification Date: 02/28/2005

Date Formed: 12/17/2004

Status: Active

Formation Locale: DELAWARE

Duration Term: Perpetual

Inactive Date:

CERTIFICATE OF AUTHORIZATION

I, Tre Hargett, Secretary of State of the State of Tennessee, do hereby certify that effective as of the issuance date noted above

SATELLITE TRACKING OF PEOPLE, LLC

* is a Limited Liability Company formed in the jurisdiction set forth above and is authorized to transact business in this State;

* has paid all fees, taxes and penalties owed to this State (as reflected in the records of the Secretary of State and the Department of Revenue) which affect the existence/authorization of the business;

* has filed the most recent annual report required with this office;

* has appointed a registered agent and registered office in this State;

* has not filed an Application for Certificate of Withdrawal.

Tre Hargett
Secretary of State

Processed By: Cert Web User

Verification #: 017357732



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18 May 2016

Ms. Carla Hayes, Buyer
Shelby County Government/Purchasing Department
160 North Main Street, Suite 900
Memphis, Tennessee 38103

Re: Proposal Section 5. Title VI Compliance

Ms. Hayes:

This letter is to provide evidence that Satellite Tracking of People LLC does not receive Federal funds for any programs either in the State of Tennessee or any other U.S. location. STOP is wholly-owned subsidiary of Securus Technologies, Inc. and we are equal opportunity employers. Securus Technologies and STOP prohibit discrimination in hiring employees and in the workplace. The following paragraphs from the March 2016 version of the Securus Technologies, Inc. Associate Handbook explain the Company's equal employment opportunity policy.

It is the Company's policy to provide equal employment opportunity to all individuals. Securus will not discriminate against any associate or qualified job applicant with respect to any terms, privileges, or conditions of employment because of that person's race, color, religion, sex, national origin, age, disability, veteran status, or any other characteristic or status protected under local, state or federal law, ordinance or regulation. Equal employment opportunity notices are posted near associate gathering places. These notices summarize your rights to equal opportunity in employment and list the names and addresses of the various government agencies that may be contacted if any person believes they have been discriminated against.

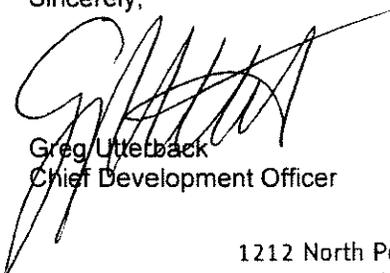
Management is primarily responsible for seeing that the Company's equal employment opportunity policies are implemented, however all members of the staff share in the responsibility for assuring that, by their personal actions, the policies are effective and apply uniformly to everyone. Associates at any levels involved in discriminatory practices will be subject to disciplinary action up to and including dismissal.

We are committed to providing equal employment opportunities to qualified individuals with disabilities. This commitment may include providing reasonable accommodation where appropriate. It is your responsibility to notify The Human Resources Department and Management of the need for an accommodation. Upon doing so, your supervisor may ask for your input or the type of accommodation you believe may be necessary or other facts related to your request for accommodation. Also, when appropriate, we may request you obtain additional information from your physician or other medical or rehabilitation professionals.

Securus prohibits any and all forms of harassing behavior in the workplace and/or at Company-sponsored functions. This Anti-Harassment policy applies with equal force to managerial, supervisory and non-supervisory associates, and executives. The Company will appropriately discipline, up to and including termination, any person who violates this policy.

Should you need more information about our hiring policies and practices, feel free to contact me at 832-553-9503 or Ms. Kate Lengyel, Vice President of Human Resources, at 972-277-0306.

Sincerely,


Greg Utterback
Chief Development Officer



CERTIFICATE OF LIABILITY INSURANCE

SECUHOL-01 JHANJOTARKD

DATE (MM/DD/YYYY)

5/11/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Willis of Texas, Inc. c/o 26 Century Blvd P.O. Box 305191 Nashville, TN 37230-5191	CONTACT NAME: Willis Towers Watson Certificate Center PHONE (A/C, No, Ext): (877) 945-7378 E-MAIL ADDRESS: certificates@willis.com	FAX (A/C, No): (888) 467-2378
	INSURER(S) AFFORDING COVERAGE	
INSURED Satellite Tracking of People LLC 1212 North Post Oak Road Ste. 100 Houston, TX 77055	INSURER A: Travelers Indemnity Company of America 25666	
	INSURER B: Travelers Indemnity Company 25658	
	INSURER C: Travelers Property Casualty Insurance Company 36161	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

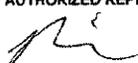
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER:	X	X	H-630-5D560508TIA-15	09/09/2015	09/09/2016	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	X	X	H-810-5D532509-IND-15	09/09/2015	09/09/2016	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	X HKUB-5D51343-9-15	09/09/2015	09/09/2016	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Prof - Cyber Liab			ZPL-15P85576-15-13	09/09/2015	09/09/2016	See Attached

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Shelby County Government, its elected officials, appointees, employees, and members of boards, agencies and commissions are included as Additional Insureds as respects to General Liability and Auto Liability as per written contract.

