

SHELBY COUNTY GOVERNMENT
PURCHASING DEPARTMENT
160 NORTH MAIN, ROOM 900
MEMPHIS, TN 38103
222-2250

TO: ALVIN BENSON
FIRE DEPARTMENT

FROM: TOSHA DAVENPORT 
PURCHASING DEPARTMENT

DATE: October 4, 2016

RE: APPROVED RECOMMENDATION SHEET (FINAL APPROVAL OF
AWARD BY BOARD OF COMMISSIONERS REQUIRED)

Attached is a copy of the approved recommendation sheets for award of the Sealed Bid referenced below:

REFERENCE: BID NO.: **SEALED BID NUMBER I000404**
DUE DATE: **September 22, 2016**
DESCRIPTION: **2016 OR LATEST MODEL AMBULANCE FOR SHELBY COUNTY**

It is necessary that the award of this bid receive approval by the Board of Commissioners before issuance of a purchase order or the signing of a contract by the County.

Please prepare the commission packet including the applicable contract documents, bonds, certificate of insurance, etc. and return the complete packet to Bernita Poole in the Contract Section of the Purchasing Department for further routing.

Your contract, if required, should include or incorporate the Bid Specification. If there are fund sources other than County General Funds or CIP which partially or wholly fund this contract (e.g. State or Federal), it is mandatory that all restrictions or requirements which attach to these funds be included in your contract.

Also, if bid specifications include multiple renewal periods please include renewals in your resolution and contract.

By way of this memo, we are notifying the Office of E.O.C. Information (Contract Compliance Status Reports, etc.) required for inclusion in the commission packet to my attention in Purchasing. Upon receipt I will forward it to the Contract Administration Section for further processing.

Attachments

cc: Carolyn Watkins, Admin., E.O.C. Office
Sealed Bid File

CJ

SHELBY COUNTY PURCHASING DEPARTMENT
 SEALED BID RECOMMENDATION SHEET
 SEALED BID NO: I000404 DATE DUE: September 22, 2016

YES	NO	REQUIREMENTS	TITLE OR DESCRIPTION OF BID	DESCRIPTION	NO.
	X	CIP PROJECT	2016 or Latest Model Ambulance For Shelby County	TOTAL NUMBER RFB SENT OUT	06
X		BOARD OF COMMISSION APPROVAL		TOTAL NUMBER BIDS RECEIVED	05
X		CONTRACT	DEPARTMENT(S) <u>Fire Dept./Support Serv.</u>	NUMBER OF RESPONSES UNOPENED	00
X		SURETY (BONDS, ETC.)	CONTACT(S) <u>Alvin Benson</u>	(NO E.O.C. CERTIFICATION)	00
X		CERTIFICATE OF INSURANCE			
X		E.O.C.REPORTS ATTACHED AND			
X		CERTIFIED BY ADMINISTRATOR			
X		COPY TO DEPARTMENT			
X		COPY TO DIVISION DIRECTOR			
X		COPY O E.O.C.			

2016 or Latest Model Ambulance For Shelby County

<u>Taylor Made Ambulance</u>	<u>Medix Specialty</u>	* <u>G&W dba/ EVS Midsouth</u>	<u>North-Western Emergency Vehicles</u>	<u>South-Eastern Emergency Equipment</u>
\$129,450.00	\$137,925.00	\$147,733.00	\$148,162.00	\$145,875.00

Recommendations: It is the recommendation that seal bid SBI000404 for the "2016 or Latest Model Ambulance For Shelby County" be awarded to G&W dba EVS Midsouth based on experience and ability to meet the required delivery date of 12/15/16. The manufacturing and delivery schedule was most highly weighted due to the urgency involved and is therefore most rigid. The Request for Proposal explicitly stated that all vehicles are to be delivered on December 15, 2016 or best firm delivery date. Only EVS and Taylor were able to meet the preferred date and thus further considered. Medix, Southeastern and Northwestern had delivery dates (from initial order) ranging from 90 days (late January to early February) to early May. Each date past December 15th represents significant increased cost to the County.

