



Purchasing Department
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**Shelby County
 Tennessee**

Mark H. Luttrell, Jr., Mayor

Memo

To: Honorable Mark H. Luttrell, Jr
 Shelby County Mayor

From: Clifton Davis, Administrator
 Purchasing Department

Date: October 28, 2016

Re: Single/Sole Source- Drager

The Shelby County Fire Department is requesting that Drager be designated as a single source to provide sixty (60) SCBA breathing apparatuses. The total cost is \$75,054.00

The Drager Self Contained Breathing Apparatus is one of many brands used within the Fire Services Branch. Each manufacturer of such Apparatus has an individually patented design unit which includes the mask itself. All components are specific to each brand and the components of each brand are not interchangeable. The Drager Self Contained Breathing Apparatus is used exclusively by the Shelby County Fire Department as well as all other Municipal Fire Departments operating within Shelby County. It is critically important that inter-operability exist between Shelby County firefighters as well as the various Municipal Fire Departments when working emergency incidents. Air bottles, emergency air supply, masks, etc. must be interchangeable. At present, the Shelby County Fire Department has on hand, sufficient quantities of Drager Air Packs for use by each Firefighter as well as the anticipated sixty new hires necessitated by implementation of the County's fire based EMS system; however, each new firefighter will require his or her own mask which will only connect with the Drager Air Packs presently in use.

Please approve or disapprove this single source request by signing in the space provided below:

APPROVED: _____ ✓

APPROVED WITH CHANGES: _____

DISAPPROVED: _____

DATE: 10-31-16

Mark H. Luttrell, Jr. Mayor