General Liability and Auto Liability policies shall be Primary and Non-contributory with any other insurance in force for or which may be purchased by Additional Insureds.

Waiver of Subrogation applies in favor of Additional Insureds with respects to General Liability, Auto Liability and Workers Compensation as per written contract and as permitted by law.

CERTIFICATE HOLDER**CANCELLATION**

Shelby County Government, Contracts Administration 160 N. Main Street, 9th Floor Suite 900 Memphis, TN 38103	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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ADDITIONAL COVERAGE SCHEDULE

COVERAGE	LIMITS
POLICY TYPE: Professional- Cyber Liability CARRIER: Travelers Property Casualty Insurance Company POLICY TERM: 09/09/2015 - 09/09/2016 POLICY NUMBER: ZPL-15P85576-15-I3	Retro Date: 09/09/2004 Each Claim/Aggregate: \$5,000,000 Each Claim Deductible: \$100,000

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**OTHER INSURANCE – ADDITIONAL INSURED –
PRIMARY AND NON-CONTRIBUTORY WITH RESPECT TO
CERTAIN OTHER INSURANCE**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

The following is added to Paragraph 4. a., **Primary Insurance**, of **SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS**:

However, if you specifically agree in a written contract or agreement that the insurance afforded to an additional insured under this Coverage Part must apply on a primary basis, or a primary and non-contributory basis, this insurance is primary to other insurance that is available to such additional insured which covers such additional insured as a named insured, and we will not share with that other insurance, provided that:

(1) The "bodily injury" or "property damage" for which coverage is sought is caused by an "occurrence" that takes place; and

(2) The "personal injury" or "advertising injury" for which coverage is sought arises out of an offense that is committed;

subsequent to the signing and execution of that contract or agreement by you.



POLICY NUMBER: H-630-5D560508-TIA-15

ISSUE DATE: 05-06-16

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

DESIGNATED ENTITY – NOTICE OF CANCELLATION PROVIDED BY US

This endorsement modifies insurance provided under the following:

ALL COVERAGE PARTS INCLUDED IN THIS POLICY

SCHEDULE

CANCELLATION:

Number of Days Notice of Cancellation: 60

**PERSON OR
ORGANIZATION:**

ANY PERSON OR ORGANIZATION
(CONTINUED ON IL T8 03)

ADDRESS:

(CONTINUED ON IL T8 03)

DALLAS
TX
75254

PROVISIONS:

If we cancel this policy for any statutorily permitted reason other than nonpayment of premium, and a number of days is shown for cancellation in the schedule above, we will mail notice of cancellation to the person or organization shown in the schedule

above. We will mail such notice to the address shown in the schedule above at least the number of days shown for cancellation in the schedule above before the effective date of cancellation.

charge, your policy will automatically provide the additional coverage as of the day the revision is effective in your state.

4. No Benefit To Bailee – Physical Damage Coverages

We will not recognize any assignment or grant any coverage for the benefit of any person or organization holding, storing or transporting property for a fee regardless of any other provision of this Coverage Form.

5. Other Insurance

a. For any covered "auto" you own, this Coverage Form provides primary insurance. For any covered "auto" you don't own, the insurance provided by this Coverage Form is excess over any other collectible insurance. However, while a covered "auto" which is a "trailer" is connected to another vehicle, the Liability Coverage this Coverage Form provides for the "trailer" is:

- (1) Excess while it is connected to a motor vehicle you do not own.
- (2) Primary while it is connected to a covered "auto" you own.

b. For Hired Auto Physical Damage Coverage, any covered "auto" you lease, hire, rent or borrow is deemed to be a covered "auto" you own. However, any "auto" that is leased, hired, rented or borrowed with a driver is not a covered "auto".

c. Regardless of the provisions of Paragraph a. above, this Coverage Form's Liability Coverage is primary for any liability assumed under an "insured contract".

d. When this Coverage Form and any other Coverage Form or policy covers on the same basis, either excess or primary, we will pay only our share. Our share is the proportion that the Limit of Insurance of our Coverage Form bears to the total of the limits of all the Coverage Forms and policies covering on the same basis.

