



EVANS TAYLOR FOSTER CHILDRESS ■ ARCHITECTS

September 30, 2016

Mr. Tom Needham, P.E., Director
Shelby County Public Works
Shelby County Government
160 N. Main Street
Memphis, Tennessee 38104

RE: Renovation of the Show Place Arena
For Shelby County Government
7777 Walnut Grove Road, Memphis, TN 38018
RFQ 16-011-24, ETFC Project 21605-1.1

Dear Mr. Needham:

Responding to the request per your letter of this date, we are pleased to submit our Architectural/Engineering Fee Proposal for the additional items that have been added to the Scope of Work on the above referenced project.

1. Project Scope

- A. The Original scope of this project included design and construction administration of the renovation of the Main Indoor Arena (Phase 2 of the proposed Master Plan as completed by Populous in April, 2015).
- B. Base Scope Budget Estimates for the project are:
(From Populous Master Plan)
 - i. Total of Base Bid Scope Items = \$3,080,000.00
- C. Additional Scope Budget Estimates for the project are:
 - i. Increase in Project Budget from \$3,080,000.00 (Populous Master Plan) to \$3,839,032.00 (ETFC Estimate of September 28, 2016). An increase of \$759,032.00
 - ii. Included within this revised pricing:
 1. Additional Restrooms to allow an increase in occupancy to 4,099 people
 2. Existing Arena Floor extension to allow the booking of new roping events
 3. Enhancement to the concession area to provide grilling capabilities in each area
 4. Addition of a new shelled-in Kitchen Area to provide service to a new shelled-in Performer Prep Room
 5. Replacement of the existing exterior doors to the facility
- D. Grand Total of Base and Additional Scope Items = \$3,839,032.00



EVANS TAYLOR FOSTER CHILDRESS ■ ARCHITECTS

2. Proposed Architectural/Engineering Design Fee

- A. Schematic Design Phase through Construction Administration Phase for the Base Scope Services Fee.
 - 1. Base Scope Services includes Architectural, Interior Design, Civil, Structural, Mechanical and Electrical Design Services. It also includes the cost for a Geotechnical Study utilizing a maximum of three (3) borings. Also included within this fee is a \$20,000 allowance for Food Service Equipment Consulting. This fee also includes printing, reproductions, plots, standard form documents, postage, handling and delivery in addition to fees paid for securing plans review approval of Authorities having Jurisdiction. Our Architectural/Engineering Base Scope Services Design Fee for this portion of the work = \$237,000.00 **(previously approved and under contract)**
 - 2. Additional Scope Services Design Fee Requested:
 - a. Adjustment for Project Scope and Budget Increase of \$58,500.00

Tom, I trust this adequately responds to your request regarding a fee proposal for the additional scope of Work Items. We appreciate the opportunity to work once again with Shelby County Government on this project. Thank you again for your consideration of ETFC Architects. We stand ready to begin.

Sincerely,

Michael Childress, AIA, Principal