Both EVS and Taylor are able to meet the manufacturing and delivery schedule. Taylor listed a lower cost, but unlike EVS, they were challenged in the final two categories.

According to the State Office of Emergency Medical Services, there have been recent questions about Taylor's compliance with the mandatory Federal KKK manufacturing specification. The Federal KKK specification (KKK-A-1822F) is a federal mandate that establishes minimum specifications, performance parameters and essential criteria for the design of ambulances that are nationally recognized, properly constructed, easily maintained, and will function reliably in pre-hospital or other mobile emergency medical service. Ambulances must undergo specific testing to be deemed KKK certified. Taylor continued to represent ambulances as "KKK certified" during the period in question but testing for the period is still unconfirmed. Taylor confirmed to us that an issue did exist but says everything is resolved. The state would neither confirm nor deny this assertion. Nonetheless, this matter gives us pause and is reflected in the score.

EVS ambulances, practices, capabilities and qualifications are not in dispute.

Additionally, the ambulance manufacturer (Wheeled Coach Industries) has an ISO 9001:2008 certification which is earned by companies and organizations who want to ensure that their products and services consistently meet customer's requirements, and that quality is consistently improved. Furthermore, because the manufacturer builds more ambulances per year than any other bidder, they have a large number of chassis on the ground and readily available. The number of ambulances built annually by Taylor is not given.

Also unique to EVS is their designation as a WBE (Woman owned Business Enterprise). Their Vendor and EOC numbers are already on file with the County.

In addition to being a WBE, EVS is located in the City of Memphis. They have a large service facility and will provide warranty and other work as required from their Memphis location. Taylor is located in Newport, AR, making service and logistical support less accessible.

This purchase is not to exceed \$1,772,796.00 (at a cost of \$147,733.00 each for the new 2017 Wheeled Coach 170" Module # 3170 F type III 2016 F-450 (Gas) Specs to Match Quote ** Ford Rebate Credit of \$4,800 included). Shelby County is seeking to purchase 12 Ambulance units.

THIS AWARD REQUIRES BOARD OF COMMISSION APPROVAL.

Vendors Submitting Bid

EOC Number

Taylor Made Ambulance	Application being processed with EOC
Medix Specialty	Application being processed with EOC
G&W dba EVS Midsouth	EOC-VS-0719-268782
North-Western Emergency Vehicles	Application being processed with EOC
South-Eastern Emergency Equipment	EOC-V-0519-26643

SHELBY COUNTY PURCHASING DEPARTMENT
SEALED BID RECOMMENDATION SHEET
SEALED BID NO: I000404 DATE DUE: September 22, 2016

Tosha Davenport 10/4/16
Tosha Davenport, Buyer Date

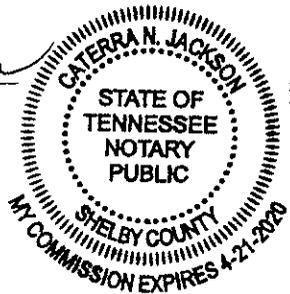
Clifton Davis 10/4/16
Clifton Davis, Administrator of Purchasing Date

I HEREBY CERTIFY THAT TO THE BEST OF MY KNOWLEDGE AND BELIEF THAT BID I000404 DATED September 22, 2016 IN COMPLIANCE WITH THE PROCEDURES AS STATED IN THE SHELBY COUNTY COMMISSION RESOLUTION NO. 50 ON PURCHASING DEPARTMENT POLICY, DATED 2/4/80.

Tosha Davenport
For the Shelby County Purchasing Department

DATE SWORN TO AND SUBSCRIBED BEFORE ME AT MEMPHIS, TENNESSEE ON THIS 4th DAY OF October, 2016.

Caterra N. Jackson
Notary Public



4-21-2020
My Commission Expires