6. Premium Audit

a. The estimated premium for this Coverage Form is based on the exposures you told us you would have when this policy began. We will compute the final premium due when we determine your actual exposures. The estimated total premium will be credited against the final premium due and the first Named Insured will be billed

for the balance, if any. The due date for the final premium or retrospective premium is the date shown as the due date on the bill. If the estimated total premium exceeds the final premium due, the first Named Insured will get a refund.

b. If this policy is issued for more than one year, the premium for this Coverage Form will be computed annually based on our rates or premiums in effect at the beginning of each year of the policy.

7. Policy Period, Coverage Territory

Under this Coverage Form, we cover "accidents" and "losses" occurring:

a. During the policy period shown in the Declarations; and

b. Within the coverage territory.

The coverage territory is:

- a. The United States of America;
- b. The territories and possessions of the United States of America;
- c. Puerto Rico;
- d. Canada; and
- e. Anywhere in the world if:

(1) A covered "auto" of the private passenger type is leased, hired, rented or borrowed without a driver for a period of 30 days or less; and

(2) The "insured's" responsibility to pay damages is determined in a "suit" on the merits, in the United States of America, the territories and possessions of the United States of America, Puerto Rico, or Canada or in a settlement we agree to.

We also cover "loss" to, or "accidents" involving, a covered "auto" while being transported between any of these places.

8. Two Or More Coverage Forms Or Policies Issued By Us

If this Coverage Form and any other Coverage Form or policy issued to you by us or any company affiliated with us apply to the same "accident", the aggregate maximum Limit of Insurance under all the Coverage Forms or policies shall not exceed the highest applicable Limit of Insurance under any one Coverage Form or policy. This condition does not apply to any Coverage Form or policy issued by us or an affiliated company specifically to

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BUSINESS AUTO EXTENSION ENDORSEMENT

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by the endorsement.

GENERAL DESCRIPTION OF COVERAGE – This endorsement broadens coverage. However, coverage for any injury, damage or medical expenses described in any of the provisions of this endorsement may be excluded or limited by another endorsement to the Coverage Part, and these coverage broadening provisions do not apply to the extent that coverage is excluded or limited by such an endorsement. The following listing is a general coverage description only. Limitations and exclusions may apply to these coverages. Read all the provisions of this endorsement and the rest of your policy carefully to determine rights, duties, and what is and is not covered.

- | | |
|--|---|
| <ul style="list-style-type: none"> A. BROAD FORM NAMED INSURED B. BLANKET ADDITIONAL INSURED C. EMPLOYEE HIRED AUTO D. EMPLOYEES AS INSURED E. SUPPLEMENTARY PAYMENTS – INCREASED LIMITS F. HIRED AUTO – LIMITED WORLDWIDE COVERAGE – INDEMNITY BASIS G. WAIVER OF DEDUCTIBLE – GLASS | <ul style="list-style-type: none"> H. HIRED AUTO PHYSICAL DAMAGE – LOSS OF USE – INCREASED LIMIT I. PHYSICAL DAMAGE – TRANSPORTATION EXPENSES – INCREASED LIMIT J. PERSONAL EFFECTS K. AIRBAGS L. NOTICE AND KNOWLEDGE OF ACCIDENT OR LOSS M. BLANKET WAIVER OF SUBROGATION N. UNINTENTIONAL ERRORS OR OMISSIONS |
|--|---|

PROVISIONS

A. BROAD FORM NAMED INSURED

The following is added to Paragraph A.1., **Who Is An Insured**, of SECTION II – LIABILITY COVERAGE:

Any organization you newly acquire or form during the policy period over which you maintain 50% or more ownership interest and that is not separately insured for Business Auto Coverage. Coverage under this provision is afforded only until the 180th day after you acquire or form the organization or the end of the policy period, whichever is earlier.

B. BLANKET ADDITIONAL INSURED

The following is added to Paragraph c. in A.1., **Who Is An Insured**, of SECTION II – LIABILITY COVERAGE:

Any person or organization who is required under a written contract or agreement between you and that person or organization, that is signed and

executed by you before the "bodily injury" or "property damage" occurs and that is in effect during the policy period, to be named as an additional insured is an "insured" for Liability Coverage, but only for damages to which this insurance applies and only to the extent that person or organization qualifies as an "insured" under the Who Is An Insured provision contained in Section II.

C. EMPLOYEE HIRED AUTO

1. The following is added to Paragraph A.1., **Who Is An Insured**, of SECTION II – LIABILITY COVERAGE:

An "employee" of yours is an "insured" while operating an "auto" hired or rented under a contract or agreement in that "employee's" name, with your permission, while performing duties related to the conduct of your business.



COMMERCIAL AUTO

2. The following replaces Paragraph **b.** in **B.5., Other Insurance**, of **SECTION IV – BUSINESS AUTO CONDITIONS**:

b. For Hired Auto Physical Damage Coverage, the following are deemed to be covered "autos" you own:

- (1) Any covered "auto" you lease, hire, rent or borrow; and
- (2) Any covered "auto" hired or rented by your "employee" under a contract in that individual "employee's" name, with your permission, while performing duties related to the conduct of your business.

However, any "auto" that is leased, hired, rented or borrowed with a driver is not a covered "auto".

D. EMPLOYEES AS INSURED

The following is added to Paragraph **A.1., Who Is An Insured**, of **SECTION II – LIABILITY COVERAGE**:

Any "employee" of yours is an "insured" while using a covered "auto" you don't own, hire or borrow in your business or your personal affairs.

E. SUPPLEMENTARY PAYMENTS – INCREASED LIMITS

1. The following replaces Paragraph **A.2.a.(2)**, of **SECTION II – LIABILITY COVERAGE**:

(2) Up to \$3,000 for cost of bail bonds (including bonds for related traffic law violations) required because of an "accident" we cover. We do not have to furnish these bonds.

2. The following replaces Paragraph **A.2.a.(4)**, of **SECTION II – LIABILITY COVERAGE**:

(4) All reasonable expenses incurred by the "insured" at our request, including actual loss of earnings up to \$500 a day because of time off from work.

F. HIRED AUTO – LIMITED WORLDWIDE COVERAGE – INDEMNITY BASIS

The following replaces Subparagraph (5) in Paragraph **B.7., Policy Period, Coverage Territory**, of **SECTION IV – BUSINESS AUTO CONDITIONS**:

(5) Anywhere in the world, except any country or jurisdiction while any trade sanction, embargo, or similar regulation imposed by the United States of America applies to and prohibits the transaction of business with or

within such country or jurisdiction, for Liability Coverage for any covered "auto" that you lease, hire, rent or borrow without a driver for a period of 30 days or less and that is not an "auto" you lease, hire, rent or borrow from any of your "employees", partners (if you are a partnership), members (if you are a limited liability company) or members of their households.

(a) With respect to any claim made or "suit" brought outside the United States of America, the territories and possessions of the United States of America, Puerto Rico and Canada:

(i) You must arrange to defend the "insured" against, and investigate or settle any such claim or "suit" and keep us advised of all proceedings and actions.

(ii) Neither you nor any other involved "insured" will make any settlement without our consent.

(iii) We may, at our discretion, participate in defending the "insured" against, or in the settlement of, any claim or "suit".

(iv) We will reimburse the "insured" for sums that the "insured" legally must pay as damages because of "bodily injury" or "property damage" to which this insurance applies, that the "insured" pays with our consent, but only up to the limit described in Paragraph **C., Limit Of Insurance**, of **SECTION II – LIABILITY COVERAGE**.

(v) We will reimburse the "insured" for the reasonable expenses incurred with our consent for your investigation of such claims and your defense of the "insured" against any such "suit", but only up to and included within the limit described in Paragraph **C., Limit Of Insurance**, of **SECTION II – LIABILITY COVERAGE**, and not in addition to such limit. Our duty to make such payments ends when we have used up the applicable limit of insurance in payments for damages, settlements or defense expenses.

(b) This insurance is excess over any valid and collectible other insurance available

to the "insured" whether primary, excess contingent or on any other basis.

- (c) This insurance is not a substitute for required or compulsory insurance in any country outside the United States, its territories and possessions, Puerto Rico and Canada.

You agree to maintain all required or compulsory insurance in any such country up to the minimum limits required by local law. Your failure to comply with compulsory insurance requirements will not invalidate the coverage afforded by this policy, but we will only be liable to the same extent we would have been liable had you complied with the compulsory insurance requirements.

- (d) It is understood that we are not an admitted or authorized insurer outside the United States of America, its territories and possessions, Puerto Rico and Canada. We assume no responsibility for the furnishing of certificates of insurance, or for compliance in any way with the laws of other countries relating to insurance.

G. WAIVER OF DEDUCTIBLE – GLASS

The following is added to Paragraph D., **Deductible**, of **SECTION III – PHYSICAL DAMAGE COVERAGE**:

No deductible for a covered "auto" will apply to glass damage if the glass is repaired rather than replaced.

H. HIRED AUTO PHYSICAL DAMAGE – LOSS OF USE – INCREASED LIMIT

The following replaces the last sentence of Paragraph A.4.b., **Loss Of Use Expenses**, of **SECTION III – PHYSICAL DAMAGE COVERAGE**:

However, the most we will pay for any expenses for loss of use is \$65 per day, to a maximum of \$750 for any one "accident".

I. PHYSICAL DAMAGE – TRANSPORTATION EXPENSES – INCREASED LIMIT

The following replaces the first sentence in Paragraph A.4.a., **Transportation Expenses**, of **SECTION III – PHYSICAL DAMAGE COVERAGE**:

We will pay up to \$50 per day to a maximum of \$1,500 for temporary transportation expense incurred by you because of the total theft of a covered "auto" of the private passenger type.

J. PERSONAL EFFECTS

The following is added to Paragraph A.4., **Coverage Extensions**, of **SECTION III – PHYSICAL DAMAGE COVERAGE**:

Personal Effects

We will pay up to \$400 for "loss" to wearing apparel and other personal effects which are:

- (1) Owned by an "insured"; and
- (2) In or on your covered "auto".

This coverage applies only in the event of a total theft of your covered "auto".

No deductibles apply to this Personal Effects coverage.

K. AIRBAGS

The following is added to Paragraph B.3., **Exclusions**, of **SECTION III – PHYSICAL DAMAGE COVERAGE**:

Exclusion 3.a. does not apply to "loss" to one or more airbags in a covered "auto" you own that inflate due to a cause other than a cause of "loss" set forth in Paragraphs A.1.b. and A.1.c., but only:

- a. If that "auto" is a covered "auto" for Comprehensive Coverage under this policy;
- b. The airbags are not covered under any warranty; and
- c. The airbags were not intentionally inflated.

We will pay up to a maximum of \$1,000 for any one "loss".

L. NOTICE AND KNOWLEDGE OF ACCIDENT OR LOSS

The following is added to Paragraph A.2.a., of **SECTION IV – BUSINESS AUTO CONDITIONS**:

Your duty to give us or our authorized representative prompt notice of the "accident" or "loss" applies only when the "accident" or "loss" is known to:

- (a) You (if you are an individual);
- (b) A partner (if you are a partnership);
- (c) A member (if you are a limited liability company);
- (d) An executive officer, director or insurance manager (if you are a corporation or other organization); or
- (e) Any "employee" authorized by you to give notice of the "accident" or "loss".



COMMERCIAL AUTO

M. BLANKET WAIVER OF SUBROGATION

The following replaces Paragraph A.5., **Transfer Of Rights Of Recovery Against Others To Us**, of **SECTION IV - BUSINESS AUTO CONDITIONS**:

5. Transfer Of Rights Of Recovery Against Others To Us

We waive any right of recovery we may have against any person or organization to the extent required of you by a written contract signed and executed prior to any "accident" or "loss", provided that the "accident" or "loss" arises out of operations contemplated by

such contract. The waiver applies only to the person or organization designated in such contract.

N. UNINTENTIONAL ERRORS OR OMISSIONS

The following is added to Paragraph B.2., **Concealment, Misrepresentation, Or Fraud**, of **SECTION IV - BUSINESS AUTO CONDITIONS**:

The unintentional omission of, or unintentional error in, any information given by you shall not prejudice your rights under this insurance. However this provision does not affect our right to collect additional premium or exercise our right of cancellation or non-renewal.

TRAVELERS
ONE TOWER SQUARE
HARTFORD, CT 06183

WORKERS COMPENSATION
AND
EMPLOYERS LIABILITY POLICY
ENDORSEMENT WC 00 03 13 (00)-01

POLICY NUMBER: (HKUB-5D51343-9-15)

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit any one not named in the Schedule.

SCHEDULE

DESIGNATED PERSON:

DESIGNATED ORGANIZATION:

ANY PERSON OR ORGANIZATION FOR WHICH THE INSURED HAS AGREED
BY WRITTEN CONTRACT EXECUTED PRIOR TO LOSS TO FURNISH THIS
WAIVER.

DATE OF ISSUE: 09-23-15

ST ASSIGN:

